



THE ONLY GRADUATE CAREER GUIDE TO

# Chartered Patent Attorneys 2020/21

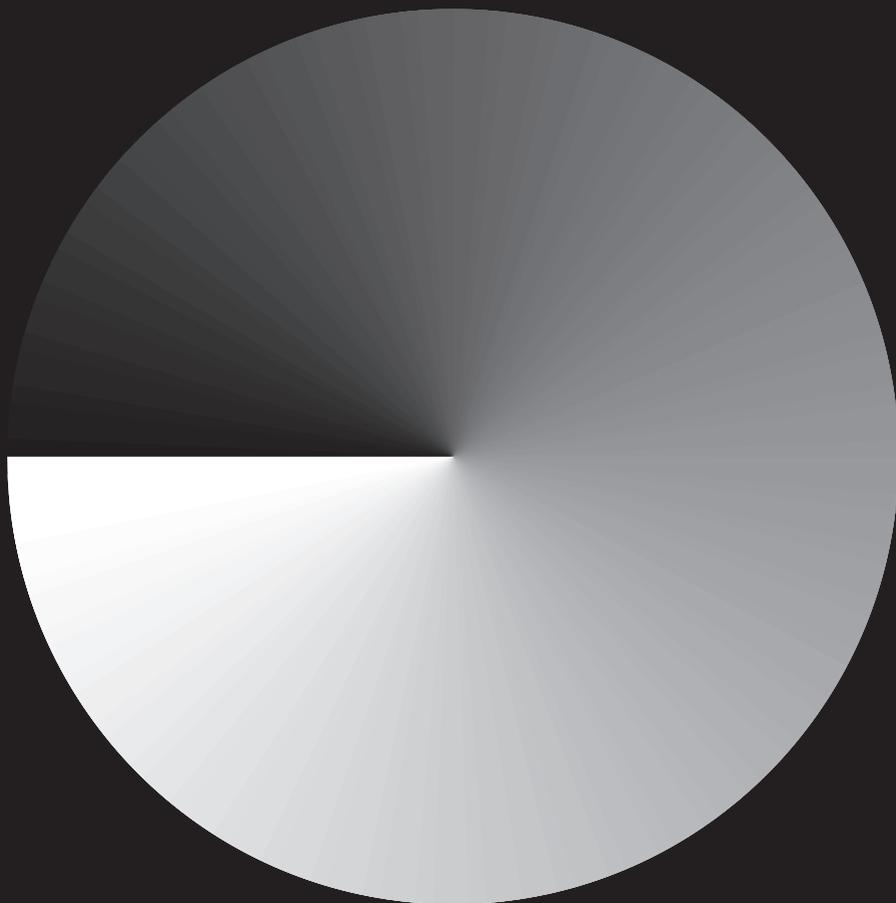
31st Edition

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The go-to guide for anyone  
thinking of a career as a patent  
attorney – Kilburn & Strode LLP

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**Client focussed.** The landscape of patent law is constantly changing, and so is EIP. We are the first firm US patent filing and prosecution services (from our US office in Denver, Colorado) and are constantly looking at ways to innovate and lead the way within IP.

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## Your IP career starts here...

Where science meets law and commerce, working in intellectual property puts you at the forefront of the latest technological development, ideas and inventions, and adds legal skills to your scientific knowledge.

This guide takes you through the basics and beyond; from applications and exams, to first-hand reports from patent professionals at various career levels, to an **Employer Directory** at the back of the guide to help find your future employer - offering you plenty of reasons to join the profession before applying for jobs on [www.ipcareers.co.uk](http://www.ipcareers.co.uk).

'Should you decide to become a patent attorney, I guarantee you will never be bored'

Lee Davies, Chief Executive, CIPA

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Provides summary information on employers recruiting Trainee Patent Attorneys.



# INTRODUCTION FROM CIPA

Introducing the *IP Careers Guide to Chartered Patent Attorneys 2020/21* is CIPA Chief Executive Lee Davies. He tells us of a profession where law, technology and commerce converge, and where the rewards are great for the skillful and diligent practitioner.



Chartered Patent Attorneys are passionate about science, technology and engineering; they are experts in the application of the law as it relates to the protection of intellectual property and they enjoy working with innovators and creatives to take an idea from its most basic concept through to a marketable product which is protected by a well-crafted patent. The patent attorney will have the skills and knowledge to understand the underlying concepts of the original idea and work with the inventor to decide how best to protect the idea to prevent it from being copied.

The patent attorney's work does not end with the granting of the patent. Chartered Patent Attorneys are there to support businesses as they grow and thrive, helping them to defend their IP when others infringe against the protection offered by a patent. There will also be times when businesses are accused of infringing patents belonging to other companies and patent attorneys are the first port of call for expert advice.

Chartered Patent Attorneys are also able to advise on wider IP rights such as the protection of brand identity through trade marks and other rights such as registered designs.

The great 'buzz' about being a patent attorney is the ability to see cutting-edge technological developments as they happen. You will watch businesses grow. You will be there in the thick of it. You will be involved with obtaining patents and other IP rights both in the UK and worldwide, and you will have the opportunity to practice your technological skills, your legal skills and your language skills.

Should you decide to become a patent attorney, you will be joining a profession that has been in existence for more than a hundred years, but which continues to evolve to meet the changing needs of business and industry in the 21st century. I guarantee you will never be bored. ●

**Lee Davies** is Chief Executive of the Chartered Institute of Patent Attorneys.

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# WHAT IS A PATENT ATTORNEY?

Drafting effective patents requires a unique combination of science, law and language. Working as a patent attorney requires a scientific background to understand new technologies and the ability to explain them to others. Intellectual Property specialists Mewburn Ellis explain more about this interesting and rewarding profession.

A patent attorney is a member of a specialised legal profession who is qualified to advise clients about patents (and usually other intellectual property rights) and who assists them in obtaining patents granted by patent offices around the world. They may be employed 'in-house' by companies or work in private firms (just like solicitors).

If you work in a private firm, you will work for lots of different clients who might be individuals, universities, start-up companies, large corporations or overseas attorneys. A good patent attorney needs to be able to adapt to the different needs of a diverse client base and remain aware of new and emerging technologies.

You do not need a law degree – a degree in a science, engineering, technology or mathematics based subject is strongly preferred. A science/engineering background is required to enable you to understand a client's invention. You will learn the necessary law on the job. This mix between science/engineering and law is one of the aspects that makes the role of the patent attorney such an interesting career. Training usually takes 4-5 years and you will be required to pass various professional exams to qualify as a Chartered Patent Attorney and a European Patent Attorney.

## What is a patent?

A patent is an exclusive right granted by the state allowing its owner to control commercial exploitation of an invention. The invention can relate to anything from computers and electronics to pharmaceuticals and gene sequences, provided that it is new and is not obvious.

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## Patent attorneys work in a unique space where law, commerce and technology all overlap.

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In the UK, an inventor files a patent application at the Intellectual Property Office (UKIPO). However, in return for their exclusive right to use the invention, the state requires that the inventor submits an application describing what the invention is and how to put it into practice. The UKIPO will then examine the application to assess if a patent should be granted.

If a patent is granted, the 'patentee' can stop others from using the invention for up to 20 years (as long as renewal fees are paid to keep the patent in force). However, the patent is only effective in the UK. In other countries there are separate patent offices, laws and patent attorney professions.

## What does a patent attorney do?

A patent attorney assists their client, or their employer, in obtaining a patent. This includes drafting the description of the invention and the claims, as well as communicating with the patent office to make the case for why a patent should be granted.

Drafting the description and the claims requires a technical background in order to properly understand the invention and clearly explain it to others. Convincing the patent office that a patent should be granted requires good communication skills and the ability to analyse technical documents to spot what

differentiates the new invention from what has already been done. Both require careful, precise writing to ensure that your words convey the exact intended meaning.

### Anything else?

There is more to the job than just drafting patents and arguing with examiners. Patents are just one aspect of intellectual property; attorneys also need a good awareness of designs, trade marks and copyright. Knowledge of these other forms of intellectual property is necessary for qualification and attorneys are expected to be able to advise on technical and commercial problems across the whole intellectual property field.

Patents are commercial tools for clients so it is important to develop a knowledge of how they are applied in a business environment. This may include licensing the patent to allow other companies to use the invention, or advising on other contracts, for example developing new technology.

Patent attorneys also need to advise clients on their freedom to operate in a given field. This is done by researching and analysing any intellectual property owned by other companies and, if necessary, assessing the risk of infringing existing patents. If infringement occurs, or is alleged, patent attorneys may be involved with litigation and can represent clients before the Intellectual Property Enterprise Court.

### What about other countries?

Patents are territorial – they only protect the invention in the country concerned. Many clients want their invention to be protected in many countries, and patent attorneys in the UK help with this.

The vast majority of UK Chartered Patent Attorneys are also qualified (by a set of rigorous examinations) to represent clients before the European Patent Office (EPO), which has the power to grant patents in all EU countries and some others. In the future it may also be possible to obtain a single 'unitary' patent covering the whole of the EU (see 'The Future of the Profession' article further on in this guide).

Outside of Europe, UK patent attorneys secure IP rights by instructing foreign attorneys. In return, the UK attorney will assist the foreign attorney in obtaining patent protection for their clients at either the UKIPO or the EPO.

### What do you need to be a patent attorney?

- A good science or engineering degree and broad-based interest in science and technology. Have you ever taken something apart to see how it works?
- Excellent communication skills – especially in writing.
- A thoughtful approach to words and language.
- Good people skills to deal with clients and explain complex technical and legal ideas to them.
- An ability to focus on the detail as well as being able to see the bigger picture.
- The ability to work to tight deadlines and to handle several projects simultaneously.

### Why become a patent attorney?

Patent attorneys work in a unique space where law, commerce and technology all overlap. One of the really engaging aspects of the job is that you actively utilise both your scientific knowledge and your analytical reasoning every day. A lot of the job involves solving puzzles of one sort or another, which can require creative thinking and makes the job intellectually very stimulating. The variety of work, both in terms of clients and technology, makes being a patent attorney a particularly rewarding career. ●

Mewburn Ellis is one of Europe's leading Intellectual Property firms. Ranked top tier, they are a firm synonymous with quality and technical excellence. Spread across five offices in Europe, and with over 250 people, their IP experts provide strategic advice about patent, trade mark and registered designs, as well as any IP-related disputes and legal and commercial requirements. Covering the entire life sciences, chemistry, materials, engineering & electronics fields, their international client base includes large and small companies spanning all industries from iconic international brands to dynamic start-ups.

# SALARIES AND BENEFITS

In the patent profession, you could earn up to £45,000 before you've even finished your exams. Qualification increases your worth further, and can be used as a passport to international opportunities. Fellows and Associates use the data from their annual salary survey to highlight what you could be earning from Trainee to Partner level.

Being a patent attorney can be a very rewarding career and the salary increases can be frequent and significant as you progress through the examinations. In UK private practices, salaries are by and large linked to qualification status up until the point you have qualified. Although in some instances, there can be differences in starting salaries for different technical specialisms depending on supply and demand.

## Corporate vs. private practice

This article focuses on working in private practice for a firm of patent attorneys in the UK. Less and less corporations hire attorneys at trainee level, and a career in-house most frequently begins post qualification or at the very least when you have had a few years' experience prior to qualification. Typically, attorneys can earn more in-house than they can in private practice for the years following qualification up until Partner level. However, once attorneys reach Partner status within a private practice their earning potential, in general, far outstrips what can be achieved in industry.

## Average earnings

Patent attorneys do not move positions very frequently and salaries tend to increase in bursts. The market rate for a newly qualified attorney is around £63,000-67,000 but as you can see from the table below, salaries for attorneys who stay within the same firm can lag behind what they may be able to achieve on the open market. However, 'newly qualified' is to some extent ambiguous as some firms give a significant increase to their attorneys when they qualify in both Europe and the UK, others when they qualify in just one of the two jurisdictions.

## Salary by region

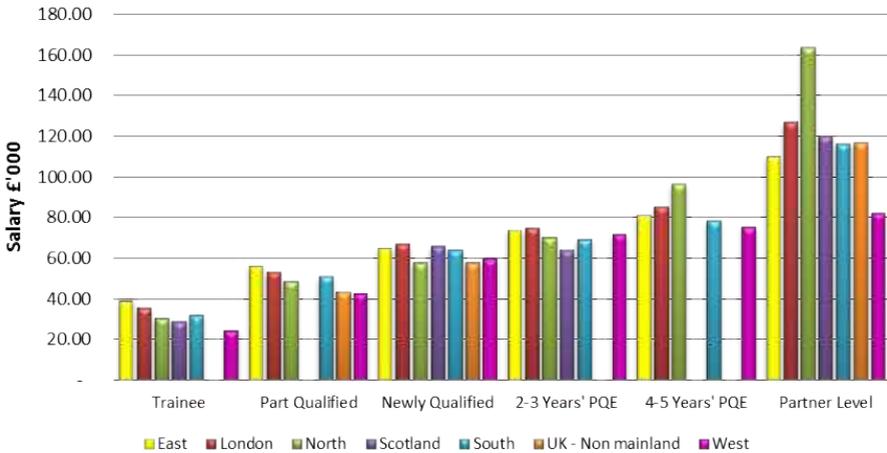
Contrary to popular belief, salaries outside of London are broadly the same as those within London. Certainly, being a patent attorney in another part of the UK would put you at no career disadvantage whatsoever compared with those based in London and in some cases you may find the experience gained is more well-rounded during training as there may

## PATENT SALARIES BY SENIORITY

Level	In current firm	When moving firms
Trainee	£33,260	-
Part qualified	£51,790	£38,000-55,000
Newly qualified	£64,190	£63,000-67,000
2-3 years post qualification	£72,000	£75,000-85,000
4-5 years post qualification	£83,570	£85,000-110,000
Salaried partner level*	£124,740	£120,000-150,000

\*It is inevitable that one will achieve a higher salary when one moves firms, rather than receiving salary increases within a firm as the hiring company will seek to make the proposition of moving as attractive as possible. Partners i.e. those who own a share of the firm could earn salaries/profit shares running into hundreds of thousands of pounds.

## Average base salary by UK region



be more direct contact with clients from an early stage. Applying for positions in London is highly competitive and it does not always occur to applicants to consider regional offices. As a result, those looking to enter the profession can have a better chance of succeeding when applying to regional firms, or firms with regional offices.

### Benefits

In addition to the base salary, patent attorneys often earn bonuses and receive other financial benefits to complete their remuneration package. The ratio of additional benefits, predominantly bonus, to base salary tends to be the same across technical specialisms except for Chemistry & Pharmaceutical positions which generally have a lower base salary with a higher proportion via other benefits compared to others.

### Patent Attorney average percentage additional benefits add to base salary:

- Trainee - 6.9%
- Part Qualified - 13.2%
- Newly Qualified - 9%
- 2-3 Years Post-Qualified - 14.2%
- 4-5 Years Post-Qualified - 19.2%
- Partner/Partner Designate - 28.2%
- 

Everyone now receives a pension by law but there are many other benefits available. The following are the most commonly received:

- Professional memberships paid for - 79%
- Defined contribution Pension Scheme - 71%
- Exams/Training Courses paid For - 65%
- Death in Service Benefit/Life Insurance - 63%
- Private health/dental/eye care - 61%
- Flexible working hours - 54%
- Flexible work location - 47%

Being a patent attorney can be very financially rewarding and the chances of reaching the higher salaries are very good in comparison with other professional services sector positions. There is excellent job security and more often than not, there are more open positions than there are people to fill them (although getting into the profession in the first place as a new trainee remains very challenging).

The above data has come from Fellows and Associates' annual salary survey completed by those working in the profession. You can see the full survey at [www.fellowssurvey.com](http://www.fellowssurvey.com) ●

Fellows and Associates are a specialist recruitment consultancy focused on the intellectual property sector. They work on positions in private practice and industry both in the UK and overseas.  
[www.fellowsandassociates.com](http://www.fellowsandassociates.com)

# DIVERSITY & INCLUSIVITY IN IP

Andrea Brewster, **IP Inclusive** Lead Executive Officer explains the relevance and importance of the IP Inclusive initiative to the patent and trade mark profession, as well as setting out the four key areas covered as part of this ongoing drive to promote a diverse, inclusive future.



At first glance, the IP professions do not look diverse. Although there are plenty of female trade mark attorneys, women are less well represented in the patent profession, especially in the more senior ranks. And both professions currently have less diversity than they should in terms of, for instance, ethnicity and disability.

But dig deeper and you find professions that are open to change on this front, that are keen to attract and support a wider range of people. Both CIPA and CITMA are founding members of the 'IP Inclusive' initiative, which aims to promote diversity and inclusivity throughout the IP professions.

Its members include not just patent and trade mark attorneys, but also IP solicitors and barristers, IP Office examiners, patent searchers, IP paralegals, and many other professionals who work in the field. The other founding members were the IP Federation and FICPI-UK, actively supported by the UK Intellectual Property Office. Many more organisations and individuals have given generously to support the movement since its inception.

In general terms, IP Inclusive raises awareness of diversity-related issues and

provides a banner under which people can work together for change. More specifically, that work covers four key areas:

## **Awareness-raising upstream of the professions:**

In order to improve diversity in any profession, you need to widen the pool from which it recruits. The 'Careers in Ideas' outreach project's aim is to raise awareness of IP-related careers, and in turn to encourage recruits from a greater range of backgrounds, including from currently under-represented groups such as female STEM students, ethnic minorities and people from less privileged sections of society.

## **A best practice Equality, Diversity and Inclusion (EDI) Charter:**

This is a voluntary code of practice for IP professionals to demonstrate their commitment to greater diversity and inclusivity. Its signatories include both in-house departments and private practice firms – so when you're looking at prospective employers, you might want to ask whether they've signed up to the IP Inclusive Charter.

## **Training:**

We also aim to provide cost-effective and accessible training in diversity-related issues. IP Inclusive organises seminars, webinars and



discussion events and shares information and blog posts on issues of relevance. Our recent events have covered topics such as unconscious bias, "workplace allies", mental wellbeing, flexible working, disability confidence and the business case for diversity.

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## IP Inclusive raises awareness of diversity-related issues and provides a banner under which people can work together for change.

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### Communities:

IP Inclusive has five networking and support communities: IP & ME for BAME professionals; IP Ability for disabled professionals and carers; IP Futures for early-career professionals; IP Out for LGBT+ professionals; and Women in IP. All five are open to allies as well. These communities help the professions to understand and nurture colleagues from under-represented groups. Each organises its own social, networking, training and awareness-raising events, and provides safe spaces for its members to share their experiences and seek support and guidance from their peers.

Above all, IP Inclusive is a catalyst for change. So when you look at the IP professions in five or ten years' time, you should see much more diversity than you do now. And in the meantime, you should expect to find a welcoming and inclusive environment that is willing to accept you for who you are, so long as you are hard-working, committed and good at the job.

Already we see patent and trade mark practices encouraging a wider range of recruits, reaching out to schools and universities with careers talks and work experience opportunities. We see them hiring professionals from different countries and cultures so as better to reflect their international client bases; offering flexible and part-time working to accommodate people who want a better work-life balance; training staff to overcome unconscious bias; and exploring workplace support measures such as mentoring, "back to work" schemes and mental health "first aid". Many organisations have EDI policies, dedicated EDI officers or diversity "champions".

It is not necessary to be white, or male, or middle class, to join our profession. It is not necessary to have studied at Oxbridge or to have had private schooling. Your gender and sexuality should not be relevant to your career development. Your physical requirements should be accommodated and your mental wellbeing safeguarded. This is the kind of profession that new trainees should be joining. And I hope that they – **you** – will continue to fight for this important cause.

**IP Inclusive** has been going since 2015, and has wide support across the professions. There are over 140 signatories to our EDI Charter, from around the country. Our five communities are thriving; we have four regional networks helping us to engage with people across the UK; and our events are well attended.

To find out more about IP Inclusive, visit the website – [www.ipinclusive.org.uk](http://www.ipinclusive.org.uk). ●

**Andrea Brewster OBE** is the founder and Lead Executive Officer of IP Inclusive. She is a Chartered UK Patent Attorney and a former President of CIPA.

# THE INTELLECTUAL PROPERTY OFFICE Q&A

The Intellectual Property Office (IPO) maintains and builds the framework for intellectual property rights, comprising patents, designs, trade marks and copyright. Here, we take a closer look at the IPO to help you understand its function.

## **What would a typical day working at the Intellectual Property Office involve?**

There are a wide variety of jobs at the Intellectual Property Office (IPO) for supporting each of the areas of Intellectual Property (IP): patents, designs, trade marks and copyright.

Focusing on the role of a patent examiner; a typical day would involve scrutinising both the technical and legal aspects of a patent application, comparing the new invention against those found in patent databases, before considering whether or not to grant a patent. If an application meets all the requirements of the Patents Act 1977, the examiner will send the application to grant.

Each patent application goes through several stages before being granted, including search and examination. These stages take up most of an examiner's time.

A typical search will involve searching through patent databases to find out whether the patent application is new and inventive. If a patent does not meet the requirements of the Patents Act 1977, the examiner will issue an examination report explaining why the application cannot be granted (e.g. why it is not new or inventive).

## **How does working as a patent examiner differ to working as a patent attorney?**

A patent examiner is responsible for searching, examining and granting patents that are filed at the IPO. As such, they work to make sure that an application is patentable and can be granted. This differs from a patent attorney, who acts on behalf of the applicant. Among other duties, they are responsible for writing and filing an application and responding to search and examination reports written by a patent examiner at the IPO, with the aim of getting the best possible patent granted for their client.

## **Do the Intellectual Property Office offer internships or industrial placements at all?**

We have offered summer internships in the

past to provide technical assistance to patent examiners. This involved reading a patent application prior to the patent examiner and writing a technical summary of the application including any problem overcome by the invention. Any future internships will be advertised on the Civil Service Jobs website.

## **What are the Intellectual Property Office's key duties and responsibilities?**

The Intellectual Property Office (IPO) is the official UK government body responsible for intellectual property (IP) rights including patents, designs, trade marks and copyright.

We are responsible for: IP policy, educating businesses and consumers about IP rights and responsibilities, supporting IP enforcement, and granting UK patents, trade marks and design rights.

We help someone wishing to protect an invention by granting patent applications that have a high presumption of validity. This gives inventors, creatives and entrepreneurs the confidence to invest in innovation and to reap the benefits of their investments.

## **How closely does the UK's Intellectual Property Office work with the European Patent Office (EPO), if at all?**

The European Patent Office (EPO) is the executive arm of the European Patent Organisation, which is an intergovernmental organisation that was set up on 7 October 1977 on the basis of the European Patent Convention (EPC) signed in Munich in 1973. It is not a European Union organisation.

The EPO grants European Patents that provide patent protection in up to 44 countries, including the UK; whereas the UK IPO grants GB patents that provide patent protection in the UK only. Patent Examiner's at the EPO are governed by the EPC, whereas the UK IPO patent examiners are governed by the Patent's Act 1977.

The European Union Intellectual Property Office (EU IPO) is the EU institution responsible for administering EU trade marks and EU designs. An EU trade mark or design is valid across all of the EU whereas the UK trade marks and designs, administered by the UK IPO, are valid only in the UK.

Patent examiners at the EPO and trade mark and designs examiners at the EU IPO will need to carry out similar searches and checks to those of their counterparts at the UK IPO.

### **What key skills do you look for in a candidate hoping to train as a patent examiner?**

We require degree-level knowledge (or equivalent industrial experience) in a relevant technical field and an ability to apply that knowledge in practical situations. Analytical skills are important in the role and candidates should be able to analyse, understand and evaluate technically complex scientific and/or engineering information and an ability to reach conclusions quickly, accurately and decisively. Communication is important in the role and a strong ability to express ideas effectively, both orally and in writing, and with sensitivity and respect for others is necessary.

### **Do you need any prior knowledge of law before applying to become a patent examiner?**

No – we are more concerned with candidates having knowledge in a relevant technical field.

### **What training and support do you offer to trainee patent examiners at the Intellectual Property Office?**

Upon joining the office you will undertake a two month full-time training program. This is comprised of a series of lectures, tutorials and coursework which are delivered by experienced patent examiners. The course will teach you the basics of UK patent law and provide you with enough legal knowledge to get started on the job.

After the training course is complete, you will move to an examining group and start working on real cases. You will be assigned a revising officer, who will go through your work with you and provide guidance. Your revising officer will identify any further training that may be useful for you to attend and help you to understand legal aspects that you have not previously encountered.

You will have the opportunity to attend many other further training courses throughout your career as an examiner. After 2-4 years in the office examiners are offered the opportunity to do a Diploma in Intellectual Property Law.

As well as legal training, examiners are also encouraged to attend technical training to keep up to date with advances in their technical field. This may be attending conferences, lectures or product exhibitions and may take place internally or externally.

### **What is your recruitment process like?**

The IPO recruits patent examiners every autumn, occasionally with a second round of applications in spring. All applications for patent examiner roles must be submitted via the Civil Service Jobs website by filling in an application form. Progression to the interview stage is based on if you have sufficiently demonstrated the necessary competencies that are outlined in the application form.

There is a single interview, which will consist of some questions alongside interactive short tasks. These are designed to assess your analytical skills and allow you to demonstrate your technical knowledge. There will also be a short written task. After the interview we provide a tour of our office and the facilities and benefits we offer. ●

# TRADE MARK ATTORNEYS

Do you have a keen analytical mind, excellent communication skills and a way of looking at language from different angles to others? Then a role as a **trade mark attorney** could be suited to you. Read on to learn more about this niche career.

Working in intellectual property goes beyond patents and the work of a patent attorney. We asked a selection of experienced trade mark attorneys to offer an insight into what their role typically involves, the necessary skills and qualifications required to succeed, plus advice they have for aspiring trade mark attorneys.

## What is a trade mark?

An essential part of working as a trade mark attorney is an understanding of what you will be working with and why this work is valuable to brands, businesses and individuals. Therefore, your first question should be, "what is a trade mark?" The answer is a form of intellectual property used by businesses to help make their brand easily identifiable to consumers as well as distinguishing themselves from third parties. Harry Rowe, an Associate and Chartered Trade Mark Attorney with Mathys and Squire, explains: "a trade mark can take a number of forms, including words, logos or more unconventional indicators...such as smells, sounds or even multimedia marks". In short, anything a brand can use to identify and differentiate their goods or services can be used as a trade mark. Most businesses will use some sort of trade mark, so anyone entering the sector can expect a varied role and workload.

## What does a trade mark attorney do?

The primary focus of a trade mark attorney's role is to protect brands. Katie Goulding, Trade Mark Attorney with HGF Limited, told us: "patents protect the invention, we protect the label and aesthetics". This sees them providing strategic advice about what a business or individual should protect, as well as detailing why, where and how they should do this. Goulding also goes on to explain that trade mark attorneys are responsible for ensuring that a business' rights are protected against

## What is important is that you possess a keenly analytical approach to your work.

others in the face of potential trade mark applications or disputes, as well as advising on how best to minimise and avoid any potential risk of being sued by a previous brand owner.

A 'typical' day working with trade marks may see you:

- Researching whether clients can use any proposed new brand names without legal issues arising.
- Drafting and managing applications to register trade marks in the UK, the EU, and further afield.
- Preparing and working on court cases against third parties to secure and protect clients' trade mark rights.
- Seeking advice from attorneys overseas on local laws and practices.
- Liaising with the UK Intellectual Property Office on relevant issues.
- Offering advice on how brands can, should or should not be used on social media and in advertising.

Working as a trade mark attorney will see you advising companies of all sizes, from start-ups to established brands, and across a wide range of sectors, so it is varied and lively. There are also plenty of opportunities to move the role beyond the 'typical', such as assisting in training in-house creative and legal teams on new practice and developments.

**Key skills:**

Unlike working as a patent attorney, it is not necessary to have an undergraduate or postgraduate degree in a STEM subject to become a trade mark attorney. Similarly, you do not need to have a law degree.

What is important is that you possess a keenly analytical approach to your work and the ability to look at and work with language in an innovative way that others may not. In fact, many trade mark attorneys have an academic background in modern languages or history for this very reason.

Alongside having strong language and analytical skills, a typical trade mark attorney is also:

- An **excellent written & verbal communicator** – you will need to draft complex legal and technical submissions, offer clients concise commercial advice based on complicated areas of the law and argue persuasively.
- **Highly organised** – you will be driven by deadlines and working under pressure when receiving clients' instructions.
- **Commercially & globally minded** – an understanding of varied business practices and wider commercial and global influences is essential.
- **A keen reader** – you will need to stay up to date on IP law and practice, as well as marketing trends, as both are constantly changing.

**Training and qualifications:**

With regards to formal training and qualifications, as well as possessing a minimum of a 2:1 degree, it is also necessary to complete two courses before qualifying, as well as at least two years' relevant work experience. The first requirement is a part-time law course (offered by Queen Mary University London or Bournemouth University), providing a general grounding in English law plus a more detailed training in the specific areas of UK and EU trade mark, copyright and design law. The second is a practice course with Nottingham Law School, concentrating on the skills necessary for day to day practice, including advocacy, basic litigation and client meetings.

The Chartered Institute of Trade Mark Attorneys (CITMA), offer full details of the routes into qualifications on their website, alongside the prospective time-frame potential trade mark attorneys might be able to expect for this.

**So...why work as a trade mark attorney?**

Rachel Conroy, a Partner and Trade Mark Attorney with Boulton Wade Tennant LLP, told us: "if you are looking for an interesting, commercially-focused career, then the role of a trade mark attorney could be for you". For anyone hoping to test and challenge their analytical, linguistic and persuasive skills whilst also working with a wide variety of clients from all areas of business and commerce, working as a trade mark attorney could be the ideal career option. ●

A collaborative article, with thanks to Rachel Conroy (Boulton Wade Tennant LLP), Katie Goulding (HGF Limited), and Harry Rowe (Mathys & Squire) for their contributions.



# THE FUTURE OF THE PROFESSION

The patent profession has always had one eye on the future in order to meet the needs of creatives and entrepreneurs and to understand technical advances which make a better world for us all. This article discusses the ways in which IP legislation will shape the work of patent attorneys in the future, on both a domestic and a global scale.

There has never been a more exciting time to consider becoming a patent attorney. Innovation, creativity and new technologies are the engine room of the UK's economy, and legislative changes at home and abroad are changing the face of intellectual property protection.

The UK profession is estimated to be worth more than £1billion to the UK economy and operates on a global scale. Whilst the basic ingredients for those entering the profession remain the same – recruiting the very best scientists, engineers and technologists to train in this area of law – there are many new challenges and opportunities that will shape the profession in the future.

## **International scope**

The market in Asia is booming, with more and more technological innovation continuing to emerge from countries such as Japan, China and South Korea. China, in particular, has been filing prodigious levels of patents in recent years. The United States remains a leader in the creative industries although, as a global region, Asia Pacific countries now contribute more in terms of revenue and jobs. Businesses from countries such as these are asserting their IP on a global scale and many rely on the expertise and skills of UK Chartered Patent Attorneys to protect their IP assets in foreign markets.

Seismic political changes are altering the UK's relationship with Europe. However, unlike

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## The world recognises the strength and status of the UK profession, with the UK Chartered Patent Attorneys being held in the highest regard

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many other professions, UK Chartered Patent Attorneys will remain largely untouched by them. This is because the European Patent Convention is not a piece of EU legislation and the European Patent Office is not an EU institution. This means that UK attorneys qualified as European Patent Attorneys (virtually all) will continue to be able to conduct European patent work entirely unaffected by Brexit. It will be business as usual.

Greater harmonisation of IP rights across Europe is being sought through the creation of a patent system which will have unitary effect across the continent and the introduction of a Unified Patent Court (UPC). Despite ratifying the UPC agreement in 2018, the UK Government subsequently announced that it would not be participating in the UPC system. As this guide went to press, German ratification was still awaited and this was the subject of a constitutional challenge progressing through the country's courts.

There is also a drive to simplify procedures for obtaining IP rights in Europe through initiatives being spearheaded by the World Intellectual Property Organization (WIPO) and the European Patent Office. The use of online central filing systems and data sharing by national IP offices is increasing, whilst search systems are becoming more refined. For businesses with an international footprint, IP is now at the forefront of their strategic thinking. Patent attorneys are members of in-house teams at the heart of major business decisions. And private practice attorneys increasingly offer wider services to industry than in the past, including commercial and strategic business advice.

### **The future of the profession**

IP is big business – a global business. The world recognises the strength and status of the UK profession, with UK Chartered Patent Attorneys being held in the highest regard. For example, of the 40,000 European patent applications filed every year by the UK's European Patent Attorneys (EPAs), nearly 90% are for overseas clients. While UK Chartered Patent Attorneys form a fifth of all European Patent Attorneys, they file one third of all European patent applications. As explained above, Brexit will have no effect on this work. On joining the patent attorney profession in the UK you are entering a global profession which is rightly proud of its heritage and considered among the best in the world.

As the profession and the international IP landscape changes, CIPA changes with it. We will continue to provide effective domestic and international lobbying and new benefits and services to members to help them compete more effectively in the global marketplace. As a student you will receive advice and support throughout your training and will be part of a network of like-minded people working towards their professional qualifications. Once qualified, as a Fellow of CIPA you will benefit from continuing professional development as your career progresses, and a professional body which campaigns tirelessly on your behalf, to ensure that you are represented at the highest level and can influence policy-makers in governments in the UK and around the world. ●

This article was contributed by the Chartered Institute of Patent Attorneys.

For more careers advice:  
[www.ip.co.uk/career-advice](http://www.ip.co.uk/career-advice)

# SEVEN ESSENTIAL SKILLS

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The work of a patent attorney requires certain key skills. Prospective employers will look for evidence of these skills – or at least the potential to acquire them – in your CV and personal statement.

## 1. Communication skills

A patent attorney's work relies on good communication skills, both written and oral. You will need to be proficient at using words to define and describe; to explain and advise; to instruct and to question; and to persuade. You will have to communicate with scientists and engineers; business people; other lawyers; and tribunals such as courts and patent offices.

This variety is what makes the job so enjoyable, but it also demands a versatile communication style. You are, in effect, an interpreter between three worlds – technology, business and law – and you need to speak the language of each.

Of course, communication is a two-way process, so you must also be good at reading other people and at learning from what you hear.

You will be expected to develop more effective communication techniques throughout your career. But you should at least have a reasonable degree of skill from the start, and an enthusiasm for communicating. Expect employers to test for this with both written exercises and interview questions.

## 2. The ability to work alone

Particularly in private practice, a patent attorney works alone rather than as part of a team. You will therefore need to be able to manage your own workload, motivate yourself to complete tasks on time and be sufficiently self-critical to quality assess your output. Right from day one, you will have to conduct private research and study, whether for your day to day work or to get you through the qualifying exams.

If you are not keen on long periods alone, analysing and writing documents; if you would rather not spend the rest of your life poring over textbooks, legal documents, scientific papers and of course patents, then you should probably not become a patent attorney.

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You must be able to ask the right questions and learn quickly, becoming just enough of an expert to provide the legal assistance your client needs

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## 3. A technical bent

You will need to be comfortable with technical information, possibly over a wider range of technologies than you are used to. Even if you are a biochemist, for example, you might still have to get to grips with the mechanical or electrical aspects of a client's new drug delivery device. You will need to understand basic engineering drawings, circuit diagrams and flow charts, and of course graphs, spreadsheets and other common data presentation formats.

To be good at the job, you should have an enquiring mind. You must be able to ask the right questions and learn quickly, becoming just enough of an expert to provide the legal assistance your client needs. It will also help if your curiosity extends to the commercial aspects of your work: a patent attorney should be as interested in a client's business as in the technology it works with.

## 4. Analytical skills

Patent attorneys have to analyse large amounts of information and reach logical, well-reasoned conclusions. You will need to be clear-thinking and rigorous in your analyses, critical of data and evidence, comprehensive in your approach. You will need to get to grips with both the details of a situation and its 'big

picture' implications, processing legal and commercial information as well as scientific.

### 5. An eye for detail

In this job, details matter; accuracy is essential. You really do have to care about getting exactly the right word, phrase or definition; one that's precise, apt, exhaustive, unambiguous and indisputable. Start with your CV.

If you find details tedious, or if inaccuracies slip into your work despite your good intentions, then this is not the job for you.

### 6. Lateral thinking

Patent attorneys have to be almost as creative as the inventors they work with. Are there alternative ways of protecting this technology? What will competitors do to avoid our patent? Is there another way of interpreting this document? How can we get round this legal problem? Should I look at this situation from another angle?

### 7. Time and stress management

You will have several pieces of work on the go at once, possibly for different clients and in different technical fields. Some will be urgent, some not; some large, some small; some complex and others relatively easy. New instructions or queries could arrive at any time. And all of this work will carry deadlines, whether legal deadlines or commercial ones driven by your clients' business needs.

As a patent attorney you will need to be organised. You will have to work quickly, but without loss of accuracy. You must learn

to prioritise your case load, to delegate where appropriate and to manage your time efficiently so that all of your tasks get due attention and within the right time-frame.

How do you cope under pressure? Can you maintain the quality of your output even as the work piles on? Can you recognise the signs of stress and take evasive action? Some people are inherently more susceptible to stress than others, and their work more likely to suffer as a result. If that applies to you, a career-long battle against stress could make you very unhappy.

For more tips and advice:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

If you are thinking of becoming a patent attorney, ask yourself whether you feel comfortable in the areas described above. Ultimately, only you will know whether you have the necessary skill-set, or the inclination to acquire it. ●

**Andrea Brewster OBE** is a Chartered UK Patent Attorney and European Patent Attorney, a former President of CIPA and Lead Executive Officer of the IP Inclusive initiative.



# INTERNSHIPS & WORK EXPERIENCE

Deciding upon a career is an important and difficult choice to make. Within the intellectual property profession, work experience can offer an opportunity to gain a real insight into the work of a patent attorney, helping you answer the question – is the IP profession for me? Laura Collins, HR Advisor with D Young & Co, offers her expert advice for both finding and making the most of IP work experience.

## Requirements

IP firms offering work experience opportunities are looking for candidates with a genuine desire to find out about the IP profession and to gain a real perspective of what life as a patent attorney is like.

Candidates will need an exceptional academic record in a scientific or technical discipline. Some firms may have different work experience opportunities available for different departments so make sure to consider the criteria when applying.

As well as the above, other key skills that firms look for include:

- Excellent written and verbal communication skills.
- The ability to work well in a team as well as autonomously.
- Good time management skills and an understanding of the importance of deadlines.
- Strong analytical skills.
- Meticulous attention to detail.

## The application process

To find available work experience placements, visit the careers pages of different IP firms and also [www.ipcareers.co.uk](http://www.ipcareers.co.uk) to see what opportunities are on offer, or refer to the **Job Finder** table at the back of this guide. Some may advertise at different times of the year so, if an opportunity isn't available when you first look, don't give up!

Application processes can differ. For the first stage, you may be asked to complete an online application form or send a CV and covering letter. Vacancies are highly sought after and therefore you should try to include something in your application that will make you stand

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**Some firms may offer subsequent longer internships or even the opportunity of a trainee position with the firm so make every second count!**

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out. For a second stage, some firms may invite you to an interview, either in person or via telephone. During the whole process, it is important to show why you are interested in the work experience or internship opportunity and why you want to be a patent attorney.

Make sure that you complete some research into the firm that you have applied to, the work of a patent attorney and the process of training to become qualified. Some firms may also ask behavioural interview questions that require you to provide examples from your previous experience. You could be asked to describe a time when you have worked well in a team or a time when you have met an important deadline for example. In advance of your interview, consider the key skills that you need to be a patent attorney and think of examples of situations where you have demonstrated these skills.

## Benefits

Work experience will allow you to obtain invaluable knowledge about the IP profession and take part in a range of activities to give you a taste of the work of a patent attorney. You may be asked to draft a claim or prepare an argument for a mock hearing. You will have the opportunity to spend time with and put questions to current attorneys and trainees and you will gain an honest impression of the firm that you visit and a feel for the atmosphere and ethos. All of these elements will ultimately

assist you in making a decision about your future career.

Following work experience, some firms may offer subsequent longer internships or even the opportunity of a trainee position with the firm so make every second count!

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**Work experience will allow you to obtain invaluable knowledge about the IP profession and take part in a range of activities to give you a taste of the work of a patent attorney**

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**What do I do if I don't secure work experience or an internship?**

As previously mentioned, vacancies are highly sought after and there will be a lot of competition for places. It is important not to stop looking for opportunities if you are not

successful in obtaining a place first time and remember that, if you have not managed to obtain a work experience placement, you are not precluded from applying for a trainee position with a firm.

**For the latest internships:**  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

You can also try to find out about the profession from other sources. Some universities invite patent attorneys to visit and give talks on the profession. You may also have the opportunity to visit a careers fair where you can meet representatives from different IP firms. Take every opportunity to speak to patent attorneys about the profession to assist you in answering the question – is the IP profession for me? ●

**Laura Collins** is an HR Advisor with leading IP firm D Young & Co.



# CORPORATE VS. PRIVATE PRACTICE

Understanding how practices differ and what might suit you can help focus your job searching efforts and determine your career path. Adam Tindall from Appleyard Lees explains how the work and environment can differ within corporate and private practices for patent attorneys.

Some IP lawyers work directly for industrial firms (corporate or 'in-house') while others work in specialist law firms (private practice). In-house jobs are rarer, with most attorneys working in private practice. I trained and worked in-house for a huge engineering firm, then moved to private practice, giving me a relatively balanced view of both camps.

While the core skills are the same, they can be very different jobs. Drop an attorney trained and experienced in industry into private practice and they may be astonished at the demands placed upon them by a constant need for timeliness, speed, customer care and business development. Introduce an attorney who has had a lifetime in private practice into an industrial office and they may be dazzled by the demands of portfolio management, internal networking and decision making.

## Corporate

Industry is more IP savvy now than ever before. Depending on where you end up, corporate IP departments generally require their attorneys to consider the issues of their firm as a whole, and to make judgments based on their understanding of what might be best for the company. Hence you may find yourself to be an important part of the commercial stability and development of your employer. This responsibility can be exciting but also overwhelming, but usually there are plenty of people in senior positions in relevant technical areas happy to advise.

Also, attorneys in industrial departments tend to have a focus on harvesting and evaluating IP in its many forms as much as registering and securing it. This is tremendous fun as you will be working with incredibly clever, creative and passionate people who have interesting things to say and show you. You occasionally have to deal with difficult people and questionable

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**In either sector, this niche area of law has much to offer. If you are curious about the world and enjoy learning new things, I recommend it.**

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ideas, but probably less often than in most other jobs.

Being an in-house patent attorney can be a very social occupation, and an ability to communicate, establish and maintain relationships is key. However, if you prefer, it is possible to find roles where you seldom have to leave your desk and can churn through work while others do the "people" stuff.

Some departments do all of the work themselves, some farm it out to private practice and some do both. For those that outsource, this puts a burden on the shoulders of the attorney to consider the business relevance of what they are doing to justify fees to their private practice colleagues.

Starting at the bottom, career progression through an industrial department will be from trainee to qualified attorney and then to Head of Department, should such an elevated opportunity arise. Industrial attorneys may spend much of their career performing the same tasks of invention harvesting, drafting, and prosecuting month after month with variation coming from different inventions from (mostly) the same core people in the business. Infringement and enforcement issues will also be part of the mix, further developing the attorney's advocacy skills. Hence a trainee and a highly experienced attorney may have a very similar diet of work. As an attorney becomes more senior, they may take on more

managerial and training roles and ultimately significant strategic responsibility, or specialise in specific areas, subject to business need.

### Private Practice

An attorney in private practice is expected to advise and educate clients and then, regardless of whether it's the right thing to do in the view of the attorney (within limits), the attorney must then carry out the instructions of the client.

Private practice attorneys see a wider range of technology and brands than those in industry, and control of work flow is less easy to achieve as any client may contact you at any time with a need for immediate action. They may also become embroiled in infringement and enforcement issues more often than their industry colleagues.

Career progression in private practice firms starts at trainee level, which lasts until you pass the requisite number of exams. The level of trust and autonomy given to you will depend on competence and the policy of the firm. Some do not let you talk to a client until you are qualified, whereas some expose you to the outside world provided you can present the right image and harvest the right information.

Post-qualification, responsibilities grow in terms of the extent of the challenges attorneys are expected to deal with, the volume of work they should complete and also their responsibilities regarding business development (e.g. bringing in new work for the firm and/or managing existing clients). Being good at these is standard for achieving partnership level, if this is your goal, but this can mean very different things depending on which firm you ultimately end up working in. In some firms, there are levels within partnership one must work through before reaching the very top of the tree.

In private practice, one's relevance to the success of the firm is far more obvious than in industry. The amount of money you bring in and the clients you introduce to the firm provide

and show obvious benefits, and this can be very satisfying. Of course, it also carries the risk that any failures will likewise have an impact on the firm and your career development.

### Job Security

Private practice firms obviously need qualified people, and few industrial companies that have IP departments could get rid of them entirely. As there are not many IP professionals in the UK, it is relatively rare that you will find yourself without a job, but you may have to move around in order to find one that offers you complete job satisfaction.

### Questions to Consider

Whether you go for industry or private practice, remember that IP professionals are in short supply. Be sure to ask about internal and external training opportunities, as training is going to be a big part of your life for at least the next three years. Ask to go for coffee with current trainees and quiz them. Most likely they will not tell you any negatives about the firm you are interested in, but they almost certainly will be honest about what life is like with their employer.

Salary and benefits vary widely. It is worth knowing about reward packages, but your real focus should be finding a first job in a supportive firm and getting qualified. After that, many opportunities will be open to you.

### Summary

One sector is not any more valid than the other, and whether you enjoy the job is probably more to do with the people you find there rather than the type of practice.

In either sector, this niche area of law has much to offer. If you are curious about the world and enjoy learning new things, I recommend it. ●

**Dr Adam Tindall** worked as a mechanical engineer and then trained to become a UK and European patent attorney with Rolls Royce. He is now a Partner at Appleyard Lees, a leading firm of European patent and trade mark attorneys.

# IN-HOUSE PATENT DEPARTMENTS

Are you now interested in what working for a corporate (or 'in-house') patent department involves? **Ben Charig**, a **European Patent Attorney at Ocado**, has shared his experiences of moving to an in-house team to help you decide whether this type of work might be the right fit for your skills and interests.

I trained in private practice and moved to an in-house department nine months ago. Life in house is, so far, both similar to and different from life in private practice.

## What's similar about in-house?

For my particular in-house role, the main objectives are to draft and file patent applications and to prosecute them to grant. I am responsible for educating my clients (who are now my colleagues rather than people from other companies) about the patent system. In particular, Ocado is relatively new to the patenting process, and the inventors I work with are interested in how their inventions can benefit the company. I answer my clients' IP questions and attend to the deadlines associated with their cases. I advise my clients about freedom to operate and infringement risk in view of competitors' patents. In due course, I will provide opinions about whether other companies infringe the patents that I have drafted and prosecuted.

## What's different about in-house?

As an in-house attorney I interact more closely with my colleagues than I did in private practice. This is true of my dealings with my attorney colleagues, with whom I work

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**Not every in-house patent department or role is the same, of course, just as not every private practice firm or role is the same**

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collaboratively on lots of matters, and of my dealings with my inventor colleagues. I tend to get involved at an earlier stage in the inventing process than I did in private practice. This can be more rewarding and ultimately fruitful than being given an invention disclosure and left to draft a patent application in isolation – I get a deeper understanding of the motivations behind and advantages of the invention, which can help create a more robust and persuasive patent application. It can, however, extend the drafting process.

Although some in-house departments have a narrow range of technologies to focus on, we benefit from the fact that Ocado operates in many technology areas, including mechanics, electronics and software, meaning that our patent portfolio is broad and varied. I enjoy

discussing different technologies with the many interesting people who work at Ocado.

Because our department is relatively small, I also get involved in other activities, like helping look after the trade mark and design portfolios, administering some of the formal infrastructure that supports our work (such as deposit accounts at the different IP offices we file at, databases that record our cases, etc), and considering IP aspects of commercial agreements. I like a greater breadth of work, so am pleased about this opportunity. It has helped me understand better what IP actually means for a company.

Not every in-house patent department or role is the same, of course, just as not every private practice firm or role is the same. In some in-house departments, the in-house attorneys manage rather than create IP portfolios: they decide which inventions to pursue patent protection for and in which territories. They then negotiate licences for the technologies

protected by their families of patents, and make other commercial decisions, while the drafting and prosecution work is outsourced to private practice attorneys who make proposals for the managing in-house attorneys to accept or reject. ●

For the tips & advice:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)



# THE APPLICATION PROCESS

Securing a training place as a patent attorney is not easy. The profession remains one of the smallest in the UK, yet awareness of this niche career sector is growing, inevitably leading to competition. Your chances will be increased if you have the unusual blend of skills necessary and invest time and effort in the application process. Here, Polly Shaw, Head of HR at Dehns, offers her advice on how to complete successful IP applications.

## Where and how to apply

Many private practice patent firms (such as where I work) operate annual recruitment cycles with a scheduled bulk intake of trainees. Usually these firms will still accept speculative applications throughout the year as well, but it is best to check IP Careers' website, as well as individual firm's websites, for the latest trainee patent attorney vacancies.

Most firms will now ask you to apply via a bespoke online application process, and some may also ask for submissions of written descriptive work. You may be tempted to fire off as many of these applications to as many varied firms as possible. However, you will generally need to research each firm to make sure that your approach is correctly tailored to their practice, the type of work they take on and their clients – exhausting! Better to therefore think about what you want from a firm before committing metaphorical pen to paper, as it is always quality, not quantity, that matters most when submitting applications. In this respect, firms will usually try and help you out a bit on their websites by describing some typical aspects of working life there.

Think about key questions that matter to you and whether each firm applied to will cater to your needs and interests. For example, what kind of firm size and culture appeals? Do you want to experience different offices throughout your training on a rotation system, or stay in one place? What kind of clients do you want to work with? Is it important to you that you work with a range of partners and clients?

Details matter! You are applying to join those who excel at language and attention to detail – never underestimate how much your use of spelling and grammar will affect your first impression.

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Think about key questions that matter to you and whether each firm applied to will cater to your needs and interests

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## CV and cover letters

Writing a cover letter or explaining why you are applying to a particular firm? Think very carefully about this. We don't ask for the sake of it. We want to know we are investing valuable recruitment time in people who have researched what we do, how we do it, and why this might suit both parties. Equally, make sure you are not just repeating a firm's own recruitment brochure back to them as part of this. We paid someone to write that - we know what it says.

It can be hard to portray oneself as unique on paper without sounding a little 'out there'. This is a recruitment jungle where it can seem all about the academics, but don't be fooled. It's true that you need to be super capable – we are looking for people that excel at science, can put together logical and articulate prose, grapple with the pace of change and invention, formulate coherent and future-proof arguments, as well as get along with clients to build and retain business.

It can be an impossible task to find someone who ticks all these boxes. Firms know this and are not expecting the finished article to land on their doorstep. It is about promise and potential. Have a think about the areas of your experience that you can point to which back up your application. Have you won prizes? Published research? Previously involved yourself in presenting? A common pitfall in

this career is relying on the science side to get you through – many can struggle applying this in a practical sense to logical and persuasive writing and client relationship building, so consider what makes you ideally suited in principle all-round.

### Recruitment tests

You may find that firms have some automated assessment tests as part of their selection process, usually to try and understand your use of language and attention to detail. Such assessments will usually be under timed submission conditions, and it is important to remain calm and finish the tests. The software will often give you the chance to have a practice go; so take up this opportunity.

You may be asked to submit a description of a particular object in order for your powers of analysis and explanation to be assessed. You are not expected to know everything, but what matters is how you approach describing your object, and the language you use to do so. It is important to be as precise, logical, and clear as possible. Keep in mind the difference between defining and describing an object and you will be on the right track.

### The Interview

Interviewing style differs from firm to firm. Some will focus on technical questions. Others will ask more about what you know about the profession and why you want to be a part of it and their firm in particular, so remember to mention why you are interested in that firm above others.

For more application advice:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

Don't be afraid if you don't know an answer, but try and offer a logical alternative to show how you have still engaged with the question and given it consideration. Make sure YOU have some questions for the interviewer, too. For example, ask them what has kept them at their current firm or what it is like to work there and what the current training culture is like.

### If at first you don't succeed...

Patent firms often don't have the same trainee intake as some other professions so don't be disheartened if it is not an immediate success and if it is what you really want. Ask for feedback and keep trying. ●

**Polly Shaw** is Head of HR at Dehns. Responsible for promoting graduate recruitment, she previously worked in HR roles with commercial law firms after studying history and law.



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# INTERNSHIP PROGRAMME

## CARPMAELS & RANSFORD

### CLARISSA LUXTON



UNIVERSITY OF OXFORD  
MCHEM CHEMISTRY  
CARPMAELS & RANSFORD  
INTERNSHIP PROGRAMME

“The internship gave me the opportunity to gain a greater understanding of how a patent portfolio is managed”

#### Why did you choose to do an internship?

I applied for the intern programme at Carpmaels & Ransford because I was keen to gain further experience of the day to day work of a patent attorney. When considering the profession, it can be difficult to find out what the job really entails unless you can gain some hands-on experience. I found the internship invaluable as it gave an insight into the training and development as well as exposure to the daily activities of a trainee. It offered me the opportunity to confirm my choice to join the profession and find out what life at Carpmaels was really like.

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Being able to meet with people at various stages of their career...enabled me to get a real feel for the culture of the firm and served to further my ambition

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#### How did it tie in with your overall career plans?

Whilst I enjoyed practical work at university, I knew a career in research wasn't the path for me. I wanted a career in which I could seek intellectual stimulation without being confined to a lab environment and the role of a patent

attorney does just that. The work is challenging and varied; it combines cutting-edge science with law to work towards an outcome that is commercially important to the client.

The internship experience enabled me to get a real idea of the work-flow on a typical day. It allowed me to build on my technical ability and background knowledge of science by developing my understanding of intellectual property law in support of my application for a graduate position.

#### What was the application process for the internship like – any advice?

Shortly after I submitted my CV and a covering letter explaining how I felt I would benefit from the internship, I was invited for a Skype interview. During the interview, I discussed topics I had found particularly interesting during my chemistry degree and my plans for my Master's research project.

The interview was more informal than I had anticipated, so my main advice would be to relax. The partners aren't trying to catch you out, they just want to see a genuine interest in the profession, so use it as an opportunity to ask any questions you might have about the internship and the activities you would be involved in. I would also suggest familiarising yourself with recent patent law news and keeping up to date with any scientific breakthroughs.

**What were your main duties?**

The two week internship at Carpmaels involved introductory training, tutorials, work shadowing and group case study work. Working on the case study allowed me to meet with many different departments and members of the firm and to get a real insight into the process of amending claims and interacting with clients. I also found it interesting to find out more about the litigation side of the role, which remains a particular area of interest for me.

There was also the opportunity to get involved with other tasks, such as listening to a webinar presentation. I especially enjoyed sitting in on a conference call because it allowed me to experience how the firm handles client cases first-hand.

I thoroughly enjoyed working in both the Chemistry and Life Sciences Pharmaceutical practice groups, looking after families of existing patents, informing clients of new developments and addressing any client queries. I also undertook research for a partner to support opposition cases and monitor for infringements of client patents.

Finally, I was given the chance to present my ideas to a room full of experienced patent attorneys. Whilst this was undeniably daunting, it was highly worthwhile and rewarding.

**What were the most important things you learnt from the internship?**

I had an absolutely brilliant two weeks on the intern programme. Being able to meet with people at various stages of their career, from technical assistants to partners, enabled me to get a real feel for the culture of the firm and served to further my ambition to pursue a successful career in this field.

The internship gave me the opportunity to gain a greater understanding of how a patent portfolio is managed, particularly in learning about the assessment process to determine patent eligibility, the drafting of patent applications and the process of monitoring for potential infringements of patent rights.

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## I found the internship invaluable...it offered me the opportunity to confirm my choice to join the profession

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**Do you have any advice for someone seeking an internship?**

Do your research to find out as much as you can about the firm you are applying to. Different firms have different areas of technical expertise so it is important to find the firm that best matches your interests and skill set. Also, ask lots of questions – it's the best way to find out about what the job is really like! Through interviews, open days and internships you get the chance to talk to people at all different stages of qualification – make the most of this! I found it particularly helpful talking to recent trainees who knew the application process well and were able to give first hand experiences. ●

For more profiles:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

# TECHNICAL ASSISTANT D YOUNG & CO

## WILLIAM SMITH



UNIVERSITY OF SOUTHAMPTON  
MPHYS WITH PARTICLE PHYSICS,  
MASTER'S YEAR AT CERN  
D YOUNG & CO  
EASTER AND SUMMER INTERNSHIP

“People were extremely generous with their time on the internship, so I would recommend making the most of this”

### Why did you choose to do an internship?

I came across the D Young & Co internship during my second year of university. Having heard about the profession from a university careers fair, I was keen to get a better understanding of the role of a patent attorney and what the job entails.

After some research, I saw that D Young & Co offered an Easter internship, and, as it turns out, you may get invited back for a four week summer internship, with the possibility of a job offered at the end.

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### An internship is a great way to learn as much as possible about the profession and the firm.

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An internship gives you the opportunity to immerse yourself in a firm, experience its culture, get to know its people and ask all of the questions you need to. Choosing a career is a significant commitment, and I wanted as much information as possible to make my decision.

### How did it tie in with your overall career plans?

Although I loved the year I spent at CERN as part of a research group for my Master's year, I knew that a career in academia wasn't for me. I was seeking a job where I could continue to be involved with science, but combine that with my long-held interest in business and law.

Happily, the job of a patent attorney does just that. Working with the client, a patent attorney seeks legal protection for cutting-edge technologies to achieve a commercially useful outcome. The work is varied and rewarding, providing endless interest for those seeking a challenge.

### What was the application process like - any advice?

After having submitted a CV and cover letter explaining my interest in the role, I was invited for a phone interview. During the interview, I was asked about my degree, what I thought the job would entail and why I thought I would be a good fit for the role.

I would recommend researching the role as much as possible. Firms are looking for candidates with a genuine interest in the profession, so I'd suggest you make the most of the opportunity to ask questions during the interview.

### What were your main duties?

D Young & Co's Easter internship brings together a group of likely candidates for three days in the firm's Southampton office. This involves various individual and group tasks and activities, designed to test a candidate's fit for the role. For example, individual patent drafting exercises and a mock opposition were particular highlights for me.

However, it's not all hard work. There are plenty of opportunities to socialise with fellow candidates and attorneys alike, in a less formal setting. These sessions provide a great chance to ask technical assistants, attorneys and partners any questions you may have about the profession and to understand the culture of the firm better. People were extremely generous with their time on the internship, so I would recommend making the most of this.

In particular, I found talking to trainees a good way to determine the firm's approach to and aptitude for training; the exams are hard and you want to work somewhere that will support you throughout the process.

For a shorter internship, I would recommend relaxing into it as soon as possible. Be confident and communicate clearly, both orally and in written work, as this will allow you to demonstrate your skills and knowledge quickly.

After the Easter internship, I was invited back for a four-week internship over the summer. This provided a more in-depth experience

of what day to day work would be like as a patent attorney. For example, time was spent on drafting exercises and European patent prosecution of real cases. Working with partners and attorneys on a daily basis provides a good opportunity for continuous assessment, both for them and for you; they've got to like you, but it's important for you to like them and the firm too.

For the latest internships:  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

### Do you have any advice for someone seeking an internship?

Do your research about the role and about the specific firm that you are interested in joining. Firms vary, and different firms have different areas of expertise and reputations. You can demonstrate this knowledge and interest by asking considered questions during early interviews. It's also worth applying to multiple places, as the profession is small and competition is fierce.

In summary, an internship is a great way to learn as much as possible about the profession and the firm. An internship like the one D Young & Co offers will provide you with a great window into the job, ensuring you can make the right decision for you and your career. ●

# PATENT TRAINEE

## BOULT WADE TENNANT

### LUCY CUNNINGHAM



UNIVERSITY OF CAMBRIDGE  
PHD IN PHYSICS  
BOULT WADE TENNANT

“You’ll need to understand new ideas quickly and then be able to communicate them clearly and concisely”

#### Why did you want to become a patent attorney?

I wanted a career that would incorporate the aspects of my years in academia which I most enjoyed – to creatively solve problems, to use my technical knowledge and to continue to learn about science. I had been interested in the practical applications of physics during my PhD, so the idea of helping to translate the latest technological developments into protected intellectual property seemed appealing. I also wanted my day to day work to be varied and to be a challenge – I wanted to make sure I wouldn’t get bored! There is also the bonus of a good work-life balance (at least unless you’re studying for exams) and job security.

#### You’ll need to manage your own caseload and deadlines, and be able to work on a task independently.

#### What do you do?

I’m in my first year as a Patent Trainee, so the emphasis is very much on learning on the job. I was given real cases to work on right from day one, which was fascinating if a little

daunting! The firm is split up into practice groups depending on your background, and I work closely with two supervising Partners within my group. I discuss every case with them and they help me whenever I need it. The firm is very sociable though, so there is plenty of opportunity to get to know people from other offices and practice groups.

Day to day I deal with any stage of getting a patent granted, right through from the initial conversation with an inventor to overcoming objections raised by patent offices. It’s a great job, with plenty of variety and challenges!

I have had the chance to work on draft patent applications from scratch for a variety of technologies, learning how to spot the essence of the invention. I also spend a lot of my time looking at the prosecution stage of a patent application, when the patent office provides a search report of relevant patents or publications and might raise objections to the application. In that case it is my job to overcome the objections, either by finding ways to amend the application or by arguing against the objection – that’s where the problem solving aspect of the job comes in. It’s great experience, as you get to see a lot of different technologies and many different aspects of the process. I might also need to prepare instructions for overseas attorneys or draft letters to clients, so no two days are the

same. Everything I do gets discussed with a Partner, so you get really valuable on the job training – whether they need to explain an aspect of patent law you haven't come across yet, or act as a sounding board when you're trying to construct an argument. All the senior fee earners remember the steep learning curve, so they give great support!

Although everything you do as a trainee is supported by Partners and senior fee-earners, the work itself is largely independent. You'll need to manage your own caseload and deadlines, and be able to work on a task independently. Every task has a deadline and you will have several cases on the go at any one time, so organisation is also key. ●

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## The idea of helping to translate the latest technological development into protected intellectual property seemed appealing

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### **What skills are useful?**

Besides a good grasp of your scientific field, written and oral communication skills are important. Every aspect of the job requires clear communication, whether you are interacting with a client, drafting a new patent or constructing a clear and convincing argument against an objection from a patent office. You'll need to understand new ideas quickly and then be able to communicate them clearly and concisely.

For more graduate profiles:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

# TRAINEE PATENT ATTORNEY

## MEWBURN ELLIS

### MICHALI DEMETROUDI



UNIVERSITY OF CAMBRIDGE  
APPLIED MATHEMATICS &  
THEORETICAL PHYSICS  
MEWBURN ELLIS

“ Since starting at Mewburn Ellis, I have had the privilege of engaging with numerous technical fields ”

Given my background in physics, people are often surprised to hear that I work in the legal profession. Scientific understanding is in fact essential to my job; since starting at Mewburn Ellis, I have had the privilege of engaging with numerous technical fields ranging from photonics and medical devices, to artificial intelligence and quantum technology.

#### Why did you choose a job in this profession?

Patent attorneys require an unusual combination of expertise in both science and law, it was the unique intellectual challenge that this poses which first attracted me to the profession.

After attending a STEM careers fair, I learnt that I'd be able to apply the familiar scientific and analytical skills used throughout my academic study but within a commercial setting and with exposure to a variety of technology. Utilising my understanding of physics was important to me, but I didn't want to be restricted to just one focus area – patents seemed to offer the perfect balance.

The interview process at Mewburn Ellis provided a great insight into what training as a patent attorney might involve; the process was challenging, involving a wide-range of unusual problems to solve and proved to be an incredibly rewarding experience. It was clear that the interviewers genuinely wanted me to learn from the process and I left with a strong gut feeling that this was the right career

for me. The rotational nature of training at Mewburn Ellis also appealed to me; by moving between partners, not only would I get plenty of exposure to a variety of clients, but also to differing styles of work.

#### What are your main duties and roles?

Most of my work as a trainee revolves around the patent prosecution process, unlike elsewhere in the legal world, 'prosecution' refers to the lengthy process of pursuing a patent application. My workload consists of multiple active cases each at different stages of prosecution, and often also following different 'routes' to protection (e.g. via national, regional or international applications).

For almost every case, I first draw on my background in physics to develop an understanding of the technology. I realise now that this requires more than just an appreciation of how it works, but also the far more nuanced task of identifying the core 'inventive concept'; it is this inventive concept that we ultimately seek to protect, rather than a mere embodiment of it. Armed with this understanding, I move on to identify what steps need to be taken next; for example, formulating arguments or drafting amendments to overcome tricky objections raised by a patent examiner, as well as presenting our response strategy to the client.

When dealing with global patent portfolios, we often liaise with foreign attorneys due to the slightly different approach required in each jurisdiction.

Mewburn Ellis also engages in plenty of contentious work, for example, representing clients in opposition proceedings before the European Patent Office; these disputes are often complex, so early exposure to the process is particularly helpful. Other tasks I have been involved with include conducting technology reviews for clients seeking to identify IP trends in emerging fields, such as quantum communications.

As part of my training programme, I am involved in monthly technical lunches – where attorneys, at all levels of seniority, participate in a rolling discussion across offices updating on IP law and best practice – sharing and learning along the way. Mewburn Ellis also runs in-house tutorials aimed at enhancing key skills, such as original patent drafting. This is combined with a tailored schedule of exam-specific workshops we have throughout the year.

### What skills are useful in this profession?

Analytical and problem solving skills, as well as the ability to deconstruct complex ideas, are crucial to the work of a patent attorney; whether reviewing technical documents or navigating through a series of objections, these skills will always be important. However, given the entry requirement of a STEM degree, it's likely you've developed these skills to some extent already.

Effective communication is also a fundamental skill within the profession; you'll be communicating with patent offices in formal language, but will also need to explain the legal technicalities to clients in a manner they understand. It can take a while to get a feel for the suitable level of detail and language needed for different clients. You will also need to efficiently manage your workload to keep up with the constant stream of deadlines and, although discussion with colleagues is frequent, the majority of time will be spent working independently.

Mewburn Ellis emphasise that training and development doesn't end with qualification, but extends all the way through to partnership level. For example, later on in your career, business development and managerial skills will become increasingly relevant.

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## Patent attorneys require an unusual combination of expertise in both science and law

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### Do you have any advice for anyone wanting to get into the industry?

I would definitely recommend attending open days and careers fairs so that you can speak with attorneys from different firms. Trainee applications are extremely competitive, so be prepared to send out quite a few applications. Having said this, it may be more effective to tailor them to firms that particularly draw your interest, rather than sending out a larger number of generic applications.

If attending interviews, ensure you can speak confidently on your scientific background, as well as any of your university research projects; this is a good initial test of your ability to breakdown and explain complex ideas.

Another good preparatory exercise is to pick an everyday mechanical device (e.g. a can opener) and practise explaining the mechanisms that enable it to work; try writing both a very detailed description, as well as a single defining sentence that 'captures' it all.

It's also important to keep in mind that it takes, on average, 4-6 years to qualify as both a UK and European patent attorney; this is certainly a commitment, but without doubt a rewarding one. ●

# TECHNICAL ASSISTANT PATENT BOUTIQUE LLP

## RACHEL LANIGAN-MILLS



UNIVERSITY COLLEGE  
LONDON  
PHD CHEMISTRY  
PATENT BOUTIQUE

“ I am exposed to a number of different working styles and a vast range of different technologies ”

### Why did you choose a job in this sector/profession?

I first became aware of the profession during my undergraduate industrial placement. However, at the end of my undergraduate degree I was still interested in research so I decided to pursue a PhD, which then led on to a couple of postdocs.

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### I would encourage you to learn as much about the profession as you can to put yourself in the best position for the application and interview process

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During my last postdoc I began to think more seriously about a career as a patent attorney. True to the patent attorney trope (wanting to work in science but not active research), I had reached a point where a lab-based career did not appeal to me. I began to seriously look into a patent law career, and reached out to everyone I knew who was linked to patent law (friends, friends of friends, old colleagues, etc.) to learn as much about the profession as I could. I was also fortunate to be able to organise some work experience at the firm that handled my postdoc institute's intellectual property.

### How did you get your job at Patent Boutique LLP?

The first stage of the application process involved submitting a CV and a cover letter. This application format is generally the norm when applying for trainee patent attorney positions.

I was then invited to a first-round interview with the three partners. Prior to this interview, I was asked to prepare a 5 minute presentation explaining how a simple device operated. The interview included giving the presentation and then discussing the device in more detail afterwards, as well as further technical questions and more typical 'HR type' questions.

Following this, I was invited back for the second-round of the process, which included an interview with two senior associates and a further interview with the three partners. These interviews included discussing how a corkscrew worked and further technical and HR questions. By the time you reach interview, I think most firms will be confident that you can do the job based on your CV, so most of the interview seemed to be focussed on making sure I would be a good fit for the firm.

After this I was offered a position and joined the firm in November 2017.

### What are your main duties/roles?

Most of my work involves the prosecution of patent applications, i.e. the process leading up to the grant of a patent. A patent office examiner will assess the patentability of an invention and raise a number of objections in a search or examination report, which we have to overcome in order to get the application granted. We prepare a response to these reports, which involves reviewing the objections and any documents cited by the examiner, liaising with the client to ensure the broadest possible scope of protection, and finally drafting the response with arguments addressing the examiner's objections.

As I work in a small firm, I have the opportunity to work for qualified attorneys with different specialisms rather than exclusively for one person. This is really beneficial from a training perspective, as I am exposed to a number of different working styles and a vast range of different technologies. For example, one day I can be working on a detergent product, the next day on an antibody, and the following day on a medical device.

After passing the Certificate in Intellectual Property Law at Queen Mary in 2019, I was given responsibility for dealing with new client enquiries. This generally involves calling the inventor to discuss their idea and then following up with a face-to-face meeting. Although this was daunting at first, it has been great to have the opportunity to use my technical, legal and commercial knowledge to provide this initial advice to inventors.

### Is it a 9 to 5 job?

In general, yes. On the whole my working day finishes at around 1730 (which is particularly nice after spending such a long time in academia). However, there are occasions when longer hours are required, though at the moment they are few and far between.

This profession is driven by deadlines set by patent offices, which are usually in the order of months, so there are not usually any surprise

last minute deadlines. However occasional late instructions do happen, so you need to be prepared to rearrange your work plan and perhaps work a little later than usual to meet the deadlines.

Qualifying as a patent attorney requires you to pass several European and UK qualifying exams. These exams are very demanding so, although my working day finishes around 1730, I am often studying in the evenings and at weekends. Be prepared to put in a lot of revision hours in the first few years of your career; in the long run that time spent will be worth it to work in an interesting and challenging field with a good work/life balance.

### Do you have any advice for anyone wanting to get into the industry?

Reading this guide is an excellent place to start, you'd be hard-pressed to find a trainee who hasn't at least skim read this guide. In addition, try to take advantage of the open days and internships that some firms offer, or if this isn't possible, talk to your university's tech transfer/enterprise unit. Basically, I would encourage you to learn as much about the profession as you can to put yourself in the best position for the application and interview process.

When it comes to applying, my advice would be to make sure to tailor your CV and cover letter to the individual firm or firms you are applying to by taking the time to do your research on each firm. If you prepare a generic CV and cover letter and use this to apply for positions, it will be very apparent to the person reading your application and will not put your application at the top of the pile. In a similar vein, make sure to proofread your application several times and then have someone else proofread it to pick up on any spelling/grammar mistakes that you might not be able to see. The pedantic patent attorney eye will almost certainly spot them! In short, applying for a training position is very competitive, so you really don't want to do anything in your application that gives the assessor an excuse to throw it out. ●

# TRAINEE PATENT ATTORNEY

## SECERNA LLP

### THOMAS KENNELLY



UNIVERSITY OF SHEFFIELD  
MPHYS & PHD IN  
PHYSICS & BIOPHYSICS  
SECERNA LLP

“When you get to the interview stage, you need to be honest when answering questions”

#### Why did you choose a job in this sector?

During the final year of my PhD I began to seriously look at what I wanted to do as a career. Whilst I knew that I didn't want to continue in academia, I did want a career where the skills that I had developed throughout my Masters and PhD weren't wasted.

As I carried out more research, attended careers fairs and talked to people already working in IP, I knew it was the industry in which I wanted to work. One thing that really stood out to me was the more business-oriented environment. It's different from academia, but it really suits me.

#### How did you get your job at Secerna?

Funnily enough, through IP Careers. Once I knew that I wanted to work in IP, the hunt for a trainee position began. I looked for firms that had a good reputation in the industry, spotted the position at Secerna on the IP Careers website and submitted my application. That was followed by two interviews with the partners before being offered the position.

#### What was the application process like – any advice?

It was a case of submitting my CV and cover letter to the partners and then attending interviews where I met the partners, answered their questions and got to know the company a little better.

As far as advice, I would say that it is essential to gain as much knowledge in your chosen field as possible. Pursuing a Masters and a PhD will certainly help you gain experience, as will taking another job in a similar field following the completion of your studies. Personally, I worked at the National Institute for Health Research (NIHR), where I learnt a lot about working away from a strictly academic environment.

Also, have your CV scrutinised by someone else. It's amazing what another pair of eyes will pick up and it can be invaluable to spot areas that can be improved upon. When you get to the interview stage, you need to be honest when answering questions. Don't give the answer that you think a potential employer wants to hear, give an answer that you believe in.

#### What are your main duties/roles?

I work with an array of different companies and inventors. A lot of my time is spent getting to know how their inventions work and drafting specifications alongside claims relating to these new ideas and inventions. I also review documents for the fully qualified attorneys including so-called prior art documents cited against our clients' patent applications by a respective patent office, and prepare arguments for the grant of a patent to be submitted to the patent office in question.

I have been lucky enough to work on three oppositions whilst at Secerna. If I'm working on an opposition then I will often be carrying out research in the technical field of the invention to try to find published documents that may help us kill the patent in question. I have also had the opportunity to prepare argumentation as to why a patent may be invalid.

Like all trainees, I spend a substantial amount of time revising and attending training courses. Whilst a lot of this studying is outside of work, the practical knowledge picked up from working on cases day to day is invaluable. Secerna is very understanding in respect of my personal development and will allow me to attend training courses in the working week if necessary.

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## It is essential to gain as much knowledge in your chosen field as possible. Pursuing a Masters and a PhD will certainly help you gain experience

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### Is it a 9-5 job?

Overall, yes, it is. However, there are times, for example when a deadline needs to be met for a filing, that it can involve working outside those hours. Add in revision and exams and it can be more than 9-5.

### What skills are useful in this sector/profession?

Problem solving skills are essential, as are both written and verbal language skills as you work with such a large variety of clients who all need different things. The ability to stretch language allows you to form arguments in prosecution, draft broad claims or put together oppositions.

Being precise and meticulous over details is another skill that this profession requires. Small details matter and you need to make your drafts as comprehensive as possible.

Being able to spot errors and areas that could potentially be exploited is another needed skill.

### What would you like to achieve in the future?

Currently, aside from my work commitments, I'm focused on passing my exams and becoming fully qualified. After that, progressing through the ranks and hopefully becoming a well-respected attorney are my aims.

### Do you have any advice for anyone wanting to get into the industry?

Your CV needs to be well written to really demonstrate your knowledge and experience whilst having no glaring errors, which goes back to having exceptional language skills. Integrity is highly important in the IP world. Don't include anything that you cannot back up.

Also, don't be scared to approach people, ask questions and take on board their advice. You never know who may provide you with an invaluable insight. Research potential employers to ensure a good fit with your professional and life goals. That's what attracted me to Secerna.

Get as much interview practice as possible and work on your technique. This counts for so much. Your CV will get you the interview, but it is then that you can demonstrate your knowledge, experience and ambition to secure a job in the industry.

Finally, don't be put off by being outside your comfort zone. If you have been in academia for a long period of time, it can be easy to stay within that area as moving away can feel scary. Take the leap and I'm sure you will enjoy it. ●

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[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

# TECHNICAL ASSISTANT

## TL BRAND & CO

### DANIEL COWARD



UNIVERSITY OF EDINBURGH  
PHD CHEMISTRY  
TL BRAND & CO

“There is plenty of variety in the patent profession, which is definitely one aspect of being a trainee that I especially value”

Being a trainee patent attorney (“Technical Assistant”) gives me the variety I wanted when looking for a job in science. I find it especially rewarding to be drafting, prosecuting and analysing different patent applications from diverse areas of science each day of the week.

#### **Why did you choose a job in this sector/profession?**

As I approached the end of my PhD, it became apparent to me that I did not want a future in lab work. I could foresee a time when I would no longer have the motivation to get into the lab and get my hands dirty. That said, I was still enjoying chemistry and certainly did not want to leave science entirely.

More importantly, I realised during my PhD that variety was key for me. Being able to switch between lab work, computational calculations and writing kept things fresh and exciting. Fortunately, there is plenty of variety in the patent profession, which is definitely one aspect of being a trainee that I especially value. Working on several patent cases across a range of technologies means you never get bogged down in something in the same way you do during a PhD or a lab project. For example, I may be working on an anti-cancer drug one day, an industrial antioxidant on the next, and the next on a process for converting household waste into aviation fuel.

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**Inventors tend to be interesting and informed people, and holding these kinds of discussion provides a constant reminder as to what attracted me to science in the first place.**

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#### **What are your main duties/roles?**

As a trainee, I have been involved with all kinds of patent activities right from day one. Primarily, this involves responding to communications from the patent office as part of the process of taking a patent case from application to grant. This gives me a great opportunity to learn about the science behind the patent case I am working on at the time, while familiarising myself with patent law.

I also assist the qualified attorneys with patent drafting, freedom to operate opinions, and all manner of legal and commercial matters – such as assignments, licences and formalities – that arise in the course of managing clients’ patent portfolios.

I have been fortunate enough to be involved in client meetings from the start of my time at TL Brand & Co. This is a particularly valuable experience for a trainee, and also one of the most exciting parts of the job.

Discussing an invention with the inventors means learning about cutting-edge innovation, whilst at the same time trying to organise your thoughts as to how best to draft a patent to protect that invention against would-be copiers. Inventors tend to be interesting and informed people, and holding these kinds of discussion provides a constant reminder as to what attracted me to a career in science in the first place.

### What skills are useful in this sector/profession?

It is vital to have good writing and communication skills. Every patent attorney that you speak to will say this (so much so that it's rather a cliché) but it goes to show just how important it really is. It is crucial to be able to express your ideas in a clear and persuasive way.

Alongside this, having a spark of creativity is also beneficial. Part of your job will be trying to convince the patent examiner why your patent application is different from those already in existence. You will need to come up with interesting and unique arguments which hopefully the examiner will find persuasive; the more creative you are, the more likely you will be to succeed at this.

Another patent cliché is having good attention to detail, but I have also found this to be true. You may need to spot small pieces of information which may be the difference between a patent getting granted and not. You are also crafting legal documents and, as such, they need to be watertight – no mistakes allowed!

Finally, it's extremely useful to have the ability to understand new information quickly. Working as a patent attorney is entirely different from, for example, a PhD which requires the understanding of a single topic in incredible detail. Instead, you will learn about technologies across a broad spectrum of science, and you will need to have an

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understanding about each one to be able to talk knowledgeably with your client. Don't let that scare you though, as it is an enjoyable challenge and there is certainly no pressure to revise before meetings!

### Do you have any advice for anyone wanting to get into the industry?

Make sure your CV and covering letter are perfect. You are applying for a job with people who write detailed legal documents for a living, and they will spot any mistakes. It is also important to make sure that your covering letter is tailored to the firm you are applying for. Do your research and apply your personal experiences to the job you are going for (for example, are you used to working in a big office, or prefer working in a small close-knit team), and you will not go far wrong.

Whilst applying and interviewing, do not worry about understanding patent law, or how to write a patent – you will learn all that on the job. However, having some familiarity with how a patent looks is certainly beneficial, especially when it comes to answering any interview questions or tests you may get. Perhaps also practise picking up any household object and thinking about how you would describe it if you were writing a patent for it. How does it look? How does it work? Being able to come up with answers on the spot will give you a great confidence boost heading into an interview.

Finally, be prepared for exams. There are lots of them on the way to qualifying as a patent attorney, but a good employer will give you plenty of help in preparing for them. It will involve a lot of studying and more stress, but it will be worth it in the end! ●

# PARTNER HGF

“Our profession is somewhat special in that each day provides a new and unique challenge to the one before.” Lucy Johnson is a Partner and Head of the Engineering Group at HGF. She also leads the Newcastle team. Here, she tells us about how her career has developed since qualifying in 2006.

<b>LUCY JOHNSON</b>	
	
<b>2017</b>	Joined HGF as Partner and Head of the Engineering Group
<b>2017</b>	Spent 10 years as a Director of Patents at Murgitroyd & Company
<b>2006</b>	Qualified as a Chartered Patent Attorney & European Patent Attorney
<b>2000</b>	Obtained MSc in Management of Intellectual Property from Queen Mary University of London
<b>1996</b>	Graduated from the University of Dundee with a BSc in Pharmacology

### Why I started a career in Intellectual Property:

Having studied Pharmacology at Dundee University I went on to post graduate study in the Life Sciences in Aberdeen. During my postgraduate studies, I began to appreciate that learning about the advancements in science and writing about those changes was a more fulfilling aspect of my career than was the laboratory work itself. Having been gently encouraged to review a prospectus for Queen Mary and Westfield College in London by a university friend, I took the plunge and spent a year in London doing a MSc degree in the Management of Intellectual Property. As part of that degree I obtained an exemption from my Foundation Chartered Institute exams. So, my journey into Intellectual Property began rather more through serendipity than by design.

As my career has developed through times in-house with a large multi-national corporate business and also in private practice, I have developed expertise in how patents and other intellectual property rights can be used to underpin the plans of businesses to grow and develop. There is a great satisfaction to be gained from developing and implementing an intellectual property strategy and preparing patent, design and trade mark applications that underpin the growth and value of companies of all shapes and sizes.

### Key skills as a patent attorney:

Our profession is somewhat special in that each day provides a new and unique challenge to the one before. Our role is to talk to a wide range of people, from inventors to business personnel, and to understand not only the innovation at the cutting edge of technology but also how that fits into a business and its commercial aspirations. I have found that as my career has developed as a patent attorney, my toolkit has expanded to include technical and legal expertise together with written and oral advocacy skills. I have also gained skills in listening to and understanding a wide range of people with an incredibly broad technical expertise.

I've also benefitted from mentors and coaches with both legal and commercial expertise. It is through the nurturing of these coaches and mentors that I have developed a much greater understanding

of how my skills as a Patent Attorney can be utilised to the commercial advantage of the businesses and inventors I work with.

There is no getting away from the fact that the profession requires us to take a great number of exams. Once I had earned my bachelor's degree in Pharmacology, I went on to study for an MSc in Intellectual Property Law followed by my advanced papers for both the UK exams and also the European qualifying exams. Since I entered the profession, the European exams now involve an additional pre-qualifying exam so the finals exams are no less onerous than they were when I sat them some time ago. There is no shortcut for the effort required to pass those exams. A large amount of individual motivation and study to learn the details of substantive and procedural law in the key jurisdictions is an essential step along this career path.

The benefit is that in studying for these exams the information that you learn and the practices that you develop in discipline and self-study are those required for a long and successful career in the patent profession. Each day we are tested in our knowledge of procedural and substantive law, therefore, spending time developing those skills in passing the exams is time well invested in your career.

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## There is a great satisfaction to be gained from developing and implementing an intellectual property strategy

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In addition to being a patent attorney, I have many other responsibilities within my practice. I lead teams both in Newcastle and across a number of jurisdictions as Head of Engineering. As well as my Intellectual Property skills I have been fortunate to develop my management and people skills along the way.

As with many careers the first step into the patent profession is often the hardest step. Obtaining a degree in a science or equivalent subject is crucial for the UK and European profession and that degree is the first step along a road that involves many examinations that will require you to stay motivated and put in hours of self-study to achieve your goal.

If you are fortunate enough to be able to do some work experience with someone within the patent profession you will take a good step forward in understanding the job, the skills and the personal skills you are going to need as well as the challenges that you will face along the way. Many firms now will offer work experience or internship posts to allow you to experience the day to day life of a patent attorney whilst you are still at university and I would encourage those keen on the profession to take up one of these posts.

The interview and application process can be somewhat gruelling and you will need to be persistent if you want to find the right role for you. Employers will be looking for analytical and linguistic ability as well as a natural enthusiasm towards innovation and an attention to detail that you will need for many years to come. Being able to understand technical innovation that is far from your own technical background is particularly useful when you think you are going to encounter any number of technological advances as you enter the profession and they won't always be in the subject matter that you have already spent years studying. You need to be able to demonstrate that you can communicate well in both written and verbal forms and that you can communicate complex ideas clearly and concisely when called upon.

Having said all of that, for those who want to set foot into the Intellectual Property profession, this is the most rewarding of careers offering daily challenges in a wide range of technological areas. I would thoroughly commend this profession to you all! ●

# PARTNER MARKS & CLERK LLP

“I decided that a career as a patent attorney would satisfy my desire for varied technological insight, and provide a great opportunity to develop other skills” - Pamela Bryer tells us about her career so far, what attracted her to the patent profession and what she looks for in potential trainees.

<b>PAMELA BRYER</b>	
	
<b>2018</b>	Transferred to the Edinburgh office as a Partner at Marks & Clerk LLP
<b>2015</b>	Transferred to the Singapore office as a Partner of Marks & Clerk Singapore LLP
<b>2012</b>	Promoted to Partner at Marks & Clerk LLP
<b>2006/7</b>	Qualified as a UK and European Patent Attorney
<b>2005</b>	Joined Marks & Clerk LLP as a part-qualified trainee in the Birmingham Office

I have always been interested in science and inventions and also enjoy a good, well-reasoned argument! Luckily, a career as a patent attorney has allowed me to develop these interests.

After completing my foundation training in a small firm, I made the switch to Marks & Clerk, one of the UK’s largest Intellectual Property firms. This has enabled me to develop specialist skills, for example, as an expert in design protection, as well providing me with the opportunity to live and work in Singapore for several years.

Now that I am back in the UK, I manage a practice and multi-location team, which spans many areas of technology including medical devices, security systems, sensors and software.

### **Why did you choose a career in the industry?**

When I graduated I wanted to be an industrial scientist working at the forefront of technology, making my own inventions. I was aware of the value of patents to businesses through my research work. I joined a research group at a multinational telecommunications company, tasked with designing around a competitor’s patent. Although I enjoyed my time in industry, I discovered I would rather understand just enough about how a lot of different things work, rather than the intricate details of a single specialised device. I decided that a career as a patent attorney would satisfy my desire for varied technical insight, and provide a great opportunity to develop other skills.

### **What do you enjoy most about your job?**

I have always enjoyed meeting inventors and learning about new technologies. However, what I enjoy most is the teamwork. I am a team leader for several clients and enjoy nurturing more junior members in client and practice management.

I particularly enjoy training others in intellectual property, whether that be colleagues, clients or prospects. I also enjoy having the opportunity to develop the business in line with our strategic objectives.

I am a passionate advocate of design rights, which are often neglected in favour of patents and trade marks.

Consequently, I take an active role in promoting design rights and enjoy exploring the interplay between different types of intellectual property rights.

### **What would you like to achieve in the future?**

As a partner, I aim to develop the business on multiple levels, to strengthen our position in the marketplace, whilst continuing to develop my client practice and team.

My next career goal will be to aim for partnership in the international business of Marks & Clerk, and to make a contribution on a global scale. I feel that my experience of working for Marks & Clerk in Singapore and the UK gives me a useful insight into how businesses operate in different countries and I would like to develop our service offerings with this in mind.

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**I have always been interested in science and inventions and also enjoy a good, well-reasoned argument!**

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### **Do you have any advice for anyone wanting to get into the industry?**

It's important that you research the profession and are confident that you have the skills and aptitude to be successful. Unlike some professions, being a patent attorney is a long term commitment: if you are suited to the job it's likely you will enjoy a long, challenging and rewarding career. However, entry into the patent profession is extremely competitive. In order to secure an interview you will need to demonstrate more than just a solid academic record. Although not essential, in many instances, candidates will have completed post-graduate studies such as PhDs or, like myself, will have spent time working in industry.

What's critical is that you have a well-rounded CV and can demonstrate you have the right characteristics to be a competent patent attorney. Clear, concise communication skills are essential; meticulous attention to detail and excellent time management skills are also required. We look for candidates who will work well within our teams so it is important to be personable during the interview process. ●

# PARTNER POTTER CLARKSON

“Although the role is a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by” - Tom Harding talks us through his career, from scientist to Partner at Potter Clarkson.

## TOM HARDING



### 2018-Present

Partner and Patent Attorney at  
Potter Clarkson

### 2015-2017

Senior Associate and Patent  
Attorney at Potter Clarkson

### 2012-2014

Associate and Patent Attorney at  
Potter Clarkson

### 2009-2011

Technical Assistant at Potter  
Clarkson

### 2004-2008

Research Scientist at AstraZeneca  
(Oncology Bioscience)

After first toying with the idea of entering the patent profession during university, I instead spent my first few years in the world of work as a lab-based research scientist before finally embarking on my career as a patent attorney. In 2009 I joined Potter Clarkson, where I am still based today, working from our Nottingham office as part of our Life Sciences team. Along the way I qualified as a European and UK Patent Attorney in 2012 and 2013, respectively, and became a Partner in 2018.

### My background

My undergraduate degree was in Genetics (first class) which I followed up with a MSc in Applied Biomolecular Technology (distinction), both at the University of Nottingham. I had always loved studying science, but I was unsure about then entering academia and having to choose just one particular aspect on which to focus going forward. I think it was a combination of a careers talk from a patent attorney during my undergraduate and a research placement at a small biotech during my MSc, where the group were in the process of filing their own patent application, which got me seriously interested in the role. It also helped that a couple of my friends had parents working in the profession so I could gain a bit of extra insight that way – quite a coincidence given the relatively small size of our profession.

Ultimately, I really don't regret first working as a scientist in the lab. Firstly, it gave me a good practical grounding in much of the subject matter I still come across today which helps a lot in discussions with inventors who are generally lab scientists themselves. However, it also made me realise that research was not the career I wanted to pursue long term and that becoming a patent attorney would be a better fit. For me, it was the ability to utilise my scientific background in a more commercially focussed role, and to work across much more diverse areas of novel science than my research job allowed. I was also attracted by the relatively structured career progression and certainty. Variety of subject matter was also the reason I chose to enter private practice as it allows me to work for multiple different clients, rather than joining the patent department of one big company and focussing only on the technology they generate in house.

### My life as a patent attorney

Since joining the profession, I followed the usual path of shadowing a qualified attorney whilst working as an assistant which built up my experience across all aspects of the job. Alongside this I studied for my UK and European Patent Attorney qualifications, sitting my first professional exams in 2009 and my last one (thankfully my only re-sit!) in 2012, progressing to an Associate where I began to have responsibility for my own cases.

Since then I have progressed through Senior Associate to Partner, taking sole responsibility for my own clients, and recruiting my own trainee in 2017 – through whom I can relive the whole process over again!

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### Variety of subject matter was also the reason I chose to enter private practice as it allows me to work for multiple different clients

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Now a partner, my role is increasingly varied. I have always enjoyed the challenge of the traditional daily aspects of the patent attorney role, from drafting patent applications and designing global strategies to provide the most appropriate protection for my client's inventions, through convincing patent office examiners around the world that those applications are indeed patentable, to oral advocacy at patent office hearings when opposing the validity of a patent held by a client's competitor or defending my client's own patent. However, I now get to additionally focus on the more commercial aspects of my own firm's business. For me this has included a particular focus on developing our business in the US and the Nordics, as well as coordinating

management of trainees in our department. Each of these has been very rewarding and it means I travel multiple times a year to the US and Scandinavia to meet current and potential clients, adding some variety beyond the usual foreign destinations for UK-based patent attorneys, namely the European Patent Office in Munich or The Hague for oral hearings!

For more profiles:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

Becoming more senior has therefore added even more diversity to the role. Another benefit which is often overlooked is the large number of different types of people with whom I have a regular working relationship, despite my role being predominantly desk-based. The people I communicate with daily are spread across the globe, often with different backgrounds, different roles, and of course different personalities. This includes day to day working with my colleagues at Potter Clarkson, which now includes those based in our new Copenhagen and Stockholm offices, as well as our UK offices in Nottingham and London. Then of course there are my clients who are based throughout the UK, but also further afield such as in Scandinavia and the US, as well as the associates I work with across the world assisting my clients in obtaining patents in different territories, and also the examiners at the European Patent Office and UK Intellectual Property Office.

In summary, although the role is of course a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by. ●



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# ABOUT CIPA

The Chartered Institute of Patent Attorneys (CIPA) is the professional body of patent attorneys and other IP professionals in the UK.



## Members

CIPA's members include patent attorneys who work in small, medium and large private practices and patent attorneys who work in industrial departments. The Institute has 4,300 members, some 2,495 of those being Fellows with the status of Chartered Patent Attorneys. Other members include trainee patent attorneys and other professionals with an interest in intellectual property law.

## Purpose

CIPA's Royal Charter covers the entire field of intellectual property: patents, trade marks, designs, copyright and associated areas of law. Whilst patent attorneys focus primarily on supporting innovation through the grant and prosecution of patents, many advise clients on the full range of intellectual property protection needed to run successful and prosperous businesses.

CIPA is the representative body for the profession and works to promote the education, standing, training and continuing

professional expertise of its members and to establish, maintain and enforce high standards of professional conduct and compliance with the law. These objectives and all of CIPA's membership benefits and services are delivered through four distinct themes:

- **Status** - Advancing and promoting the professional status of Chartered Patent Attorneys as a global brand. Chartered Patent Attorney is a protected title which can only be used by Fellows of CIPA.
- **Influence** - Working to influence intellectual property policy in the UK and abroad in the interests of its members and for the wider public good.
- **Learning** - Supporting the learning of its members, during initial professional formation when trainees, as well as through high quality, relevant, continuing professional development.
- **Community** - Providing the infrastructure and resources required for a vibrant community of practice to flourish.



## Organisation

CIPA's elected Council is responsible for the direction of the Institute, this it achieves through the setting of a three year strategic plan which is subject to annual review. The strategic plan articulates CIPA's priority activities under the headings Status, Influence, Learning and Community. In arriving at these activities, CIPA's Council strives to consult fully with the membership and to canvass the opinion of key stakeholders such as the UK Intellectual Property Office and partner membership organisations including the Chartered Institute of Trade Mark Attorneys, the Intellectual Property Federation, the International Federation of Intellectual Property Attorneys and other representative bodies.

Much of CIPA's business is carried out through its network of expert committees and special interest groups. The committees range in activities from specialist technical groups looking at patent law, trade mark law, copyright and design law, litigation and the life sciences, through to more general work such as how CIPA promotes the profession through its media and public affairs work, issuing business practice guidance to members, liaison with CIPA's international partners and its relationship with the world of academia. CIPA benefits from a highly engaged membership, where many members volunteer to give their time freely in committee work. A team of expert staff support the Council and CIPA's committees.

## Education

The Education & Professional Standards Committee provides CIPA's overarching strategy for the initial education and support of trainee patent attorneys, through to the career-long Continuing Professional Development (CPD) needed to excel as a Chartered Patent Attorney. CIPA provides support for the 'Informals', a special interest group of student members who organise lectures, tutorials and, of course, social events for trainees. In addition, CIPA collaborates with a number of universities and other educational bodies in the provision of training courses for the UK and European qualifications. Qualified patent attorneys benefit from a programme of seminars and webinars designed to ensure that the UK profession is at the forefront of national and international intellectual property law.

CIPA produces a range of students' training manuals in patents, trade marks and designs. CIPA is a recognised centre of excellence for the publication and distribution of practitioners' textbooks for the UK, European and international legal systems and the CIPA Guide to the Patents Acts is highly regarded as it provides an essential resource for IP professionals working in this area. Members benefit from a monthly journal containing articles, law updates and news. ●

# THE INFORMALS

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The Informals is the student body of the Chartered Institute of Patent Attorneys (CIPA). All patent trainees automatically become members of the Informals on joining CIPA, and are encouraged to take advantage of the various activities and events organised by the Informals Committee.

The Informals Committee is made up of a number of patent trainee volunteers from across the UK, who give up a little of their free time to help ensure the smooth running of the Informals for current and future trainees.

The Informals provides a support network for trainee patent attorneys at all levels, from their first days in the patent profession up to the day they fully qualify. The Informals Committee provides this support by: organising lectures and tutorials to supplement the educational training provided by employers; organising social events; acting as the collective voice of trainees within the profession; and giving assistance and advice to new and prospective members.

## Education

Education starts from day one and continues throughout the working life of a patent attorney. Most trainees aim to become dual-qualified – in the UK (as a Chartered Patent Attorney) and in Europe (as a European Patent Attorney). Firstly, trainees must understand and learn about patent law in preparation for the UK Foundation Examinations (or one of the equivalent university-based courses) and the European Pre-Examination. Secondly, they must learn how to apply both the law and the practical skills that they have learnt during their employment, such as drafting and prosecuting patent applications and opposing European patents, in readiness for the UK Final Examinations and the European Qualifying Examination (EQE).

All employers provide some level of training, but patent trainees cannot expect to encounter every obscure situation in their day-to-day work. To help fill these gaps, the Informals Committee organises lectures to help guide trainees through the maze of e.g. the UK Patents Act, the Patent Cooperation Treaty, the European Patent Convention and the case law. All of the Informals' lectures are broadcast as webinars and are recorded. This means that

trainees who are not based in London, or who cannot attend lectures when they happen, are still able to benefit from the lectures.

With the assistance of other CIPA members, the Informals Committee also arranges tutorials which are usually focused on the UK Final Examinations and the EQE. Both recently qualified patent attorneys and patent attorneys of longer standing tutor small groups of trainees who are attempting past papers. In recent years, the Informals Committee has also organised mentoring for trainees who have struggled on previous attempts to pass the UK Final Examinations. This involves one-to-one coaching and review of past papers to hone examination technique.

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The Informals provides a support network for trainee patent attorneys at all levels, from their first days in the patent profession up to the day they fully qualify.

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The Informals provides a support network for trainee patent attorneys at all levels, from their first days in the patent profession up to the day they fully qualify.

The educational offerings provided by the Informals are the subject of ongoing review and update – the Committee often conducts surveys and requests feedback from trainees. As a result, the education system that you encounter as a future trainee patent attorney may differ slightly from that described above.

### Social events

These are an important part of the Informals' activities and allow trainees of all levels to meet, get to know each other and share experiences in a collaborative manner. The social events are organised by regional secretaries which operate across the UK. Typical events include a welcome party in the autumn for new trainees, drinks in the local pub, curry nights, bowling, pub quizzes, Christmas parties, post-exam parties, punting and BBQs in the summer. Additionally, there is usually a sports representative on the Informals Committee who organises an annual 5-a-side football tournament in London in the summer.

### The voice of the trainees

The Informals Committee aims to act as the collective voice of the trainees within the profession. The Informals Honorary Secretary attends CIPA Council meetings in order to present the views and concerns of the younger members of the profession to CIPA.

### Keeping informed about the Informals

All trainees are encouraged to subscribe to The Yellow Sheet blog ([yellowsheet.wordpress.com](http://yellowsheet.wordpress.com)). The blog is frequently updated with information considered to be relevant to trainees e.g. upcoming lectures and social events, exam enrolment deadlines, and updates to the

education and qualification process. In addition, each month the Informals and CIPA publish The Yellow Sheet newsletter, which is distributed to all trainees with the monthly CIPA Journal. The paper newsletter contains updates about Informals events as well as the light-hearted 'wacky patent' feature.

### In conclusion

If you decide to become a patent attorney, the Informals Committee looks forward to welcoming you, and hopes to see you at our educational and social events. You might also consider joining the Informals Committee when you join the profession – who knows, you may be writing this article in the future! ●

Dr Carolyn Palmer is Honorary Secretary of the Informals' Committee for 2019-2020. Carolyn is a trainee patent attorney at Schlich Ltd. She joined the profession in 2016 and has held various Informals' Committee positions over the past few years including regional secretary for the South Coast and Treasurer.



# QUALIFICATIONS & TRAINING

To become a patent attorney, you will be required to have a relevant undergraduate/postgraduate qualification and complete a number of exams as part of a wider work-based training programme. The rewards for becoming professionally qualified are manifold. Read on to find out more.

The patent attorney profession is a graduate profession. As a graduate trainee, you complete a minimum specified period of training in a firm, and during that time take professional qualifications. Once both the training and qualifications are successfully completed you may apply to become a registered patent attorney. The UK register is held by the UK Intellectual Property Regulation Board (IPReg); the European register by the European Patent Office (EPO).

Most firms require their trainees to qualify to be registered in both the UK and Europe since in order to represent clients before the EPO, you will need to qualify as a European Patent Attorney. It is usual for a person entering the profession to take four to five years to qualify.

## Prerequisite Qualifications

The UK regulations require that you need to be the holder of a degree in order to be considered as a registered patent attorney. In order to take the European Qualifying Examinations (EQE) to qualify as a European Patent Attorney you must hold a science, technology, engineering or mathematics (STEM) degree with at least 80% of the course hours in scientific or technical subjects. In reality, potential employers tend to need you to have a degree in a STEM subject.

## Professional Qualifications

There are two sets of qualifications to be undertaken. The diagram following this article shows the qualifications which must be obtained in order to qualify, and gives a broad indication of the time it will take.

## UK QUALIFICATIONS

This qualification route is divided into Foundation and Final levels. You are also required to complete a minimum two-year training period before qualification.

### Foundation Level

IPReg accredits several examination agencies to provide Foundation qualifications. There is an examination only route provided by the Patent Examination Board (PEB) as well as in person or distance learning University courses. These courses are listed in the IPReg regulation Rules for the Examination and Admission of Individuals to the Registers of Patent and Trade Mark Attorneys 2011, which can be found at: [www.ipreg.org.uk](http://www.ipreg.org.uk). Your employer will most likely have a preferred route that they will support you in undertaking.

### Final Level

Only one examination agency, PEB, is accredited by IPReg at this level. The PEB Final Diploma comprises four examinations; FD1, FD2, FD3 and FD4. These test application of relevant intellectual property laws to various scenarios, competence in drafting patent applications, the ability to amend patent applications, and the skills to assess the validity of a patent and the infringement risks it presents.

The footnote over the page explains the relationship of the EQE examinations to the Final Examinations. IPReg recognises the EQE Papers A and B as equivalent to FD2 and FD3.

## EUROPEAN QUALIFICATIONS

Full details can be found on the EQE website at: [www.epo.org/learning-events](http://www.epo.org/learning-events)



### Pre-examination

This examination can be taken two years after the beginning of your period of training.

### Other Papers

Four papers, A, B, C and D can be taken after successfully completing the pre-examination. These cover the drafting and amendment of European patent applications, the preparation of a formal opposition to a European patent, and the relevant laws and procedures.

### Support for Studying

#### IN-HOUSE TRAINING

Most employing firms offer a formal or an informal training programme that both helps you develop the skills you need to work as a patent attorney, and supports you in developing knowledge and skills required to successfully complete both the UK and European professional qualifications.

#### INFORMALS

The Informals provide a range of support for the trainee. You can read more about this in the Informals article in this guide.

#### STUDY GUIDES AND PUBLICATIONS

CIPA publishes a number of books to help students with training and examinations. These include general training manuals as well as specific guides for most of the Final examinations. Full details can be found on the CIPA website.

#### EQE

The EPO offers a range of online materials to help you prepare for the examinations. Further details can be found on the EQE website.

#### PRIVATE TRAINING PROVIDERS

There are a number of private training providers that provide examination revision courses for both the UK and European examinations. The largest UK based provider is JDD Consultants (see the Further Study sections).

### Continuing Professional Development

As the career of a patent attorney progresses, there are additional ways to develop further, such as the development of specific areas of expertise appropriate to the practice, the maintenance of a current knowledge base in the face of changing law and the adoption of other skills.

For more information:

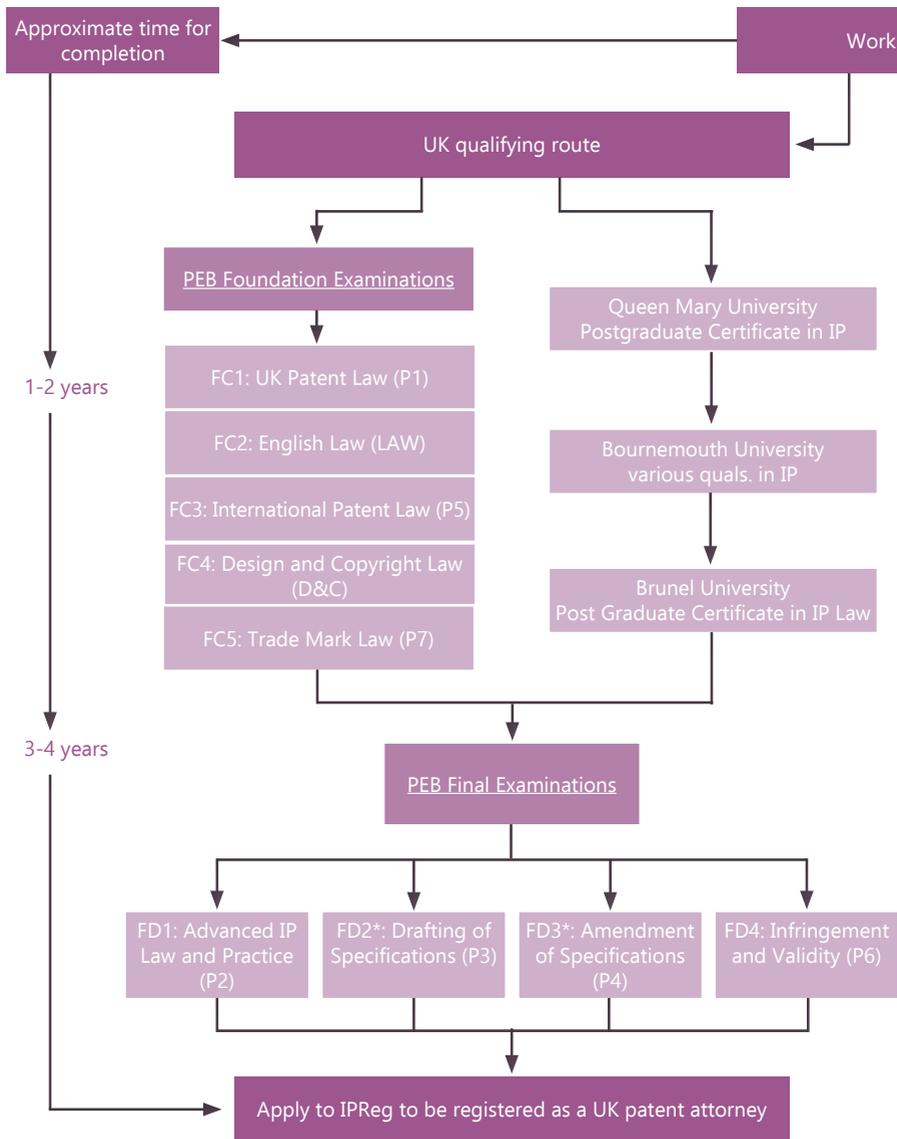
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

IPReg and CIPA have a vital part to play in this continuing education process. The Institute arranges a large number of seminars and webinars across the year and throughout the country. These seminars address many topics, from recent law and practice changes in the UK to a detailed examination of specialist subjects and an overview of law and practice in other territories.

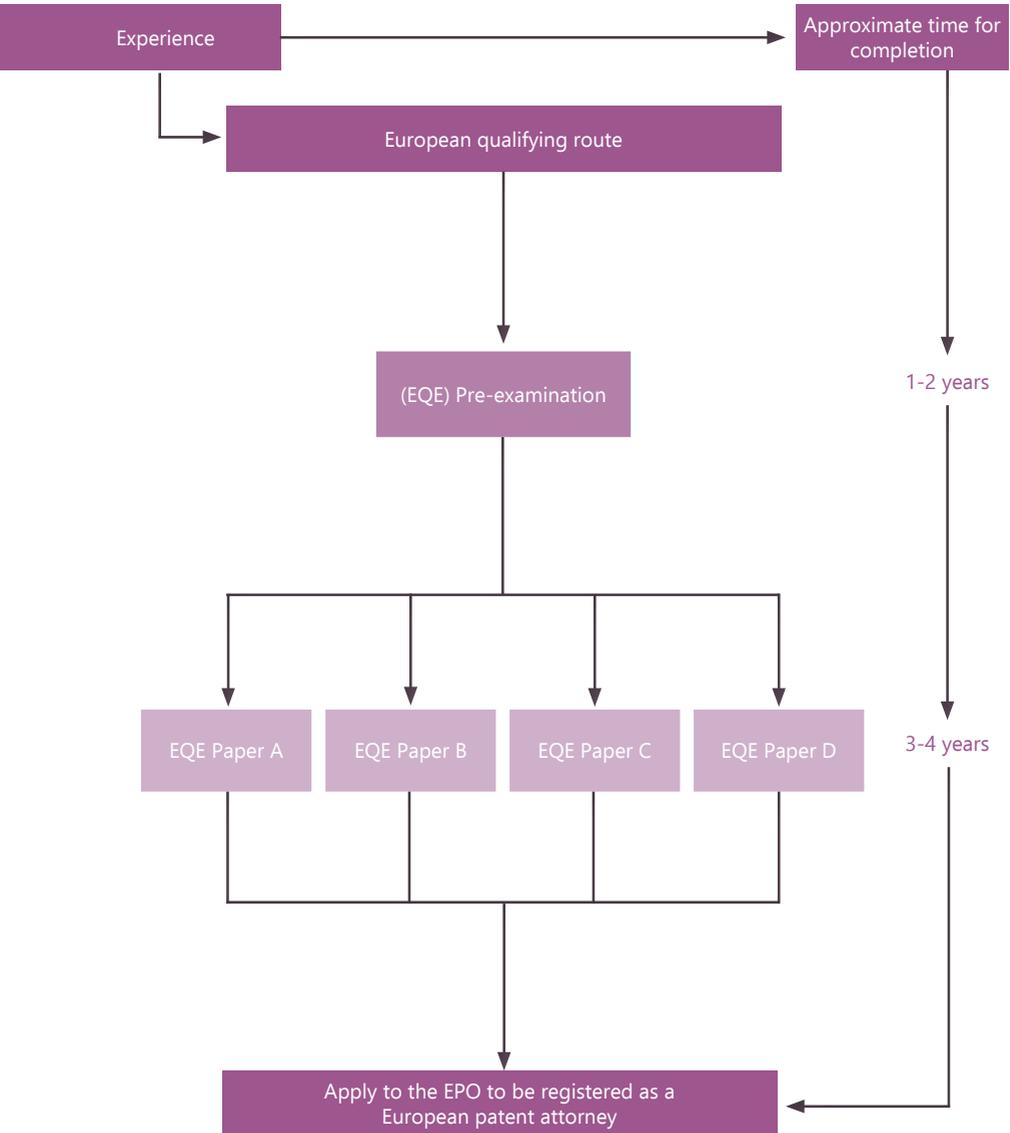
Such seminars also cover subjects relevant to the business side of the practice of many UK patent attorneys, aiming to provide knowledge and guidance in dealing with some of the issues that are likely to arise in the running of a practice.

CIPA also provides information to its members by way of monthly newsletters as well as other updates, both on its website and in the CIPA Journal. This information enables members to keep up to date with developments in the UK and across the world. ●

# ROUTES TO QUALIFICATION



\* Candidates who have passed the European qualifying examination as a whole or papers A and/or B of that examination are deemed to have passed Final Examinations FD2 and/or FD3.





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### Intellectual Property at Bournemouth University

Bournemouth University (BU) has a strong international reputation in the intellectual property arena, specifically its Centre for Intellectual Property Policy & Management (CIPPM), which has a respected standing, both nationally and internationally, in research and legal education in different areas of IP law.

We offer intellectual property study at undergraduate and postgraduate level. Along with the PGCert and LLM courses detailed below, BU also offers IP law as an optional unit for final year LLB students. The unit involves collaboration with students from Design and Engineering where the law students are given the opportunity to advise students in engineering on their innovations. This element of the unit, culminating in prizes sponsored by CIPPM and patent attorney Professor Paul Cole, provides for a unique experience for students studying IP law at BU whilst preparing them for a career in IP law from the level of undergraduate studies.

We have helped to further the careers of many legal, engineering and science professionals, from organisations such as IBM, Nokia, Siemens, JP Morgan, Airbus and BAE Systems. Law firms that have sent or taken students include: Marks & Clerk, D Young & Co, HGF, Withers & Rogers and Baker & McKenzie.

### Postgraduate Certificate in Intellectual Property

This part-time course is designed to give a detailed overview of substantive IP law and aims to improve your employability, particularly if you intend on working in IP intensive industries in a variety of legal and managerial roles.

The course is accredited by the statutory regulator, the Intellectual Property Regulation Board (IPReg) and provides full exemption from the CIPA/CITMA Joint Education Board foundation papers. For many students, it is the first step to professional qualification.

Many of our students hold degrees in a science or technology subject. If you don't have prior legal knowledge, you will be supported by a range of online activities relating to foundational principles of law, such as the English legal system, contract law and tort.

More than half of our students are sponsored by their employers and the course is delivered over three long weekends (from Thursday afternoon to Saturday) with online study over five months

### LLM Intellectual Property

This is a full-time option, which provides a thorough understanding of UK and European law, together with international conventions and practices affecting IP protection in the context of the global economy and the internet. You will experience a unique blend of delivery and self-managed study over this one-year course and the completion of specific units will provide you with full exemptions from the CIPA/CITMA Joint Education Board foundation papers.

### Pan-European Seal

CIPPM is a member of the Pan-European Seal Professional Traineeship Programme, promoted in partnership with the European Union Intellectual Property Office (EUIPO) and the European Patent Office (EPO). Under the Pan-European Seal, students of the LLM Intellectual Property have the opportunity to apply for a 12-month paid traineeship at the EUIPO or the EPO. Training will take place at the headquarters of EUIPO (Alicante, Spain) and EPO (Munich, Germany) with a monthly allowance and other benefits. ●

#### FURTHER INFORMATION

**T:** +44 (0)1202 961916  
**E:** [futurestudents@bournemouth.ac.uk](mailto:futurestudents@bournemouth.ac.uk)  
**W:** [www.bournemouth.ac.uk/law](http://www.bournemouth.ac.uk/law)



### Intellectual Property at Brunel Law School

Brunel Law School is a diverse and vibrant community where you will be supported in your studies and encouraged to develop your skills for your future career in intellectual property.

Studying at Brunel Law School brings with it the benefit from learning in a building dedicated to law, with excellent research facilities, allowing you to be surrounded by fellow, like-minded law students and academics who are focused on your education. Brunel is a single campus in Uxbridge, West London. The campus is just a short drive from the M25, M4 and M40 motorways, 20 minutes from Heathrow airport, plus only a 40-minute tube ride away from central London, perfect for those travelling in from their work.

Our IP courses are taught by a team of prolific academics, industry experts with a strong reputation specialising in the area of intellectual property.

At Brunel Law school we offer two intellectual property programmes at postgraduate level;

### Intellectual Property Law Postgraduate Certificate PGCert

A unique, part-time programme designed for trainee patent attorneys and people wishing to pursue a career in intellectual property law and practice.

The part-time nature of the PGCert makes it possible to gain valuable knowledge of intellectual property law whilst in full-time employment and the course can be completed in as little as 8 months and at a reasonable, competitive price. In fact, UK employers sponsor over 80% of students taking the course. Students have the added benefit of choosing to start their PGCert in either January or September and study full-time or part-time.

The course is accredited by the statutory regulator Intellectual Property Regulation Board (IPReg) and the Chartered Institute of Patent Attorneys (CIPA). Intellectual Property PGCert alumni have the option to upgrade to an LL.M in Intellectual Property, at a reduced cost, should they choose to re-enrol as a returning student within the first five years after graduating from Brunel.

### Intellectual Property LL.M

Our programme, one of the most comprehensive of its kind in the UK, will give you a solid grounding in the fundamentals of intellectual property (IP) and the opportunity to develop specialised skills through our wide range of elective modules covering both policy and practical technology-related issues. Modules include unique options such as Contemporary Themes of IP, Philosophical Foundations of IP and International IP as well as the core topics such as Patents, Trade Mark, Copyright and Design.

The course is accredited by the statutory regulator Intellectual Property Regulation Board (IPReg).

### IP extra-curricular activities

Our IP team puts together an exciting programme of extra-curricular activities for law students, such as the IP Lecture Series; IP Pro Bono Service, competitions and events.

- IP Lecture Series – provides students with an opportunity to hear from prolific and expert speakers discussing intellectual property law
- IP Pro Bono Service – gives students the opportunity to offer real intellectual property advice to real clients
- Competitions – like our annual mootings finals which provide opportunities for learning, experience and developing your CV.

### Careers and your future

You will leave Brunel with a firm grounding in Intellectual Property law and with solid legal knowledge, allowing you to be flexible in your future choices. While you'll have the foundation to pursue an academic career, you will also be well equipped to get into the specialist area of Intellectually Property as a practitioner or adviser at national or international levels or as a lawyer, patent or trademark attorney, IP portfolio manager, IP examiner, or IP paralegal. ●

### FURTHER INFORMATION

**T:** 01895 265599  
**E:** [enquiries@brunel.ac.uk](mailto:enquiries@brunel.ac.uk)  
**W:** [www.brunel.ac.uk/law](http://www.brunel.ac.uk/law)

# JDD CONSULTANTS

SERVING THE IP COMMUNITY  
SINCE 1983

JDD Consultants is an established name in IP training, having organised short courses on intellectual property since 1983.

Each year we hold residential revision courses to prepare candidates for:

- The **Foundation Certificate and Final Diploma PEB examinations** for trainee patent attorneys; and
- The **European Qualifying Examinations (EQE)** for Professional Representatives before the European Patent Office.

Our courses for the PEB exams are held mainly in **June, July and August** and our EQE courses in **November and December**.

They are held at a residential training centre in Milton Keynes and are delivered by patent attorneys. These face to face courses are supported by an online Moodle forum.

## The benefits of JDD courses

Attendees have found the courses most helpful in preparing for the exams, providing focus to their revision work and developing techniques to successfully tackle the challenging Final Diploma and EQE exams.

The pass rates for those attending our courses have been substantially higher than for non attendees. And typically, each year a number of CIPA prize-winners have been attendees from our courses.

Our attendees come from a range of small, medium-sized and large patent firms, from industry, and from the UK, Ireland, Germany, Sweden and Asia.

Once you have joined an IP firm, ask your colleagues about JDD and visit our website to find out more about the benefits of attending a JDD course to help you through qualification. We look forward to seeing you on our future courses!

Web: [www.jddcourses.co.uk](http://www.jddcourses.co.uk) Tel: 01234 294049

Email: [jdd.consultants@ntlworld.com](mailto:jdd.consultants@ntlworld.com) / [admin@jddcourses.co.uk](mailto:admin@jddcourses.co.uk)



Kent Law School, at the University of Kent, is a leading UK law school with recognised excellence in teaching and legal research. Our distinctive critical approach views the law within the broader social, political and economic contexts in which it operates.

### The Kent LLM: our innovative Master's in Law

Students come from all over the world to study our innovative Kent LLM, a taught Master's in Law degree with an international and contemporary focus. The Kent LLM offers an open choice of modules and pathway enabling you to tailor your LLM study to suit your needs and interests. Your specialism is left open until you arrive and is determined by the modules you choose. You can choose to develop in-depth expertise by studying one or two specialised subject pathways or study for a general Kent LLM with no specialist pathway.

Our critical, research-led approach to teaching makes the study of law more interesting and develops crucial skills and abilities required for a career in legal practice. You learn within a supportive, cosmopolitan, and intellectually stimulating environment. You study full-time or part-time and can begin your studies in either September or January.

### Our national and global reputation

Kent Law School is ranked 8th for research intensity in the UK's most recent Research Excellence Framework and we have a top 20 ranking in three key national league tables for law; 16th in The Guardian University Guide 2020, 17th in The Times Good University Guide 2020 and 18th in The Complete University Guide 2020. The Law School also has an excellent global reputation for law – ranked 51st in the Times Higher Education World University Rankings 2020.

### Our LLM pathway in Intellectual Property Law

Our LLM pathway in IP law offers students from any discipline the opportunity to explore inventive legal responses to a broad range of exciting and creative practices in the arts and sciences:

- You'll interrogate who owns (and has access to) software, computer, music, medicines, data, platforms, AI systems, fashion
- You'll understand how intellectual property (copyright, patents, brands, designs) drives and shapes contemporary economy and culture

- You'll acquire the necessary specialist knowledge in law and its conceptual and historical contexts to know why and how intellectual property has developed and how it works.

This pathway is ideal for you if you're interested in practising intellectual property law or working in the creative industries. It will also give you an excellent intellectual foundation for pursuing a research degree in this field. As an LLM graduate, you'll be equipped with an exceptional degree of in-depth knowledge and expertise required to pursue a professional or academic career in this fast-moving and important field.

### Why study your LLM in intellectual property law at Kent?

- You'll benefit from a distinctively contextual approach which delineates the history, materialisations and practices of IP law and analyses its conceptual foundations
- You'll be introduced to critical, practical and historical approaches to the framing and studying of IP in law and society (a contextual and conceptually informed approach which is unique amongst UK and international postgraduate degree programmes!)
- You'll be taught by internationally distinguished academic specialists who cover a large and diverse range of intellectual property subjects within and beyond the field.

### Multi-million-pound scholarship fund

The University of Kent has a multi-million-pound scholarship fund to support our postgraduates. We offer a range of financial support options, including scholarships, bursaries and loans, and can offer advice on alternative and external funding options available to you. ●

### FURTHER INFORMATION

**T:** +44 (0)1227 824595  
**E:** [klsppoffice@kent.ac.uk](mailto:klsppoffice@kent.ac.uk)  
**W:** [www.kent.ac.uk/law](http://www.kent.ac.uk/law)



**Make sure your career  
is heading in the right  
direction**



# NOTTINGHAM LAW SCHOOL

NOTTINGHAM TRENT UNIVERSITY 

Nottingham Law School is one of the largest university law schools in the UK. We have long-established national and international reputation for excellence in legal education and training across a broad range of academic and professional law courses, from undergraduate to research degrees.

## A trusted provider in IP training

Our established intellectual property practitioner courses are industry-approved and taught by academics with significant industry expertise. We have a number of internationally recognised experts in a wide range of legal areas, as well as an Intellectual Property Research Group, which has collaborated with ITMA, CIPA, IPREG and the European Patent Office.

We provide a range of courses for practitioners who wish to specialise in intellectual property (IP), from short, practitioner training to Master-level study and research.

## LLM Intellectual Property Law

Intellectual property is an exciting and increasingly important area of law, particularly internationally and EU-wide. The course offers students the opportunity to explore intellectual property law in both the UK and EU contexts, together with links to competition law, sport and medical innovation as well as the burgeoning area of Data Protection Law.

Areas covered include:

- Intellectual Property
- IP Public Health Medical Innovation
- Data Protection and Privacy
- Competition and IP Law in the EU.

This flexible course can be studied full-time over one year, or part-time over two years, to fit around your existing commitments. Individual modules are available for CPD credit points for those working in the legal profession.

## IP Litigation and IP Advocacy

These courses are:

- Designed specifically for experienced intellectual property practitioners.
- Delivered around 4 intensive modules running from Thursday to Saturday, to limit time away from the office.

- Approved by IPREG and satisfy the requirements for qualification as a trade mark litigator.
- Intended to enable trade mark attorneys to obtain rights to conduct litigation.
- Approved by IPREG to satisfy the requirements for qualification as a patent attorney litigator.
- Structured to allow students to apply their knowledge and skills in practice and provide continuing professional development.

Those who practise in the field of intellectual property face the pressure of heavy caseloads, the complexity of cases and the need to keep up to date with new developments, legislation and case law in the UK, Europe and internationally.

Nottingham Law School offers an IP litigation course, which can enable practitioners to meet these challenges and exercise intellectual property litigation rights before the Patents Court, the Intellectual Property Enterprise Court and on Appeal.

Designed for those who have at least two years' litigation experience in intellectual property, the courses build upon students' existing knowledge and experience.

Other intellectual property courses include:

- Registered Trade Mark Attorney Intensive Qualification Course
- Professional Certificate in Trade Mark Practice
- Intellectual Property Basic Litigation Skills for Patent Attorneys
- Intellectual Property Basic Litigation Skills for Trade Mark Attorneys
- SRA Higher Rights of Audience. ●

## FURTHER INFORMATION

**T:** 0115 848 4460

**E:** [applications@ntu.ac.uk](mailto:applications@ntu.ac.uk)

**W:** [www.ntu.ac.uk/ipcareers](http://www.ntu.ac.uk/ipcareers)



Centre for Commercial Law Studies

QUEEN MARY  
INTELLECTUAL PROPERTY  
RESEARCH INSTITUTE  
University of London



Queen Mary has a long history of excellence in research and scholarship in intellectual property, spanning 35 years through the creation of the dedicated research institute – Queen Mary Intellectual Property Research Institute (QMIPRI), part of the Centre for Commercial Law Studies (CCLS), based in Lincoln’s Inn Fields.

At the time of establishing CCLS, Sir Roy Goode and the Chartered Institute of Patent Attorneys (CIPA) began what is now a well-established relationship with CCLS, in the education of trainee patent attorneys and those seeking to enter the profession. Similarly over the years, CCLS has worked closely with the Chartered Institute of Trade Mark Attorneys (CITMA). This training continues today with programmes for patent and trade mark professionals that are among the most respected in the UK, attracting scholars from all over the world. CIPA has been an important part of QMIPRI’s research life as well, making significant contributions to the IP Archive at Queen Mary, which is one of the finest intellectual property collections in Europe.

**MSc in Management of Intellectual Property**  
One year full-time, two years part-time.

**PROGRAMME DESCRIPTION**

The MSc programme is aimed at those wishing to gain an understanding of the growing importance of intellectual property in the modern economy.

The programme is available in 2 streams for those who wish to gain professional accreditation and those who simply wish to expand their knowledge of this fascinating area of law.

**PROGRAMME OUTLINE**

Optional modules may include Information Technology Law; Intellectual Property

Transactions; Media Law; Law of Patents I; and Intellectual Property in the United States.

**ASSESSMENT**

- Modules are examined by a variety of processes. For the professional stream this is mainly by standard examinations at the end of the semester or academic year.
- Study Project (one year, various submitted materials relevant to management of an intellectual property portfolio, equivalent to 15,000 words).

**ENTRY REQUIREMENTS**

Minimum lower second class honours degree or equivalent – any discipline for Business Stream; any subject area for Professional Stream. Students undertaking the professional stream wishing to undertake a career within the patents field would usually have a degree in science or engineering, but any undergraduate degree subject area is accepted.

**Student Testimonial - Oliver Lam ; 2017 Graduate of MSc in Management of IP Law**

“I chose to study the MSc Management of Intellectual Property course at Queen Mary in order to build practical knowledge of patents and other related forms of IP. The course was highly regarded and recommended to me by several IP professionals. One of the most attractive features of the course was the opportunity to sit the CIPA and CITMA professional qualifications, in addition to those required for the MSc. The lecturers were first class and made for an extremely insightful and interesting course.”

**European Intellectual Property Institutes Network (EIPIN)**

Students will have the opportunity to apply for a place on the European Intellectual Property Institutes Network. The network comprises, besides the CCLS at Queen Mary, IP institutes offering postgraduate education in IP in

Alicante, Maastricht, Munich and Strasbourg. Two conferences are organised annually, covering specific areas of current interest in IP and students may receive a certificate for submission of a report prepared jointly with students from partner institutions. EIPIN is led by the MSc Programme Director, Professor Guido Westkamp.

### Postgraduate Certificate in Intellectual Property Law

One semester full-time.

#### PROGRAMME DESCRIPTION

This is a full-time, one-semester programme, which at present, runs from mid-September to mid-December, with exams taking place in January.

The Certificate programme is an intensive 13-week programme designed exclusively for trainee patent and/or trade mark attorneys. Trainees who successfully complete this programme will gain exemption from CIPA and CITMA foundation level examinations. The objective of this programme is to provide the student with a broad, overall perspective of intellectual property law, so that later, in practice, he or she has a more balanced appreciation of the wider range of matters which modern intellectual property practice involves.

#### PROGRAMME OUTLINE

There is intensive coverage of the law and practice.

The emphasis is primarily, but not exclusively, upon UK Law; thus, considerable attention is paid to the European Patent Convention and to EC law and to other regional arrangements and international conventions which affect the activities of the UK practitioner.

#### ASSESSMENT

Two-hour, 15-minute papers for each subject, plus additional two hour Patent Law and Law of Trade Marks for exemption from the CIPA foundation level examinations. Closed book examinations operate for all modules.

#### ENTRY REQUIREMENTS

A minimum 2:2 honours degree in any subject area, at least six months' experience and must either be currently employed or have previously been employed as a trainee patent or trade mark attorney (or within a similar role). Those wishing to become patent attorneys would usually be from a science or engineering background.

The programme has been specifically designed in close cooperation with the CIPA and CITMA, for the trainee attorney who, preferably, has been in an office for six months to a year and has already had an opportunity of becoming familiar with some of the language, documentation and procedure of patent and/or trade marks. ●

#### FURTHER INFORMATION

##### Sharon Watson

MSc and Certificate Programme Coordinator

T: 020 7882 8098

E: [pglaw-reception@qmul.ac.uk](mailto:pglaw-reception@qmul.ac.uk)

##### Apply online

W: [qmul.ac.uk/msc-ip](http://qmul.ac.uk/msc-ip)

W: [qmul.ac.uk/pgcert-ip](http://qmul.ac.uk/pgcert-ip)

##### Funding

Every year there are a couple of MSc full and partial scholarships available.

W: [www.law.qmul.ac.uk/postgraduate/funding](http://www.law.qmul.ac.uk/postgraduate/funding)



## Hillary Rodham Clinton School of Law | Ysgol y Gyfraith

### LLM in Intellectual Property and Commercial Practice at Swansea University

As a postgraduate student at the Hillary Rodham Clinton School of Law, you will be part of a globally recognised law school, with a thriving academic environment committed to excellence in teaching and research, and offering an exceptional student experience.

We prepare our students for a range of careers that make a difference to society, combining high quality education with the skills needed for successful professional careers.

Our LLM in Intellectual Property and Commercial Practice was forged out of the experience of running our award-winning IP Wales business support initiative, and aims to supplement the doctrinal study of what IP Law is with what IP Law does in practice. This philosophy is illustrated by one of the textbooks used on the programme, which states: **“You cannot understand chess by merely learning the rules...you also have to know how the game is played, so too with Intellectual Property.”**

Our LLM is currently undergoing an exciting programme development to align it with innovation and IP at the nexus of interconnected global issues, in particular global health, climate change, and food security.

Capable of being studied full time over one year, or part time over two or three years, we offer a wide range of modules with the opportunity for you to learn from academics who are industry experts, with a wealth of academic and practical experience.

Students will be required to take four modules for the taught element of their degree from a list, which includes:

- Competition Law
- E-Commerce
- International Commercial Arbitration
- International Corporate Law and Governance
- International Intellectual Property Law
- Ship and Other Mobile Assets Finance Law

\*modules may be subject to change, please visit our website for current module listings.

Upon the completion of the taught element, students will undertake two research projects (up to 10,000 words each) elaborating upon chosen topics which have stimulated their interest under the taught element.

Enhancing students' employability is a key priority for us, and we organise a range of events to help, including the annual LLM careers fair, which gives students the opportunity to meet local and international law firms, as well as networking events and visits to leading practices in the City of London. Graduates of our LLM in Intellectual Property and Commercial Practice are well-positioned for stimulating and rewarding career opportunities. ●

### FURTHER INFORMATION

**Professor Baris Soyer**  
Programme Director  
T: +44(0)1792 295831  
E: llm@swansea.ac.uk

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Marketing and Recruitment Manager  
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**Trinity College Dublin**  
Coláiste na Tríonóide, Baile Átha Cliath  
The University of Dublin

### **LL.M (Intellectual Property and Information Technology Law) – School of Law, Trinity College Dublin, Ireland**

Technology is ubiquitous. It is the infrastructure of our daily lives; it is constantly developing; and it gives rise to many exciting and weighty legal issues. They arise in the context of intellectual property (IP) law in particular, where the tensions between rewarding intellectual development, on the one hand, and incentivising further developments, on the other, are most acute in the context of technological advance. Such issues also arise in the context of information technology (IT) law more generally, where the rapid emergence of new technologies raises questions of how, if at all, the law should respond to, regulate, and promote, such developments.

The **LL.M. (Intellectual Property and Information Technology Law)** at the School of Law, Trinity College Dublin delivers modules that study the interrelationships between law, science, intellectual property and technology. Modules focus on all facets of IP Law (patent law, copyright Law, trade mark law) alongside emerging areas such as data protection, regulation of cyber speech and cyber security. These modules cover the substantive, policy, and practical elements of IP and IT law within European and International contexts. This programme provides graduates with the knowledge and tools to meet the demands of our sophisticated knowledge economy.

The School of Law at Trinity College Dublin is a strategic partner of the '**Pan-European Seal' Professional Traineeship Program**, having signed a Memorandum of Understanding with the European Intellectual Property Office (EUIPO) and the European Patent Office (EPO) in October 2016. Students enrolled in the LL.M. (Intellectual Property and Information Technology Law) have the opportunity to apply for these paid traineeships annually. To date, numerous LL.M students have taken part in this traineeship programme and put the knowledge acquired during their studies into practice in this highly esteemed professional and multi-cultural environment.

#### **About the School of Law:**

- Located in the heart of Dublin city in Ireland's highest-ranking university Trinity College Dublin, we are one of Europe's oldest, leading law schools.
- Our scholarly community of leading academics and experts are dedicated to critical engagement with the legal challenges that confront
- modern communities.
- Our strong network of alumni in Ireland and abroad comprises leading lawyers, policy-makers and public representatives.
- Our culturally diverse and dynamic faculty and student body forms an intellectually rigorous environment with a deep sense of community. ●

#### FURTHER INFORMATION

**T:** 00 353 1 896 8449

**E:** [Law.postgraduate@tcd.ie](mailto:Law.postgraduate@tcd.ie)

**W:** [www.tcd.ie/law/programmes/postgraduate/](http://www.tcd.ie/law/programmes/postgraduate/)



School of Law  
Scoil an Dlí

### Study Intellectual Property and E-Law at University College Cork

The School of Law at University College Cork (UCC), Ireland is a vibrant and friendly place to study, with leading international experts across a range of exciting legal areas. Ranked in the top 150 law schools in the world (2019 QS rankings), we are an elite law school with programmes that showcase our internationally renowned expertise.

The university is ideally located in the heart of Cork city. The second largest city in Ireland, Cork is home to a range of global corporations including Apple, Amazon and Dell EMC, as well as numerous SMEs and start-ups.

### LLM (Intellectual Property and E-Law)

The specialised LLM in Intellectual Property and E-Law at UCC's School of Law builds upon the School's considerable research and teaching expertise in the two fields, offering students a world-class postgraduate education in an increasingly important area of law.

The programme can be studied over one year (full-time) or two years (part-time). Classes are taught in seminar format, with seminars taking place in two-hour blocks between 9:00am and 6:00pm, Monday to Friday.

### Examine novel and dynamic issues

Students on the programme study the close connection between the fields of intellectual property (copyright, patents and trademarks) and e-law (Internet regulation, electronic commerce, GDPR / data protection and cybercrime). Cutting-edge international issues concerning social networks, music and video copyright, regulation of electronic contracts and search engines are all examined as part of the course. Seminars consider EU, UK and Irish perspectives on the legal issues which arise. A dissertation must also be completed as part of this programme, with students able to further specialise by taking an in-depth look at any one of the modern challenges presented by the practice of intellectual property law in the electronic age.

### Gain practical skills and experience

The LLM also includes a unique IT Law Clinic, where students gain practical experience and skills through providing information to start-ups on issues such as copyright, data protection and selling online. The clinic provides a one-of-a-kind opportunity for students to apply their knowledge of these dynamic legal areas to real-life problems faced by businesses.

### Pursue rewarding career opportunities

Graduates of the LLM in Intellectual Property and E-Law have excellent legal research and communication skills. A wide array of careers are open to our graduates, with former students going on to become solicitors, barristers, data protection compliance staff and in-house lawyers, as well as pursuing specialist roles in technology companies and in the public sector.

### Entry requirements and fees

Candidates who (a) hold a law degree with a 2H1 or above or who (b) have a third level degree combined with relevant professional experience in the information technology or intellectual property sectors are encouraged to apply.

The LLM is €7,000 for full time EU ●

### FURTHER INFORMATION

UCC School of Law  
T: +353 (0)21-4902220  
E: lawpostgrad@ucc.ie  
W: www.ucc.ie/en/law



UCD Sutherland  
School of Law

### Intellectual Property at UCD Sutherland School of Law

UCD Sutherland School of Law (Dublin) is the leading centre for legal education and research in Ireland, combining engaging undergraduate and graduate level courses, internationally-recognised research, and world-class educational facilities. The School is consistently ranked in one of the Top 100 Universities in the World for Law and counts amongst its alumni some of the holders of the highest legal and political offices in Ireland including Chief Justice, Attorney General, Director of Public Prosecutions, Taoiseach and Tánaiste. Outside of Ireland, the School's alumni have also reached the pinnacle of the legal profession in the UK, US and Europe. In addition to a large number of influential legal practitioners and academics spread across the world, our graduates also include the current Advocate General in Europe and a Judge of the European Court of Human Rights in Strasbourg.

In the area of intellectual property, academics in the school are some of the leading authorities in their field. The Sutherland School of Law offers two highly regarded graduate programmes in the area of intellectual property. They are:

- LLM in Intellectual Property and Information Technology
- Professional Diploma in Data Protection Governance and Law

In addition to these dedicated programmes, students of the Professional Certificate in Law and the Masters in Common Law (conversion degree) may also choose to study modules that include Data Protection modules, Patent Law, Trade Mark Law, amongst others.

### LLM Intellectual Property & Information Technology

This masters programme is offered over one year full-time or two years part-time with start dates in both September and January. It is directed at well-qualified graduates in law and associated disciplines and offers a deeper understanding of the interrelationship between these two topics, which have increasing global significance in the future development of law. Faculty members in the Sutherland School of Law have engaged in major research in this area from internet filtering, data protection to the protection of confidential information.

Example Modules:

- Data Protection and Privacy
- Data Protection and Governance
- Online Regulation
- Patent Law
- Trade Mark Law

A full list of modules, fee information and Entry Requirements are available on the Sutherland School of Law website at:  
<https://www.ucd.ie/law/studygraduateprogrammes/>

### Professional Diploma in Data Protection and Governance

This part-time Diploma is designed to supply training for Data Protection Officers and others involved in the compliance role in organisations. It is also of relevance to any legal practitioners involved in this area.

The Diploma is designed to meet the training needs that have developed since the European Union General Data Protection Regulation (GDPR) came into force in 2018. GDPR has meant that significant new data protection obligations have been imposed on organisations. As a result, a wide range of organisations must now appoint a Data Protection Officer (DPO) with an appropriate level of expertise in data protection law and practice. Organisations not required to appoint DPOs are still obliged to carry out a range of new tasks such as Data Protection Impact Assessments and will benefit from training their staff in this area.

Students of this programme enhance their competence by adding relevant knowledge, understanding and skills in relation to Data Protection and Governance. The programme uses teaching, learning and assessment approaches such as small group teaching, academic writing and summative examination assessments. The lectures take place one evening per week for the duration of the programme. ●

### FURTHER INFORMATION

**T:** +353 1 716 4109/4114

**E:** [lawpostgraduate@ucd.ie](mailto:lawpostgraduate@ucd.ie) or [lawdiplomas@ucd.ie](mailto:lawdiplomas@ucd.ie)

**W:** [www.ucd.ie/law/study/](http://www.ucd.ie/law/study/)



### University of Aberdeen School of Law

One of four “ancient” universities of Scotland, Law was taught at the University of Aberdeen when it was founded in 1495.

Nowadays, the School of Law prides itself in delivering high quality, engaging and academically challenging programmes. Our learning environment is one of support and personal development leading to well-rounded, highly employable graduates.

### LLM Intellectual Property Law

This programme offers an opportunity for students to explore a range of fascinating and multi-faceted legal and societal questions across the globe, examining the benefits and challenges within corporate and economic frameworks whilst gaining expertise in an area that is extremely valuable to businesses.

Closely aligned to this constantly evolving field, this LLM explores the key issues of control and reward in innovation and society, and focuses on areas such as literature and trademarks, brands, health and media, and new information technologies including 3D printing. This degree has start dates in September and January each year.

### Tailor Your Degree

We offer two distinct pathways within this degree programme, enabling you to tailor your degree depending on your own individual interests and career aspirations. Our traditional dissertation route is ideally suited to those who wish to research a specific area of law.

We also offer a Professional Skills route, an innovative practical alternative that adds real-world relevance to your C.V. and allows you to build networks upon which to base your future career. There are three pathways to choose from: legal practice, commercial, or activist and policy making.

### Careers

With our LLM Intellectual Property Law, you will gain transferrable skills and advanced knowledge suited not only to the legal profession but also to a range of other sectors. A degree in IPL from Aberdeen could lead you to a career in law, journalism and media, international policymaking, activism, or with multinational corporations.

### Our People

The University of Aberdeen is renowned for attracting world-class teaching staff, unrivalled in their breadth of knowledge and experience in their specialist subjects. On this programme you will have access to first rate teaching from professors and lecturers with expertise in Technology and Innovation Law, Trademark Law, Media Law, Laws relating to Personality Rights, Copyright, Plant Variety Protection and Geographical Indications, among others.

### Centre for Commercial Law

Launched in 2018, the University of Aberdeen’s Centre for Commercial Law is a dynamic hub for law academics, legal practitioners, those working in related professions, industry representatives, activists and policymakers. Intellectual Property and Technology Law is one of four themes within the Centre.

### Why Study with Us?

By joining us you will:

- Receive a first-class learning experience from a School of Law that has been creating the next generation of outstanding professionals since 1495.
- Study at a Law School ranked 6th in the UK by the Complete University Guide 2021.
- Benefit from the experiences of international students from all over the world - there are over 40 nationalities within the School of Law community.
- Take advantage of small class sizes and a friendly learning community where you can access teaching staff whenever you need.
- Explore the laws relating to rewarding innovation and creativity, and their impact on society as a whole.
- Gain a degree in a challenging and stimulating subject that will enable you to engage with a future that lies in innovation and effective branding. ●

### FURTHER INFORMATION

**T:** +44 (0)1224 274260

**E:** [study@abdn.ac.uk](mailto:study@abdn.ac.uk)

**W:** [www.abdn.ac.uk/law](http://www.abdn.ac.uk/law)



The University of Sussex is a leading research-intensive university near Brighton. Sussex Law School provides cross-cutting teaching and research in LLM course in Information Technology and Intellectual Property Law (IT&IP). The future of the law is digital. This innovative LLM offers you critical and intellectual specialisation in this rapidly developing area.

You'll learn from today's leading lawyers, and our research underpins our teaching. You'll explore the issues responsible for placing the legal system at the forefront of governance of the internet. You'll also gain theoretical and practical insights, enabling you to master the intertwined areas of information technology and intellectual property law.

The Sussex Law School provides a truly international, stimulating and engaging learning environment for you to build a rich base of knowledge. We will prepare you for your future career – our courses are designed with skills training at their core, teaching you to think logically about legal problems.

Based minutes away from silicon beach in Brighton and just an hour's train journey from London, you'll also have the opportunity to experience the work of digital law firms, and the formation of legislation in European institutions and United Nations bodies.

### Full-time and part-time study

Choose to study this course full time or part time, to fit around your work and personal life. Modules for the full-time course are listed below.

### Core modules

Core modules are taken by all students on the course. They give you a solid grounding in your chosen subject and prepare you to explore the topics that interest you most.

### Autumn teaching

- Advanced Legal Research and Writing
- Aspects of Intellectual Property Law
- Critical Approaches to Information Law

### Options

Alongside your core modules, you can choose options to broaden your horizons and tailor your course to your interests.

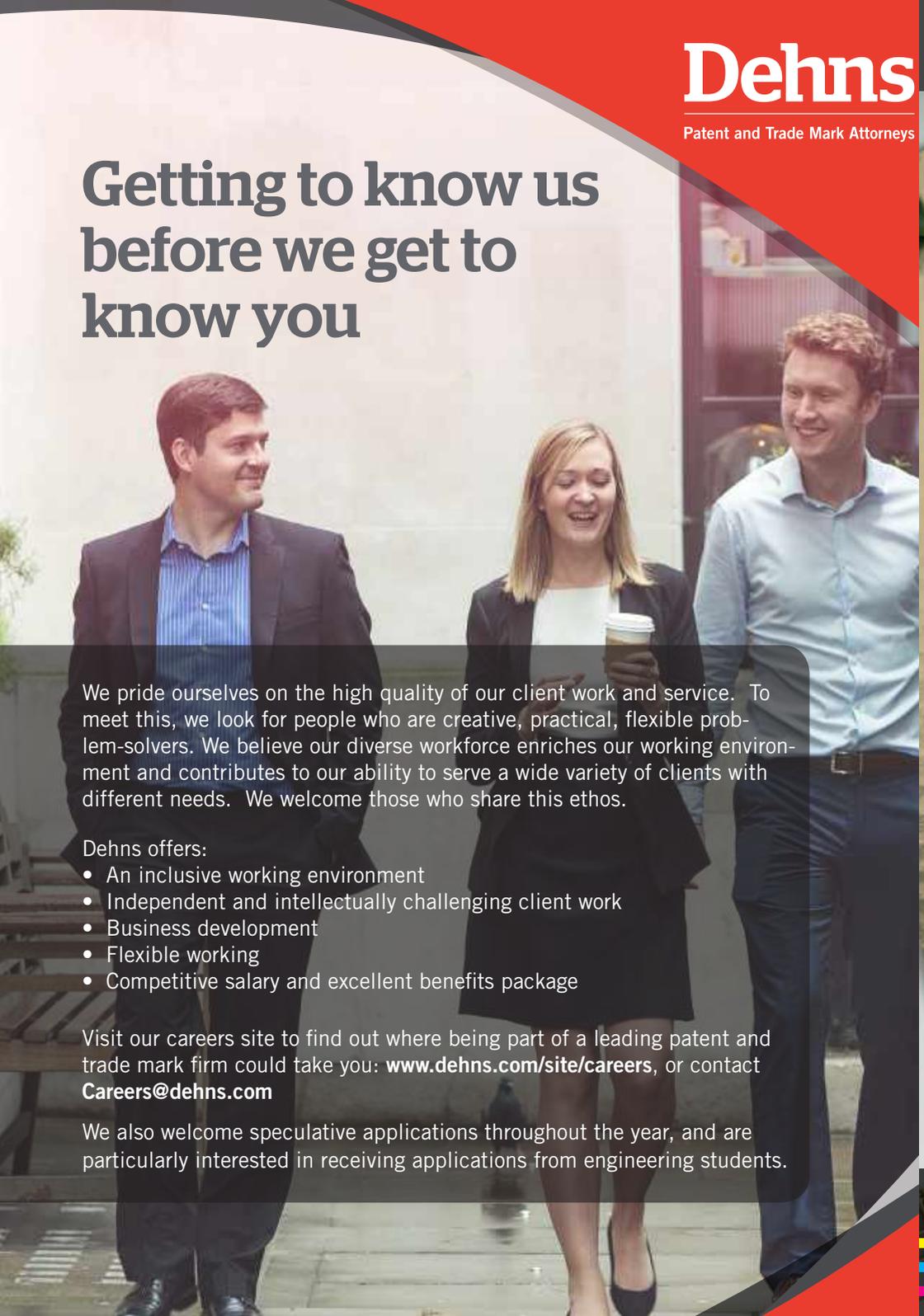
### Spring and summer teaching

- LLM Dissertation
- Cyber Law
- Digital Intellectual Property Law
- International Aspects of Intellectual Property and Technology Regulation
- Privacy and Data Protection Law
- Regulating the Creative Industries
- Study visit: You have opportunities to visit European Union institutions in Brussels and Luxembourg, along with the World Intellectual Property Organization (WIPO) and other UN agencies in Geneva. ●

### FURTHER INFORMATION

Postgraduate Admissions  
Sussex House  
University of Sussex  
Brighton, BN1 9RH, UK  
**T:** +44 (0)1273 877773  
**E:** pg.applicants@sussex.ac.uk  
**W:** www.sussex.ac.uk/law/people

## Getting to know us before we get to know you

A photograph of three business professionals walking outdoors. On the left, a man in a dark suit jacket and blue shirt. In the center, a woman in a black blazer and white top, holding a coffee cup. On the right, a man in a light blue shirt and dark trousers. They are all smiling and looking towards each other.

We pride ourselves on the high quality of our client work and service. To meet this, we look for people who are creative, practical, flexible problem-solvers. We believe our diverse workforce enriches our working environment and contributes to our ability to serve a wide variety of clients with different needs. We welcome those who share this ethos.

Dehns offers:

- An inclusive working environment
- Independent and intellectually challenging client work
- Business development
- Flexible working
- Competitive salary and excellent benefits package

Visit our careers site to find out where being part of a leading patent and trade mark firm could take you: [www.dehns.com/site/careers](http://www.dehns.com/site/careers), or contact [Careers@dehns.com](mailto:Careers@dehns.com)

We also welcome speculative applications throughout the year, and are particularly interested in receiving applications from engineering students.

CARPMAELS & RANSFORD



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Essential {N<sup>7</sup>} The most recently  
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## JOB FINDER

Provides summary information on employers recruiting Trainee Patent Attorneys.

Job Finder

# AA THORNTON

INTELLECTUAL PROPERTY LAW

## The firm

We are a leading Intellectual Property firm based in London. Our diverse team of committed and passionate individuals includes patent, trade mark and design attorneys, as well as litigation solicitors, working with clients across a huge range of technologies and commercial fields. We provide the full range of IP services to clients around the world, from prosecution to litigation, in patent, trade mark, design and copyright law.

Having an excellent understanding of our clients' industries and the challenges they face is key to us delivering commercial, insightful legal advice. Our highly qualified industry teams are made of attorneys and solicitors who work together to share knowledge and experience. We firmly believe it's our people that make the difference and that this sets us apart from others.

## Our requirements

For patent work, we require a science or engineering degree with a proven academic track record. Typically we require a law or language-based degree for our trade mark trainees. All candidates are required to demonstrate good analytical and communication skills with a high level of accuracy and attention to detail. It is important that candidates enjoy working as part of a team and have a commercial approach to their work.

## Professional development

Trainees are assigned to a partner or senior associate, who supervises all aspects of training. Trainees receive a broad range of work, which encompasses a variety of technical areas. The firm actively encourages trainees through both in-house training and external courses and lectures. Trade mark trainees are supported to pass their qualifying examinations to become a registered Trade Mark Attorney, and patent trainees to qualify as both a Chartered Patent Attorney and European Patent Attorney.

Qualified attorneys attend regular in-house CPD seminars and are encouraged to continually review their own development in the context of the firm's career development framework. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
72

**No. of Partners**  
14

**No. of Qualified Patent Attorneys**  
12

**No. of Trainee Patent Attorneys**  
5

**No. of Qualified Trade Mark Attorneys**  
8

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

**No. of Graduate Jobs**  
Typically up to 3 per year, subject to business need

**No. of Undergraduate Opportunities**  
See Website

**Disciplines Recruited From**  
Patents: Science and Engineering  
Trademarks: Law or Language based

**Benefits**  
26 days' holiday increasing to 28, healthcare, pension scheme, study support, exam bonus, flexitime and season ticket loan

**Office Locations**  
London

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [recruitment@aathornton.com](mailto:recruitment@aathornton.com)  
W: [www.aathornton.com](http://www.aathornton.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Victoria Jones
LOCATION	London
UNIVERSITY	Cardiff
DEGREE	Physics
ROLE	Trainee Patent Attorney



## Why patent law?

Curiosity rather than a predetermined career path led me to study physics at university, and after four enlightening years learning scientific theories and their technical applications, I remained undecided on where my skillset would provide most value. In view of the academic exposure I had already acquired, I felt some industry experience might help me reach a decision. Two years of post-graduate work and travel enabled me to better understand my strengths and interests, and more narrowly define what I was looking for from a profession: intellectual stimulation, variety, the opportunity to expand my scientific knowledge and the opportunity to explore and develop a breadth of skills. Patent law, at the confluence of science, business and law, appeared to offer these aspects in abundance.

## Why AA Thornton?

AA Thornton prides itself on the people it constitutes, and I can say with sincerity that this pride is justified. The entire team is supportive of one another's professional development, generating an environment within which learning is readily nurtured. Trainees begin receiving a broad range of challenging work as soon as they join, and have the opportunity

to work with a variety of senior attorneys and partners, all of which are approachable and wilfully provide advice when solicited. The work involves everything from drafting and prosecuting patent applications, opposing and defending the validity of granted patents, and conducting FTO searches, to providing training within the firm, writing articles on new technology and law updates, and attending and presenting at public events.

## Any advice for someone wanting to train as a patent attorney?

If you are inquisitive, analytical and detail-orientated by nature, then training to qualify as a patent attorney may lead to a fulfilling career. When applying for trainee roles, I suggest to bear in mind that the path to qualifying entails an intensive training process, and therefore it is worth evaluating your choice of prospective firms on their ability to cultivate a supportive environment conducive to learning. The first few years of training are formative, and the firm you choose may help determine the rate at which you pass your exams and ultimately your value as a patent attorney, not to mention how pleasant the journey will be along the way; so choose a firm that fits you. ●

# Abel+Imray

## The firm and client services

We are a long-established, medium-sized firm, having thriving offices in London, Cardiff and Bath, widely respected for the quality of our training. We are large enough to provide a full suite of IP services across all subject matter areas, and work for a wide range of blue-chip clients. Yet we are small enough to retain our ability to customise our services to each individual client's needs whether they are a start-up, which is new to IP, or a sophisticated in-house IP department. The firm punches above its weight as evidenced by our impressive portfolio of clients. We are planning for continued, steady and sustainable growth in the coming years and are regularly on the look-out for fresh new talent.

## Academic and other requirements

We recruit outstanding graduates from a range of technical disciplines as required. Candidates will have top grades in English at GCSE or equivalent. Academic talent aside, we look for candidates who will be able to advise on the commercial relevance of IP to our clients and be the sort of people who will win business for our firm. Candidates should have an aptitude for logical analysis of problems, the ability to communicate with clear and concise English, and have the social skills to get on with client personnel of widely different status, ranging from company chairman to laboratory assistant. We value equal opportunities for all and are a founding member of the 'IP Inclusive' scheme.

## Professional development policies

Considerable importance is attached to the training, supervision and mentoring of our recruits. Our in-house training is supplemented with external lectures and courses, including the Queen Mary Intellectual Property Law Certificate course. Our trainees have an excellent record in the various professional examinations and our firm is recognised within the profession as being one of the best training firms in the country.

We offer an open and friendly working environment, clear routes for career progression, and an emphasis on getting the work/life balance right, which we believe is why so many attorneys choose to continue their careers with us after qualification. ●

## EMPLOYEE NUMBERS

### No. of Employees

94

### No. of Partners

17

### No. of Qualified Patent Attorneys

25

### No. of Trainee Patent Attorneys

10

### No. of Qualified Trade Mark Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Typically 1-3 p.a

### Disciplines Recruited From

Patents: Science degrees; Trade Marks: preferably Law and Languages degrees

### Benefits

22 days' holiday increasing to 30, pension scheme, study support, season ticket loan, bike scheme, gym membership, social events, life assurance, healthcare, employee assistance programme and income protection scheme

### Office Locations

London, Cardiff and Bath

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

E: [hr@abelimray.com](mailto:hr@abelimray.com)

W: [www.abelimray.com](http://www.abelimray.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Zayd Hussein-Eyre
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	MEng Chemical Engineering
ROLE	Part-Qualified Patent Attorney



During my studies, I worked a couple of different summer internships to gauge my interest for working in a variety of fields. After completing my first internship at URS (now acquired by Aecom), in their advanced structures division, I quickly came to the realisation that engineering consultancy was not for me. Changing tack and interning as a tax advisor provided no further secure knowledge of what I wanted to do. It wasn't until the end of first term in my final year, when an alumnus from the Chemical Engineering department came to give a talk about IP, that I felt inspired.

I joined the Physics, Engineering, and IT team at Abel & Imray in September 2017. The job is a unique blend of science and law, a discipline I was always interested in. Fresh challenges are continuously being thrown up, and the variety of work keeps you on your toes – be it drafting, prosecution, litigation, or freedom to operate work. The variety of clients also provides exposure to a broad range of entities from lone inventors to large multinationals, all of whom appreciate

that the attorneys have a strong technical background enabling us to converse on a similar technical level about the inventions.

Training starts on the first day of the job, and doesn't stop until you fully qualify! My work is supervised by partners across all three offices, and I travel to the Bath office regularly to discuss some of the cases I have ongoing with the partners there, which accounts for around half of my current caseload. Now that I am more experienced, I have a few cases where I am the main point of contact for the client, which really supports my professional growth.

Having passed the Queen Mary Intellectual Property Law course, I am now preparing to sit my UK and European final exams as the next step to becoming a fully qualified attorney.

The firm is medium sized but maintains a feeling of close-knit togetherness through regular travel between offices and (at least) monthly social events. This collaborative and supportive office culture is one of the main reasons that I enjoy my work at Abel & Imray. ●



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online today**





Adamson Jones is a successful firm of patent and trade mark attorneys, which has grown steadily from a single-practitioner firm to a team of attorneys led by five partners. We recruit high calibre personnel and provide a level of service that consistently exceeds clients' expectations.

### Our location

Our principal office is located within BioCity, Nottingham's healthcare and bioscience innovation centre, close to the city centre. The working environment is modern, in the heart of a thriving scientific and business community. We also have an office in Leicester city centre, which has an engineering focus.

### Our practice

Our clients range from small start-ups and established private companies to multinational corporations. The work is predominantly in patents, though we also have a growing trade mark practice, as well as a good deal of design registration work. Our work is mainly for direct clients, but with a healthy mix of diverse incoming agency work. The practice encompasses most technical areas.

### Our recruitment aims

We work as a team and are committed to excellence in the work that we do. We look for people who share those values: high calibre individuals with a record of academic achievement, who can contribute to the continuing growth and development of the business. Our objective is continued steady growth over the coming years. We believe in treating people well, providing flexible working arrangements where appropriate, and when we find the right people we aim to retain them. Long-term prospects for those who join the firm are therefore excellent. ●

## EMPLOYEE NUMBERS

### No. of Employees

22

### No. of Partners

4

### No. of Qualified Patent Attorneys

8

### No. of Trainee Patent Attorneys

1

### No. of Qualified Trade Mark Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1

### Disciplines Recruited From

All degrees considered according to the needs of the business

### Benefits

25 days' holiday, bike scheme, healthcare, pension scheme, performance bonus, social events and study support

### Office Locations

Nottingham and Leicester

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

**E:** [careers@adamson-jones.co.uk](mailto:careers@adamson-jones.co.uk)

**W:** [www.adamson-jones.co.uk](http://www.adamson-jones.co.uk)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# Appleyard Lees

## About us

Appleyard Lees is a leading intellectual property law firm with over fifty patent and trademark attorneys and litigators.

Who we are and what we do – but also, how we do it – makes us distinctive.

We help our clients protect and monetise their intellectual property, and manage post-grant challenges, should they arise. We offer broad sector and industry knowledge, plus the ability to adapt our services to specific client requirements, in an agile way. With offices in UK innovation hotspots, we are positioned to give clients expert strategic IP advice in the UK and worldwide.

Our people are at the forefront of our business and we invest in them to ensure that they have the right training and experience to deliver the highest quality service to our clients globally. Our highly dedicated team combine a broad range of legal and technical experience with real-world commercial insight to mentor individuals in becoming experts in their field.

## Opportunities available

We are always keen to hear from talented individuals who have a passion for work, a love for learning and a desire to be part of a friendly, supportive team. We want people who enjoy challenging work and who share our commitment to providing exemplary client service.

We have a regular intake of trainees throughout the year and also run a 'Work Placement Programme', specifically designed to enable candidates to experience the diverse work of our attorneys.

We are an equal opportunities employer and are a member of and work closely with IP Inclusive a network of intellectual property professionals working to make the IP community more equal, diverse and inclusive. Applicants should have:

- High level degree (STEM subject)
- Excellent written and oral communication skills
- Excellent interpersonal skills
- An eye for detail and precision
- The ability to express complex technical ideas clearly and concisely

## Training

A key aspect of this role is the willingness and ability to take on responsibility at an early stage. With us, you will have the opportunity to train with some of the UK's leading attorneys and you will be given opportunities to represent the firm at industry events.

We also run a mentor programme for all technical employees. A mentor is a critical part of enabling the right development and knowing if individuals are 'on track' in terms of their career path and progression. We offer excellent training and genuine career opportunities, including partnership prospects. ●

## EMPLOYEE NUMBERS

### No. of Employees

126

### No. of Partners

19

### No. of Qualified Patent Attorneys

29

### No. of Trainee Patent Attorneys

18

### No. of Qualified Trade Mark Attorneys

10

### No. of Trainee Trade Mark Attorneys

4

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Open

### No. of Undergraduate Opportunities

Open

### Disciplines Recruited From

Electronics, Software, Chemistry & Pharmaceuticals, Engineering, Physics, Life Sciences, Biotechnology, Trade Marks and Disputes

### Benefits

25 days' holiday, pension scheme, study support, bike scheme, performance bonus, social events, life assurance, overseas travel, season ticket loan and health plan

### Office Locations

Manchester, Leeds, Halifax, Cambridge and BioHub, Alderley Park

## HOW TO APPLY

### How to Apply

- ✓ ONLINE

### Contact Information

E: HR.Department@appleyardlees.com  
W: www.appleyardlees.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Emily Bevan-Smith
LOCATION	Leeds
UNIVERSITY	Cardiff
DEGREE	Master of Chemistry
ROLE	Trainee Patent Attorney - Chemistry



## How did you get your job at Appleyard Lees?

I applied to Appleyard Lees through the careers section on their website and not long after I was invited for an interview at their Leeds office. The interview consisted of general questions with HR and two Chemistry Partners, followed by a technical test and a spelling/grammar test (both of which I had been informed of prior to attending). I found out that I had been successful at the first stage and was invited to attend the second stage of the selection process which was a 'work experience day' at the firm. During this day I was given tasks which I would be expected to complete in the role, gave a presentation and submitted an essay - both of which I had been asked to prepare ahead of time. Not only was this day an opportunity for the firm to see how I fitted into the office, but also for myself to have a brief experience of the role and make sure the firm was the right fit for me. It was an enjoyable day and what stood out to me the most was the friendly and supportive culture at the firm. After this stage I was offered the role and had no hesitation in accepting!

## What is it like working at Appleyard Lees?

Appleyard Lees is a brilliant firm to work for. There is a lot of support for trainees and no question is ever too big or too small when seeking advice from more experienced attorneys. What makes the role interesting is the variety of work; one day I may be working on an opposition case, the next responding to an examination report. What I enjoy most about the role is being exposed to a variety of different technologies which I find very interesting and requires me to draw upon my scientific background to attain a working understanding of each invention.

## What skills have you found to be particularly useful in this sector/profession?

I have found that self-discipline and being able to manage and prioritize my own workload has been very useful in my role. Having the ability to process complex technical information to form a comprehensive understanding of the technologies and inventions you work with is key. It is also imperative to be confident in working independently but also have the skills to work and collaborate with others. ●

# Barker Brettell

## Intellectual Property

### Firm history and structure

Barker Brettell is a modern limited liability partnership. It has expanded significantly in recent years and a full range of academic backgrounds is represented. There is a high level of client contact, with strong emphasis on providing the most appropriate attorney and service for each client's requirements.

### Clients

Barker Brettell has a high proportion of UK based clients, which means there is a high level of original drafting work. The firm also has a significant international presence with an extensive portfolio of international clients. Although many clients are medium to large multinational enterprises, the firm provides services to many single inventors, universities and small to medium-sized manufacturers in the UK.

### Services

Barker Brettell is committed to providing a personal service by building strong relationships with clients to better understand their needs.

The firm's focus is to provide advice to clients on all aspects of using and protecting intellectual property. Our attorneys also regularly advise on contentious matters and attend hearings before the European Patent Office and the UK Intellectual Property Office.

### Recruitment and professional development

Barker Brettell is always interested to hear from high calibre graduates as well as qualified, or part-qualified attorneys who are looking for a career move within the profession. Regular firm-wide training events take place, including discussions and presentations, together with question and answer sessions. Every trainee is provided with study leave and a personal training budget to assist in the preparation for the many exams required to achieve the European and UK qualifications. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
138

**No. of Partners**  
26

**No. of Qualified Patent Attorneys**  
31

**No. of Trainee Patent Attorneys**  
17

**No. of Qualified Trade Mark Attorneys**  
11

**No. of Trainee Trade Mark Attorneys**  
4

## JOB OPPORTUNITIES

**Opportunities Offered**  
✔ GRADUATE JOBS

**No. of Graduate Jobs**  
2

**Disciplines Recruited From**  
Electronics, Physics, Engineering,  
Chemistry & Biosciences

**Benefits**  
25 days' holiday, healthcare, interest  
free loan and life assurance

**Office Locations**  
Birmingham and Southampton

## APPLICATION DETAILS

**How to Apply**  
✔ ONLINE

**Contact Information**  
W: [www.barkerbrettell.co.uk](http://www.barkerbrettell.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Daniel Gaughan
LOCATION	Birmingham
UNIVERSITY	Leeds
DEGREE	Molecular Medicine
ROLE	Trainee Patent Attorney



## Why did you decide to become a patent attorney?

Towards the end of my PhD, I realised that research wasn't for me; I had always loved learning about my wider topic (immunology), but I could feel myself focussing on narrower subtopics as time passed, forgetting even some of the basics from my degree. It was around this time I stumbled upon the patent profession. After some research, I realised that a career as a patent attorney would allow me to use the skills and knowledge I had already acquired in a challenging, structured career in which I could learn about new technologies that are not just limited to my specific area of expertise.

## How did you get a job at Barker Brettell?

I sent my CV and a cover letter to firms that I thought would provide the best training experience and who also had a strong biotechnology background. Getting a positive response initially was tough, as many firms hire new trainees with a given scientific background as and when business requires. I began my first position at another firm close to London, but then relocated to the Midlands after around 18 months. I was lucky enough to have interest from a few firms at this stage, but after my first

interview at Barker Brettell, it was clear that this was the firm for me.

## What's it like working at Barker Brettell??

I can honestly say I really enjoy my job, which makes such a difference to my days in research. The Birmingham office is largely open plan, which provides a friendly and sociable environment, but also an inclusive one where problems and questions can be shared with anyone. This results in high quality work for clients and a great training environment where you never feel 'alone'. Equally, you are thrown in at the deep end and expected to try and solve problems independently where you can, which really helps to prepare for exams. The work is extremely varied; one day you could be contributing in a client meeting and discussing technologies with inventors, and the next day drafting a new patent application or navigating case law to try and find ways around an Examiner's objection.

## My advice

It is never too early to take steps to enter the profession. Try to attend career days or get some work experience, but most importantly, get yourself noticed. ●

# BeckGreener

## The firm

Beck Greener is a leading firm of European and UK patent and trade mark attorneys and an excellent place to work. You will enjoy being located in modern offices in Central London at the heart of London's legal and IP district. We also have an office in Alicante, Spain. Providing our clients with the best professional service is fundamental to our approach and we seek to recruit only the very best graduates who will work to our very high standards.

## Range of client services

From the individual inventor and start-ups to major multinationals, from everyday household objects to a complex drug formulation requiring global protection, Beck Greener always aims to provide a high quality, distinctive service offering robust and commercial advice. We handle all kinds of technical subject matter and the whole range of intellectual property. We also have a particularly strong practice in trade marks. We have great success dealing with disputes in the English courts.

## Recruitment requirements

We seek a range of enthusiastic graduates with either a first or a 2:1 degree (or postgraduate qualification) in an appropriate technical discipline to train as a patent attorney. Typically, we recruit those with backgrounds in chemistry, biochemistry or biotechnology; electrical or mechanical engineering, electronics, physics; or in related disciplines. Trade mark trainees are usually selected from candidates with at least a good first degree who are solicitors or otherwise legally qualified.

## Professional development

As a trainee patent attorney you will be given full training and support in order to become qualified as a Chartered Patent Attorney and European Patent Attorney. This comprises mentoring and supervision from the partners, in-house tutorials, external lectures and attending one of the courses to obtain the postgraduate certificate in intellectual property.

Trainees are highly valued in our firm. Training is taken very seriously and all trainees are directly supervised by partners in a supportive and friendly environment. Several of our most recent partners in the firm started their patent careers at Beck Greener as trainee patent attorneys. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
44

**No. of Partners**  
11

**No. of Qualified Patent Attorneys**  
13

**No. of Trainee Patent Attorneys**  
4

**No. of Qualified Trade Mark Attorneys**  
9

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

**No. of Graduate Jobs**  
1-2

### Disciplines Recruited From

Biotechnology, Chemistry, Electronics, Engineering and Physics

### Benefits

25 days' holiday (rising to a maximum of 30 days), pension scheme, study support, season ticket loan, bike scheme, performance bonus and social events

### Office Locations

London

## HOW TO APPLY

### How to Apply

✓ EMAIL  
✓ POST

### Contact Information

Ian Bartlett, Staff Partner  
Fulwood House,  
12 Fulwood Place  
London WC1V 6HR

E: [recruitment@beckgreener.com](mailto:recruitment@beckgreener.com)

W: [www.beckgreener.com](http://www.beckgreener.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Richard Sulston
LOCATION	London
UNIVERSITY	Nottingham & Edinburgh
DEGREE	BSc Biochemistry & PhD Cardiovascular Biology
ROLE	Trainee Patent Attorney



## Why I applied to train as a patent attorney

In the final year of my PhD I knew that I didn't want to pursue a career in academic research, but I wasn't sure what the alternatives were. I attended a careers event and one of the speakers gave a glowing review of their work as a patent attorney and I thought that it would be something that I would enjoy.

I have not been disappointed during my 18 months working at Beck Greener. I have found the job to be stimulating, rewarding, and very enjoyable although challenging at times. I really enjoy getting to work on inventions from a wide variety of scientific disciplines ensuring that topics never get stale. Deadlines are often tight leading to a fast-paced environment.

## Typical day as a trainee

From my first day I was working on real patent applications. The most frequent tasks I do are:

- Reporting key events during patent prosecution to clients. We work with a wide variety of clients ranging from multinational corporations applying for many patents a year to single inventors who might need extra guidance throughout the process.
- Replying to examination reports which necessitates constructing arguments with clear and detailed lines of argument.
- Preparing and filing patent applications for new inventions, requiring high attention to detail to ensure nothing important is omitted from an application.

- Chatting with my great team of colleagues about cases and non-work-related things as well. Beck Greener is a sociable place!

Given this, I believe that some of the essential skills for a patent attorney are a high attention to detail and the ability to pinpoint key pieces of information that may make the difference between a patent being granted or refused. Additionally, an appreciation of the bigger commercial picture, i.e. understanding where a patent fits into a client's business, is essential if we want to be sure we can adapt our approach to suit the client's needs.

## Looking ahead

I received a PG Cert in IP from Bournemouth University in 2020 giving exemption from the UK foundation exams. Next year I will be preparing to sit my UK final exams and European exams the year after. A large amount of support is available from both Beck Greener and CIPA for exam preparation and I look forward to qualifying as both a Chartered and European Patent Attorney.

## Advice for applying

Have a persuasive and specific idea of why you want to start a career as a trainee patent attorney. It can also be useful to practice describing everyday objects in clear, concise ways or comparing objects and identifying key differences or improvements between them. ●



Boulton Wade Tennant is internationally recognised as a leading firm of Chartered and European patent and trade mark attorneys. The firm has seven offices across three countries; the UK, Germany and Spain. The firm's core business is patents, trade marks, designs and related areas. The practice is divided into five technology-specific groups:

- Biotechnology and Life Sciences,
- Chemical and Materials,
- Engineering and Designs,
- High Tech and Electrical,
- Trade Mark and Domain Names.

### Work

Our Patent and Designs groups are highly experienced, working with a range of clients from large corporates, to smaller and medium sized business, government bodies, academic institutions, research laboratories and individual inventors. Our attorneys also handle work from a global list of foreign attorneys.

The Trade Mark and Domain Names group is one of the largest in the UK and highly regarded. The team assists in the selection, protection, management and enforcement of trade marks and advises on domain name disputes, copyright and other IP issues.

Our experts are proactive, communicative and responsive in dealing with client matters and are not only skilled in their specific technology, they also understand the law relating to the drafting of patent specifications, filing and prosecuting patents, design and trade mark applications and conducting oppositions, appeals and revocation actions. They also carry out IP audits, provide strategic advice and portfolio management, and advise on licensing, infringement and enforcement matters.

### Training

Graduates are mentored by a partner and work alongside senior attorneys on client matters. All patent and trade mark trainees attend qualification courses and as well as internal and external seminars and tutorials, to support them through the series of exams. The qualifying process for becoming a European and Chartered Patent Attorney typically takes at least four years, and for becoming a Chartered Trade Mark Attorney, it is usually two to four years. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
200

**No. of Partners**  
38

**No. of Qualified Patent Attorneys**  
19

**No. of Trainee Patent Attorneys**  
15

**No. of Qualified Trade Mark Attorneys**  
12

**No. of Trainee Trade Mark Attorneys**  
3

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

**No. of Graduate Jobs**  
2-8

**No. of Undergraduate Opportunities**  
Varies across practice groups

### Disciplines Recruited From

Practical Sciences and Technologies, Maths, Engineering, Law and Modern Languages

### Benefits

23 days' holiday, healthcare and life assurance

### Office Locations

London, Berlin, Madrid, Frankfurt, Cambridge, Reading, Oxford and meeting facilities in Munich

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

E: [recruitment@boulton.com](mailto:recruitment@boulton.com)

W: [www.boulton.com](http://www.boulton.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Timothy Greenwood
LOCATION	London
UNIVERSITY	Birmingham
DEGREE	MA Translation Studies
ROLE	Trade Mark Assistant



I joined Boulton Wade Tennant after nearly four years in the translation industry. I had worked on translations of tens of thousands of intellectual property documents in that time and realised that I was interested in a more active role in the industry. I was also aware that modern languages was a sought-after degree in the trade marks sector and that a background in law was by no means a prerequisite. Having the opportunity to combine work and study without having to return to full-time education was certainly a big factor in my decision to look into a career as a trade mark attorney.

I interviewed at a few firms, but Boulton Wade Tennant was the only one offering a full week of hands-on experience for aspiring trainees. After spending a week with the firm last summer, which I found to be an invaluable insight into the work done by professionals in this area, I returned for a largely informal interview in the autumn and was offered the position shortly afterwards.

My day to day work varies greatly but I have been involved in a broad spectrum of the tasks that a trade mark attorney undertakes, including the drafting and filing of new trade

mark applications, the maintenance of existing trade mark registrations and the transfer of ownership of intellectual property.

I have had the opportunity to use my language skills and have enjoyed working with a very wide range of clients from several industry sectors. It is definitely useful to have some idea of clients' commercial concerns as well as being able to apply points of trade mark law to potential new applications. Research skills are also useful when learning more about a client's particular commercial niche or checking for conflicting existing registrations.

Over the coming years I hope to gain further insight into contentious matters and opposition proceedings while working towards the qualifications that are required to become an attorney. I know the firm will continue to support me through this process.

Organisation is essential in this profession: from the very start, I was assigned a large number of cases, all of which have their own deadlines and requirements. I am also in daily communication with colleagues and clients, so the ability to write in a clear and precise manner is key, as is attention to detail. ●

# CARPMAELS & RANSFORD

Carpmaels & Ransford has driven innovation in the IP industry for over 200 years. Known for our outstanding technical knowledge, commercial acumen and creative thinking, we advise some of the world's best-known companies on how to protect cutting-edge technologies and the latest scientific discoveries.

We are unique in that our patent attorneys, trade mark attorneys, solicitors and barristers are all members of the same firm, working seamlessly together. This ethos of collaboration informs everything we do, both in work and outside of it. The wide range of sports, clubs and charity initiatives sponsored by the firm are just one of the ways in which we encourage team-work and a healthy work-life balance.

Each year, we recruit a number of high calibre STEM graduates, supporting them through to qualification as a UK and European patent attorney. As a new trainee, you'll join a practice group relevant to your subject of study. Opportunities exist within our Life Sciences (Pharma and Biotechnology), Engineering and Technology, and Chemistry and Materials practice groups.

Alongside an industry-leading training programme, we encourage curiosity and inquisitiveness, with the opportunity to put your degree to good use from day one.

To train as a patent attorney, you must have a STEM degree in a relevant technical discipline. Further information on degree requirements can be found on our careers website. We are especially keen to hear from applicants who have studied electrical and/or electronic engineering, general engineering, materials science, bioinformatics and computational biology. We encourage applications from individuals who have undertaken further study, including PhDs.

You will be working towards, or have obtained, an excellent first degree (minimum 2:1 or equivalent) complemented by strong A Levels (typically 3 at grade A or equivalent) and a passion for science and technology. With an excellent command of both written and spoken English and a meticulous eye for detail, you enjoy analysing and conceptualising complex matters, with a passion and aptitude for problem solving.

If you are seeking a challenging and intellectually stimulating career using your technical background and experience, we would love to hear from you. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
271

**No. of Partners**  
25

**No. of Qualified Patent Attorneys**  
50

**No. of Trainee Patent Attorneys**  
44

**No. of Qualified Trade Mark Attorneys**  
4

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS
- ✓ INSIGHTS

**No. of Graduate Jobs**  
10-14

**No. of Undergraduate Opportunities**  
30

**Disciplines Recruited From**  
Variety of STEM disciplines

### Benefits

23 days' holiday, bike scheme, gym membership, healthcare scheme, life assurance, pension scheme, season ticket loan, social events, study support, holiday buy scheme, holiday bonus, private medical insurance and childcare vouchers

**Office Locations**  
Central London

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
W: [www.carpmaels.com/careers](http://www.carpmaels.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Lileth Rees
LOCATION	London
UNIVERSITY	Imperial College London
DEGREE	Biochemistry
ROLE	Technical Assistant



When I was approaching my final year, I knew that I wanted a job outside of academia but I wasn't ready to leave science and pursue a completely unrelated career path to my degree. I came across the concept of a patent attorney when attending a talk at university and immediately realised that the nature of the work and the challenges that it would provide, were exactly what I was looking for.

The demands of understanding new technologies quickly, communicating both legal and scientific arguments in a concise manner and switching between multiple pieces of work every day can be difficult to balance at first, but it is incredibly rewarding once you become settled into the job. However, one aspect that I did not consider when I joined Carpmaels & Ransford was the business side of professional services – maintaining strong client relationships is an important consideration, even as a trainee.

I have been working towards becoming a qualified patent attorney for over eighteen months, but at Carpmaels & Ransford you are trusted to take on real cases from (literally) day one. Although this may seem daunting, it allows you to get to grips with tackling

complex issues, in both science and intellectual property, from the start. You receive a lot of support from your supervisors (which are mainly senior associates and partners) and other trainees, making the transition to a professional job as smooth as possible. This includes a buddy system where you can freely ask more experienced trainees silly questions, creating a support network for new starters. The firm also arranges tutorials throughout your training to ensure you have the relevant background knowledge before taking exams, at both part-qualified and fully-qualified levels.

One of the main benefits of working here is that all staff are based in one London office which creates an invaluable collaborative atmosphere. Although the firm is fairly large, being on one site means we all know each other and it promotes a friendly working environment. My main surprise about Carpmaels & Ransford was the social life – some of my colleagues are now good friends and this is all down to the variety of social clubs and events offered by the firm. There are annual New Year and summer parties, a variety of sports teams, a book club, and even a bee club for our bee hives on the balcony! ●



### The firm

Cleveland Scott York is a firm of patent and trade mark attorneys, with offices in London, Hertfordshire and, the Thames Valley. We provide comprehensive intellectual property services to a wide range of clients, including small and medium enterprises and multi-national corporations. We are a progressive firm with a knowledge-sharing culture and a reputation for excellence in training and professional development. We offer trainees a high level of support and encouragement throughout the qualification process, and we have a good record in helping candidates pass exams.

### The role

You can expect a challenging and varied role, where your duties and responsibilities will expand in line with your knowledge and as your skills improve. You will gain experience in all aspects of patents, or trade marks, and related disciplines, working closely with a partner or an associate. We encourage trainees to contribute from an early stage. As a patent trainee you will be involved in drafting and prosecuting UK and European patent applications, opposition and opinion work. Trade mark trainees will be involved in filing and prosecuting UK, EUTM and international applications, oppositions and searches.

### Candidates

An excellent academic record, including a good honours degree in science or engineering is a prerequisite for patent attorneys. We are looking for team players with a flexible, proactive and confident approach. Excellent written and verbal communications skills are essential, as are high levels of accuracy and an eye for detail. We currently have a cohort of six trainee patent attorneys and two trade mark ones. At the time of writing – with the lockdown because of the coronavirus epidemic ongoing – our recruitment plans for 2020 and 2021 are uncertain, but by all means send us your CV. ●

## EMPLOYEE NUMBERS

### No. of Employees

54

### No. of Partners

13

### No. of Qualified Patent Attorneys

13

### No. of Trainee Patent Attorneys

6

### No. of Qualified Trade Mark Attorneys

13

### No. of Trainee Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2 in Autumn 2021

### Disciplines Recruited From

Science and Engineering

### Benefits

22 days' holiday, pension scheme, study support and season ticket loan

### Office Locations

London, Hertfordshire and Thames Valley

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruitment@csy-ip.com](mailto:recruitment@csy-ip.com)

W: [www.csy-ip.com](http://www.csy-ip.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Khushbu Solanki
LOCATION	Reading
UNIVERSITY	Queen Mary University of London
DEGREE	BSc. Biochemistry
ROLE	Technical Assistant



When I graduated with a degree in Biochemistry, pursuing postgraduate research appeared the natural path to follow.

That was until I stumbled upon the Patent profession at a careers talk. I found the concept of mixing science and law intriguing, leading me to consider whether this might be the career for me.

### How did you get your job at Cleveland Scott York?

Rather than applying for trainee positions immediately, I opted instead to study for a Postgraduate Certificate in Intellectual Property Law at Brunel University. The course equipped me with a strong insight into Patent law and gave me the opportunity to speak to a lot of trainee patent attorneys. It also exempted me from the foundation exams that you must pass in the course of training to become a patent attorney.

Pursuing this route into the career meant I was able to learn much more about the profession before committing to it. It also gave me an advantage when it came to the highly competitive process of applying for trainee roles.

On completing the course at Brunel, I sent speculative applications to several different firms, including Cleveland Scott York. The interviews were very challenging, but they also helped me understand the differences between firms and what they offered.

Cleveland Scott York seemed very friendly and they had a great life-science team working on a variety of technologies.

### What are your main duties/roles?

My role encompasses every aspect of filing a patent application; meeting clients, drafting patent specifications, filing patent applications, prosecution and Opposition, and collaborating with foreign attorneys.

I have also worked on design applications and advisory work. Of course, most of my work is carried out with the supervision and support of qualified attorneys, but my confidence is growing with every day that passes and I know it won't be long before I am much more independent, and that one day I'll be training my own trainees.

Additionally, I am responsible for studying the emerging case law and sharing the information with the other attorneys in my firm. We also have weekly trainee meetings where we trainees discuss our learnings of the week and have monthly tutorials on various topics from patent law and drafting to business development.

Beyond my day-to-day work, I am preparing for the UK and European qualifying exams, which are long and challenging.

### Do you have any advice for anyone wanting to get into the profession?

If you are passionate about science and willing to work hard, then this is may be a good career choice for you. It may seem daunting at first, but everything makes sense as you progress.

The application process is tough but just try your best and do not give up. It is worth seeking work experience at different firms and making speculative applications to those firms which have not advertised a role. Good luck! ●



**Make sure your career  
is heading in the right  
direction**





### About CMS

CMS is a future-facing, global law firm with a long established patent attorney practice embedded within a large IP team based on London. We put the interests of our clients at the heart of everything we do across 70+ offices in 40+ countries in the UK, Europe, the Middle East, Asia and South America. With more than 1,000 partners and 4,500 lawyers, we work in cross-border teams to deliver top quality, practical advice no matter how complex the situation. CMS was named Law Firm of the Year at the prestigious 2018 British Legal Awards.

The CMS Intellectual Property group is one of the largest teams in Europe for patent and trade mark work. We have qualified patent attorneys working alongside IP, litigation, corporate and commercial lawyers. Our IP clients include blue-chip businesses, universities, research institutes, start-ups and spin outs, growth technology companies across all disciplines, law firms, governments and defence institutions.

The firm is recognised for its sector excellence and focus in technology and life sciences. Our legal expertise is matched by real world, commercial understanding of the markets in which our clients operate. As a future-facing firm, CMS embraces technology and is committed to new ideas that challenge conventional ways of doing things, if a better solution for clients can be found. We aim to anticipate and create sustainable and rewarding futures for our clients, people, and communities.

### Opportunities available

We're looking for individuals who are excited at the prospect of using their scientific background, but in a legal context. These are rare opportunities, offering broad ranging client exposure and excellent training within the infrastructure of a top tier law firm. We are looking for candidates with an excellent track record and a minimum 2.1 (or equivalent) degree in Chemistry, Biochemistry, Biotechnology, Computer Science, Electrical Engineering or Physics.

### Training

You will be provided with ongoing training and development whilst studying for your Certificate in Intellectual Property (IP), and subsequently your UK and/or European Patent exams. You'll work alongside experienced colleagues and leaders in their field, who will guide you through the fundamental elements of international patent law and how to apply these to your client's needs. ●

## EMPLOYEE NUMBERS

### No. of Employees

> 4,500

### No. of Partners

> 1,000

### No. of Qualified Patent Attorneys

13

### No. of Trainee Patent Attorneys

7

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

Science and Engineering degrees dependent on the needs of the business

### Benefits

25 days' holiday, bike scheme, gym membership, life assurance, healthcare, season ticket loan, pension scheme, study support, maternity/adoption/shared parental leave, payroll giving scheme, loyalty awards, emergency backup care and employee assistance programme

### Office Locations

70+ Offices in the UK, Europe, the Middle East, Asia and South America.

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

**E:** TalentAcquisition@cms-cmno.com

**W:** www.cms.law/en/gbr  
cms-job-opportunities

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## D YOUNG & CO INTELLECTUAL PROPERTY

### About D Young & Co LLP

Our reputation for excellence is recognised worldwide and we continue to be ranked as a top tier UK Intellectual Property firm by all the major UK legal directories. Over 200 staff (including partners, fee earners, paralegals, and business support teams) work for our offices in London, Munich and Southampton. From SMEs to global businesses, our international client base is diverse and spans all industry sectors and technologies.

We hold dear our culture of work-life fit, through which we promote personal success and the very best service for our clients. Whether you want to live in the city, in a coastal location or by the country, you can fully harness your career potential and enjoy life inside and outside of work by joining D Young & Co.

### Your career and development

The success of our clients, our firm and everyone who works at D Young & Co, is achieved through shared goals. We are committed to supporting and promoting equality within our firm and believe that a diverse working environment is key to creativity and productivity. We nurture and develop talent so from day one you will be fully supported towards developing the specialist legal knowledge needed to deliver real excellence. One to one mentoring is rare in the IP legal sector, however it is something that you will benefit from, as well as working with an exceptional team of welcoming and talented colleagues.

We believe that your career is precisely that; yours. We provide a clear path towards qualification understanding that it is important not to have a rigid approach to progression. We adopt an individualistic and flexible approach to professional development and will work with you to ensure that the route you take is appropriate for you. Our training has been recognised by The Legal 500: "D Young & Co's reputation for training is second to none in the profession". We are devoted to helping everyone continue to be the best they can be.

### Your benefits & recognition

You'll find a friendly and supportive culture at D Young & Co, where hard work and dedication are recognised and rewarded. In our flexible and professional environment you will be empowered to see your contribution making a difference. As well as offering a competitive salary, we have a unique benefits package that you can tailor towards your lifestyle. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
226

**No. of Partners**  
36

**No. of Qualified Patent Attorneys**  
46

**No. of Trainee Patent Attorneys**  
34

**No. of Qualified Trade Mark Attorneys**  
11

**No. of Trainee Trade Mark Attorneys**  
2

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

**No. of Graduate Jobs**  
6

**No. of Undergraduate Opportunities**  
8-12 internship opportunities

### Disciplines Recruited From

Chemistry, Biotechnology, Biochemistry, Electronics, Physics, Computer Technology, Telecoms

### Benefits

25 days' holiday increasing to 35 days, bonus scheme, study support, flexible working, pension scheme, healthcare, life assurance, season ticket loan, bike scheme, gym membership, social events and sabbatical after 10 years

### Office Locations

London (Holborn), Munich and Southampton

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

120 Holborn, London, EC1N 2DY  
T: 020 7269 8550  
E: recruitment@dyoung.com  
W: www.dyoung.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Rebecca Price
LOCATION	London
UNIVERSITY	Imperial College London
DEGREE	PhD, Molecular and Cellular Basis of Infection
ROLE	Technical Assistant



Upon exploring a career as a patent attorney, I found the unique opportunity to use the knowledge and skills that I gained at university in a legal and commercial context interesting. I was also attracted to the profession because every patent attorney I spoke to genuinely enjoyed their role. I applied to several firms, speculatively and also in response to advertised vacancies, towards the end of my PhD and I then joined D Young & Co in 2017.

From day one, I was given responsibility and experience of real cases. The majority of my work concerns the prosecution of patent applications which typically involves responding to opinions from patent examiners explaining why they think that the invention is not patentable. This requires in-depth knowledge of the science underpinning the invention, alongside the ability to present technical information and complex legal arguments in a concise yet persuasive manner.

At D Young & Co, most of our training is on-the-job under the guidance of several partners and senior qualified attorneys. As a result, I have helped to represent diverse clients and have been exposed to a wide range of technologies (including medical devices and therapeutic antibodies) and different aspects of the patenting process

(e.g. prosecution and oppositions). I am fortunate to have experience of drafting patent applications and opposition work (attacking/defending a granted patent) at an early stage in my training, which is not always the case. One of the best aspects of my role is definitely the variety of my day-to-day work!

The support from senior colleagues and fellow trainees is excellent – my colleagues are always happy to answer questions. The firm also provides all of the support needed to pass the qualifying exams, including study leave, in-house tutorials and external courses (e.g. the Certificate in IP Law at Queen Mary, University of London). The latter are great opportunities to meet trainees from other firms.

The importance of a good work/life balance is recognised at D Young & Co – my supervisors often check that I am comfortable with my workload. The environment at the firm is supportive and friendly, with many social events organised throughout the year, including charity runs and the Christmas party.

If you would like a job which is challenging and intellectually stimulating in a supportive environment, then I highly recommend a career as a patent attorney at D Young & Co. ●

# Dehns

Patent and Trade Mark Attorneys

Dehns is one of the largest private practice patent and trade mark firms in Europe, with an international reputation for quality of work and service, and a rich history spanning 100 years. Our straightforward, commercially focussed approach to IP, combined with the technical excellence of our professionals, helps us to turn inspired thinking into patents, trade marks and registered designs that are valuable commercial assets for our clients.

## Client focused service

We work hard to ensure that every client receives the best possible service, tailored to their individual requirements. Our range of graduate and postgraduate scientists means that we are confident of rapidly understanding a broad spectrum of technology. We are consistently ranked in the top tier by leading IP and legal directories.

## Highly talented professionals

We recruit the brightest people with the perfect combination of ability, ambition and personality. This means that we have teams of highly talented individuals, who are driven by a desire to work in the field of innovation and committed to providing an excellent client service.

We also offer a formal, structured work experience scheme. Our two-week summer placement provides prospective patent and trade mark attorneys with an opportunity to gain practical experience of a career within IP.

## Professional development

We offer a stimulating working environment and, as a progressive firm, we want to invest in the brightest and most talented individuals from all walks of life. We place an emphasis on knowledge and training and are committed to development at all levels. Many of our attorneys have been awarded prizes for exceptional performance in qualifying examinations. Trainees are supported throughout their period of qualification via regular in-house tutorials and by working closely with partners. They become involved in many different aspects of patent, trade mark, registered design and copyright work so that they gain a broad range of experience.

We pride ourselves on fostering a friendly atmosphere within the firm, as we strongly believe that this, combined with a shared ambition for professional excellence, is vital to the success of the firm. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
228

**No. of Partners**  
32

**No. of Qualified Patent Attorneys**  
63

**No. of Trainee Patent Attorneys**  
50

**No. of Qualified Trade Mark Attorneys**  
13

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

**No. of Graduate Jobs**  
Approx. 8-10 each year

**No. of Undergraduate Opportunities**  
8-10 (Summer Placement Scheme)

### Disciplines Recruited From

Patents: usually STEM subjects  
Trademarks: any degree discipline

### Benefits

25 days holiday, bike scheme, flexitime, gym membership, healthcare, life assurance, pension scheme, season ticket loan, social events, study support, critical illness cover and, bonuses

### Office Locations

London, Brighton, Bristol, Oxford, Manchester and Munich

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

E: [careers@dehns.com](mailto:careers@dehns.com)

W: [www.dehns.com/site/careers](http://www.dehns.com/site/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Alexandra Tyson
LOCATION	Oxford
UNIVERSITY	Durham
DEGREE	PhD Chemical Physics
ROLE	Technical Assistant



I first became aware of the patent profession when a Patent Attorney came to speak at a careers event in the first year of my undergraduate degree. I had originally intended to pursue the career immediately after finishing my undergraduate Masters degree in Chemistry, but a love of research unexpectedly hit in my final year and I decided to take a 3 year PhD shaped detour to play with lasers.

Although I thoroughly enjoyed my PhD research project, I always knew the monotony of day-to-day life in research, trying to make uncooperative experiments behave for 5 minutes, was not for me long term. I therefore attended open days at several different patent firms and was lucky enough to be offered a place on the Dehns Summer Placement Scheme. After completing the two-week scheme, where I spent time in many of Dehns UK offices getting an insight into the different aspects of the career, and what it would be like working for Dehns, I was thrilled to be

offered a full time position in the very friendly and sociable Oxford office where I have been working since.

The learning curve as a trainee is steep, but my colleagues at Dehns have been nothing but supportive, with the partners and associates working very closely with me to develop my understanding. Dehns also ensures that junior trainees share an office with a more experienced trainee so you can ask all those “silly” questions without fear. The Firm is also very supportive towards (the notoriously challenging) exams, offering in-house tutorials and seminars to assist with preparation.

Dehns is a very friendly and sociable firm. Although everyone works very hard, there is no pressure to work long hours and being social outside of work is just as valued as being sociable within the office. Everyone I have the pleasure of working with is always willing to help, no matter how obscure the problem. I feel very thankful to work at Dehns. ●



EIP is an innovative, award-winning IP firm with offices in the US and Europe and was the first firm in the UK to combine patent attorneys and IP litigation solicitors to provide clients with a seamless service. It enjoys an excellent reputation for providing IP services primarily in niche specialisms and has an impressive list of direct clients which includes household name tech companies, leading electronic and software companies as well as global manufacturing, life science, food tech and engineering companies. EIP has a leading electronics and software practice and a significant presence in the life sciences, medical devices, pharmaceuticals and chemical sectors.

With offices in London, Bath, Cardiff, and Leeds, EIP has an impressive local client base in the UK which includes major software developers, banks, supermarkets, biotech companies, medical device manufacturers and electronics design consultancies. The firm also works for several large multinationals headquartered in the United States and Japan. The practice is organised into specific sub-groups to reflect the various expertise of the attorneys and the services offered. These are: the class-leading electronics practice EIP Dynamics, EIP Brands, EIP Digital, EIP Designs, EIP Elements, EIP Energy, EIP Life, EIP Strategy, EIP Search and EIP Legal, which has twice been named "Managing IP UK Litigation Firm of the Year" in 2018 and 2019.

EIP offers trainees the opportunity to interact and liaise directly with clients. The training programme is focused on direct supervision by the partners, who are leaders in their field, and all trainees benefit from high levels of tuition during qualification. EIP has established an ethos of developing trainees and has a good record of advancing their careers to partner level.

The firm's patent attorneys and trainees include experts in a range of technical fields. A significant proportion have industrial experience built up in research posts prior to joining the profession, others join direct from academic studies. EIP typically recruit candidates having an excellent undergraduate degree and optionally a Masters or PhD. The best candidates enjoy the challenge of working at a high intellectual level and dealing with complex issues. Due to the client-facing nature of the work, good social and communication skills are a plus. The firm has a friendly and flexible working environment with open plan offices and a smart casual dress policy. ●

## EMPLOYEE NUMBERS

### No. of Employees

150

### No. of Partners

23

### No. of Qualified Patent Attorneys

30

### No. of Trainee Patent Attorneys

19

### No. of Qualified Trade Mark Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

4-5

### Disciplines Recruited From

AI/ML disciplines, Chemistry, Computing, Electronics, Eng., Maths and Physics

### Benefits

20 rising to 25 days' holiday, bike scheme, flexitime, healthcare, pension scheme, performance bonus, season ticket loan, social events and study support

### Office Locations

Bath, Cardiff, Leeds and London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

**E:** [careers@eip.com](mailto:careers@eip.com)

**W:** [www.eip.com](http://www.eip.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Charles Hempsted
LOCATION	London
UNIVERSITY	University College London
DEGREE	MSci Physics (First Class Honours)
ROLE	Trainee Patent Attorney



## How did you get your Job at EIP?

After sending off my CV and covering letter to EIP I had a brief informal video call with the Head of Talent Acquisition to discuss my application. After two interviews I was contacted and offered a position. During my interviews I had the opportunity to meet some of the people that I would work with if successful.

## Why did you choose EIP?

There were two main reasons I chose EIP. One of them was the people who interviewed me. The other factor was the amount of direct client work I would handle, including interviewing inventors, drafting patent applications, and prosecuting applications.

## What's it like working at EIP?

EIP is a modern, open-minded firm which trusts trainees with responsibility from the start. Within a couple of months of joining I was interviewing inventors and drafting patent applications. I've now been here for over a year and half and have drafted over twenty patent applications.

## What are your main duties/roles in your current position?

When you first start, your workload is initially determined by your line manager. However, as you progress you work with more qualified attorneys. Every attorney has their own style and processes so this is a great way to get a lot of experience. I'm responsible for drafting patent applications, prosecuting patent

applications and speaking with clients to educating them on IP issues.

## What skills have you found to be particularly useful in this sector/profession?

Attention to detail is a critical skill for any patent attorney. Making mistakes which cannot be easily corrected, can lead to a loss of rights for your client. Learning to prioritise your workload is essential. You can be working on several cases for different clients and being able to manage your cases so that you can meet the various deadlines is crucial.

## How do you see yourself progressing from your current position in the next 2-3 years?

Within the next three years I hope to be a fully qualified patent attorney. There are UK exams, to qualify as a UK patent attorney, and European exams, to qualify as a European patent attorney. It is important that trainees get practical, real world experience dealing with patents to properly prepare them for the examinations. This makes EIP a great place to train.

## What is your daily/weekly schedule generally like?

My day starts with checking my emails and planning out the tasks for that day. Learning to manage and prioritise your workload is vital. I often have meetings with senior attorneys to discuss cases and to receive training. Attending client meetings is also commonplace for trainees at EIP. ●



### About us

Elkington and Fife LLP are proud to provide a high quality service to our clients in all aspects of intellectual property protection. We have a particular expertise in high-level opposition and contentious work, especially at the EPO. We have also been very successful at delivering drafting services directly for a variety of large corporate clients. These strengths are balanced with work for an interesting variety of national and international clients operating in a wide range of technical disciplines.

The firm was established in 1927 and operates as a limited liability partnership, with offices in London and Sevenoaks. Each trainee can expect to work closely with more than one partner and to be exposed to all aspects of work. Our relatively limited recruitment means that successful trainees can expect a long-term future within the firm.

### Opportunities available

We seek trainees with an excellent technical background to deal with a broad range of subject matter, the drive to succeed and push our practice forward, together with an excellent command of English. Proficiency in German and/or French would be an advantage. We welcome applications from new graduates and especially from applicants having research or development experience.

### Training

Training is given high priority, both through a close working relationship between a trainee and others in the team, as well as through external preparatory courses and internal seminars. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
72

**No. of Partners**  
13

**No. of Qualified Patent Attorneys**  
24

**No. of Trainee Patent Attorneys**  
16

**No. of Qualified Trade Mark Attorneys**  
2

**No. of Trainee Trade Mark Attorneys**  
2

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2

**Disciplines Recruited From**  
Science and Engineering

**Benefits**  
25 days' holiday, flexitime, healthcare, pension scheme, performance bonus, season ticket loan, social events and study support

**Office Locations**  
London and Sevenoaks

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
E: [hr@elkfife.com](mailto:hr@elkfife.com)  
W: [www.elkfife.com/careers](http://www.elkfife.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Callum Anderson
LOCATION	Sevenoaks
UNIVERSITY	Imperial College London
DEGREE	BSc Physics
ROLE	Trainee Patent Attorney



I briefly encountered the patent system twice during my education, when I and a group of my peers were required to develop and market a product. Part of the development process was to investigate the various forms of intellectual property protection available to us. In both of these instances, the patent system struck me as an interesting mix of both technical and literary skill. In particular, the role of Patent Attorney seemed to offer a unique and interesting way to apply my degree.

My first impression of Elkington and Fife was a welcoming and friendly atmosphere, which would provide me with both the support and challenging work that I was looking for. After receiving my offer, I joined the electromechanical group in August 2016.

Upon joining, I was immediately involved with real client work and felt as though my input was making an important contribution to each case. The group handles a broad range of technical areas, meaning that each case is different and provides a unique challenge. The diversity of work I have been exposed to as part of the training process has increased over time, allowing me to familiarise myself with different areas of the patent system at a steady pace.

A typical day will involve working on several different cases, often at different stages of the patent process and concerning different technologies, and so the ability to manage a variety of tasks and targets is important. Our role is to provide a service to a client, which means completing work to the highest possible standard within the deadlines given to us. As I have progressed through the initial stages of my training, I have found that I am given an increasing amount of responsibility in managing my own caseload and deadlines. This level of trust between members of the team allows new trainees to feel like valued members of the firm straight away.

The goal of any trainee is to eventually become fully qualified, which means exams and requires a significant investment of time outside of work to be dedicated to independent study. However, the process is rewarding in both increased confidence in your work and the achievement of clear career milestones with each exam.

I have found this job to be interesting, challenging and rewarding during my time here. I would recommend that anyone interested in joining the patent profession do so with Elkington and Fife. ●



**Find your dream IP role  
online today**





With almost 7,000 employees, the European Patent Office (EPO) is one of the largest public service institutions in Europe. Its headquarters are in Munich and it also has offices in Berlin, The Hague, Vienna and Brussels. The EPO was founded with the aim of strengthening co-operation on patents in Europe. Through the EPO's centralised patent granting procedure, inventors are able to obtain high-quality patent protection in up to 44 countries, covering a market of some 700 million people.

The EPO is also the world's leading authority in patent information and patent searching. The EPO received over 181,406 patent applications and granted over 137,784 patents in 2019. Its free online patent database, Espacenet, contains more than 100 million technical documents from 100 countries, and its free neural machine translation service, Patent Translate, provides instant, high-quality translation in 32 languages, including Chinese, Japanese, Korean and Russian.

Our patent examiners are drawn from over 30 different European countries. They work at the cutting edge of technology, analysing the latest inventions in all kinds of technical fields in order to protect and promote innovation in Europe. Their daily work combines scientific expertise with analytical research and an eye for the legal aspects of intellectual property.

Do you have a Master's degree in engineering or science, a good working knowledge of at least two of our official languages (English, French and German) and some experience in industry? Then you too could be part of our team of patent examiners in Munich or The Hague. We offer a competitive net basic salary (EUR 5,880 - 8,349 per month, depending on experience) as well as various benefits and allowances.

The EPO provides a two-year training programme for newly recruited examiners, combining classroom learning with tutoring by individually assigned coaches. In addition to examiner positions, the European Patent Office offers further job opportunities, for example in patent law. ●

## EMPLOYEE NUMBERS

### No. of Employees

7,000

### No. of Qualified Patent Examiners

4,300

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

Information and Communication  
Technology, Engineering, Science and Law

### Benefits

30 days' holiday, a competitive salary, family-friendly benefits, a good work-life balance, relocation benefits, healthcare and pension scheme

### Office Locations

Munich, The Hague

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [epo.org/jobs](http://epo.org/jobs)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



You've read the careers guide section, hopefully you now know what a patent attorney does and that lots of firms have a long history and are a great place to work. All firms seem to offer similar benefits and training.

However, think again. In the right environment, being a patent attorney is an exciting and rewarding career. We provide that environment and experience to our trainees and attorneys. We stand out from the crowd in everything we do and that's why our clients value our work.

We see every new case as a challenge. We always think about how we approach problems and work with our clients to find the best solution for them that adds value to their business. That's what keeps clients coming back to us. We have the same philosophy in our approach to training our attorneys within Forresters, which is reflected in our excellent exam success rates.

As part of the firm's "clear direction" ethos, you will receive dedicated plain English training, which will help you to write in direct, jargon-free language. This is a great help when liaising with clients and colleagues, and a transferable skill which will improve communication of all kinds.

### So who are we looking for?

You must be as passionate as we are about technology and providing a great service to our clients. You'll need to be a well-rounded person who works well in teams and enjoys problem solving.

In return you will have excellent career prospects and an environment that will help you fulfil your potential. Over 75% of our partners began their patent careers as trainees at Forresters. We place a high value on quality training and we fully fund attendance on training courses. We like to play to our strengths and we will provide you with the support to develop your niche within Forresters. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
100

**No. of Partners**  
19

**No. of Qualified Patent Attorneys**  
24

**No. of Trainee Patent Attorneys**  
13

**No. of Qualified Trade Mark Attorneys**  
9

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

See website for opportunities

### Disciplines Recruited From

All Science and Engineering Disciplines

### Benefits

28 days holiday increasing to 31, bike scheme, flexitime, healthcare, pension scheme, life assurance, performance bonus, season ticket loan, social events, study support and employee assistance programme

### Office Locations

London, Birmingham, Liverpool, Southampton and Munich

## APPLICATION DETAILS

### How to Apply

✓ EMAIL  
✓ POST

### Contact Information

HR Manager, Forresters, 4th Floor, Rutland House, 148 Edmund Street Birmingham B3 2JA

**E:** careers@forresters.co.uk

**W:** careers@forresters.co.uk

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Olivia Wang
LOCATION	Birmingham
UNIVERSITY	Imperial College London
DEGREE	MEng Chemical with Nuclear Engineering
ROLE	Trainee Patent Attorney



## What is it like working at Forresters?

Forresters is very welcoming, supportive and close-knit. I was able to start working on real cases straight away with the support of my supervising partner who adopts a more hands-on approach in training, which I vastly prefer over the approach in university where it is considerably less personal. This hands-on approach has helped me to quickly gain knowledge regarding the lifetime of a patent, from drafting an application all the way up to the successful grant of a patent, and much more. There are always opportunities to work with different fee earners in the firm to receive more guidance and ensure a varied workload. Forresters has a wide range of clients, from multinational companies to sole inventors. Therefore, I am exposed to a plethora of new inventions in different fields – there is never a dull day at the office.

## What challenges have you come across and what support have you received?

The biggest challenge that I have faced so far is the transition from being at university to working in an office. This is the first job I have ever had, and I find myself liking my job much more than being at university. Even though the transition was difficult at the beginning, my colleagues at Forresters, particularly

my supervising partner, were very patient. Another challenging aspect of being a trainee patent attorney is to balance study time with my workload, since I am taking exams every year to work towards becoming fully qualified. Forresters supports my progress during exams by providing the opportunity to attend training courses which I have found to be very helpful. My colleagues are always available to provide advice on difficult topics, so I always feel fully supported.

## What skills have you found to be particularly useful in this sector/profession?

I often work on cases regarding totally different inventions, including some technologies that I am not familiar with. Therefore, it is essential to be able to absorb information quickly to understand the invention described in applications/patents. Sometimes the success or failure of a patent application only depends on minute details, so being meticulous is fundamental to success in this role. Furthermore, communication skills are imperative; I need to be able to communicate effectively with both the client and the intellectual property offices, this means drafting letters with different styles to suit the appropriate reader. ●



Gill Jennings & Every LLP (GJE) is one of the UK's leading intellectual property firms and is consistently recognised by the leading UK legal directories, Chambers, Legal 500 and Managing Intellectual Property as a 'go-to' firm. Our success is down to the people we employ, who, above all, are engaged in our business and committed to our success. With roughly 130 of us, we're small and friendly enough for you to get to know everyone – and big enough to offer you a broad range of interesting work and great career prospects.

### Why work for us?

Because you will have an interesting and exciting career, right from the start. Our culture is friendly, inclusive, supportive and collaborative, and within this environment you receive excellent training and support, and take on real responsibility. Our structured training programme will provide you with a year of on-the-job learning before enrolling you for the Postgraduate Certificate in Intellectual Property Law. Ultimately you will aim to qualify as both a European Patent Attorney and a Chartered (UK) Patent Attorney. We assist you in these studies through in-house training, mentoring and coaching from senior attorneys while exposing you to a diverse range of cases and clients to help you become a well-rounded patent attorney. We challenge our employees from an early stage to carve out a career that will play to their individual strengths.

Alongside a range of great benefits and perks, we offer a competitive salary, reviewed annually, as well as upon exam success.

### What we are looking for

Top academic results, including a first class or 2:1 degree in a relevant subject, are a must, but we are not just looking for academic success. The ability to think creatively, to ask questions and to develop and articulate solutions are just as important. We want graduates who demonstrate a passion for science or engineering and can contribute to the continued development of our business. ●

## EMPLOYEE NUMBERS

### No. of Employees

125

### No. of Partners

13

### No. of Qualified Patent Attorneys

36

### No. of Trainee Patent Attorneys

14

### No. of Qualified Trade Mark Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

3-5

### Disciplines Recruited From

Chemistry, Life Sciences, Electronics/IT, Engineering and Physics

### Benefits

25 days' holiday, healthcare, pension scheme, study support, season ticket loan, bike scheme, performance bonus, social events, life assurance, flexible working and family friendly benefits

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [www.gje.com/careers](http://www.gje.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Faheem Mirza
LOCATION	London
UNIVERSITY	Warwick
DEGREE	Physics
ROLE	Trainee Patent Attorney



Towards the end of my degree, I knew that I wanted to continue using the knowledge and skills I had acquired throughout my degree, and also knew that academia did not appeal to me. Many STEM undergrads find themselves in a similar position, yet very few consider a career in patent law. I recommend doing as I did by attending careers fairs, firm open days and getting in touch with patent attorneys to find out if patent law is the right choice for you.

After applying to patent law firms at the start of my final year, I started working at GJE in September 2019. The application process for GJE was simple: I submitted my CV with a covering letter, and was invited for a technical interview a few weeks later. A second round interview followed a few weeks after that, with a job offer following shortly thereafter.

Day to day, I work on a range of applications in various technical fields, from heavy machinery and medical devices, to telecommunications. I also work with clients of varying sizes, from start-ups to multinational corporations. Different clients have different expectations, so working with a variety of clients gives me

the opportunity to learn how to best tailor our services and advice.

At GJE I was involved with 'live' cases from day one, but this isn't to say that I was thrown in at the deep end. Asking questions, no matter how small, is encouraged, and my supervisor and colleagues were always available to give me the suggestions and guidance I needed. At times it can feel like quite a leap, going from a STEM degree to a legal profession, but colleagues across the firm provide plenty of support wherever it's needed, whether that be in the form of structured lectures, or a chat to discuss a case.

Most people have a good sense that attention to detail, organisational and communication skills are crucial for anyone interesting in pursuing a career in patent law. However, an equally important skill is the ability to ask questions. As patent attorneys, we work at the edge of known technology, so it's no wonder that sometimes a technology might be just outside of our understanding. Being comfortable with the need to ask questions, be it about a new technology, or a legal aspect of our work, is something that every good patent attorney must learn to do. ●



## GLAXOSMITHKLINE (GSK) INTELLECTUAL PROPERTY DEPARTMENT

GSK is a science-led, global healthcare company. With patient focus, integrity, respect for people and transparency underpinning our activities, we bring to market novel medicines to fulfil our mission to help millions of people across the world to do more, feel better and live longer.

The Intellectual Property department at GSK is a support function within GSK Legal responsible for advising on the intellectual property (IP) needs of the company and includes the Legal Brand Protection team and the Global Patents team. Global Patents plays an integral role in protecting research and development (R&D) investment and IP assets. We provide worldwide IP support across the three GSK businesses of Pharmaceuticals, Vaccines and Consumer Healthcare.

Patent trainees at GSK work alongside senior attorneys and can expect to spend their time drafting and prosecuting patent applications, as well as working on contentious issues, such as oppositions and appeals before the European Patent Office. Trainees are also involved in reviewing and advising R&D on IP clauses in contracts and agreements and educating the business on IP law, practises and strategies. A comprehensive training programme is provided, including in-house and external tutorials, seminars (e.g. foundation lectures organised by CIPA) and courses (e.g. Queen Mary Postgraduate Certificate in IP Law). Trainees are supported throughout their journey to passing both the European Qualifying Examination to become a European Patent Attorney and the appropriate national qualifying examination (e.g. to become a UK, Belgian, Italian or Swiss patent attorney).

We look for trainees with at least a 2:1 or 1st class degree and prefer new recruits to have had some research or industrial experience. Applicants must be able to demonstrate a desire and commitment to training and qualifying as a patent attorney and be passionate about science and medical innovation. We recruit team players with strong interpersonal, negotiating, analytical and problem-solving skills, who have exceptional written and spoken English and attention to detail.

GSK understands that keeping employees happy and motivated is key to success and has been consistently voted as one of the top 100 employers in the UK offering a wide range of fantastic employee benefits. GSK maintains an inclusive environment, which reflects the diversity of the patients and customers we serve. ●

### EMPLOYEE NUMBERS

#### No. of Employees

100,000 in total

#### No. of Qualified Patent Attorneys

79

#### No. of Trainee Patent Attorneys

7

### JOB OPPORTUNITIES

#### Opportunities Offered

✓ GRADUATE JOBS

#### No. of Graduate Jobs

At least 1-2 per year

#### Disciplines Recruited From

Life Sciences

#### Benefits

26 days' holiday, healthcare, pension scheme, bike scheme, flexible working, performance bonus, employee recognition awards, GSK share plans, ability to buy up to 10 days extra annual leave, on-site gym and more

#### Office Locations

Brentford UK, Stevenage UK, Ware UK, Wavre Belgium, Siena Italy, Nyon Switzerland and multiple offices in the USA.

### APPLICATION DETAILS

#### How to Apply

✓ ONLINE

#### Contact Information

W: [www.gsk.com](http://www.gsk.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Graham Watt is a busy but friendly practice with a respected and long-established client base. The firm provides a full and comprehensive range of IP services to a wide range of clients from individual inventors, and small/medium start up enterprises to multi-national companies. Our range of professional services relate to all aspects of patents, trade marks, copyright and designs, which assist our clients in identifying, protecting and exploiting their IP assets in the U.K and worldwide.

### Our team

We have a friendly and supportive culture, with a buddy system in place to guide new recruits and give them the best start possible. Our open door policy reflects our helpful and open environment, where you are able to discuss IP and business matters with any member of the team.

Our attorneys have a wealth of knowledge in disciplines such as immunology, biochemistry, biomedical science, engineering and chemistry, as well as all aspects of trade marks in a variety of sectors. Trainees get an all-round experience, glean information and an understanding from experienced and knowledgeable attorneys. Tasks will be allocated with a view to developing the trainees' knowledge, with early exposure to opposition and other oral proceedings,. Meaning our trainees are able to develop quickly into strong and knowledgeable patent attorneys.

The support team, which consists of IP secretaries, formalities manager, office manager and admin team, all strive to find new ways and systems to support the attorneys. Thereby ensuring the attorneys are doing what they do best and their work is done efficiently.

### What we can offer

You can expect a diverse and challenging role with your responsibilities and duties increasing as we help you expand your knowledge and experience. Your working exposure will be wide-ranging, and you can expect to gain knowledge and interact with all aspects of the business.

At Graham Watt we ensure that you have the best possible chance in passing your exams by giving you supervised relevant work, guidance, external exam preparation courses, study leave and financial support for your professional exams. Once qualified, the support doesn't stop and guidance and mentoring from the firm continues. ●

## EMPLOYEE NUMBERS

### No. of Employees

15

### No. of Partners

1

### No. of Qualified Patent Attorneys

3

### No. of Trainee Patent Attorneys

1

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1

### Disciplines Recruited From

Engineering and Biochemistry

### Benefits

25 days' holiday, season ticket loan, bike scheme, study support and leave, assigned mentor, training costs included as part of the trainign package, eye care vouchers, free onsite parking, and competitive salary

### Office Locations

Sevenoaks

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [careers@grahamwatt.co.uk](mailto:careers@grahamwatt.co.uk)

W: [www.grahamwatt.co.uk](http://www.grahamwatt.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### Our priorities

Our clients are our top priority. They include many well-known household and industrial names who expect the highest standards of expertise and professionalism and we work hard to deliver that. It helps that we love the intellectual challenge of being patent attorneys and that we never lose the buzz that comes from being at the cutting edge of scientific and technological developments. Our colleagues are our next priority. We offer interesting and rewarding careers in a friendly, supportive and well-resourced working environment. Our emphasis is on team work, good communication and on developing individuals to their full potential. We respect and encourage diversity and equal opportunities and believe in a healthy work/life balance.

### Our culture

We are proud of the strong reputation that we have built up over 160 years. We are changing and expanding all the time, always looking at new ways to deliver and develop our core services. Our recent expansion to our litigation service following Haseltine Lake's merger with Kempner & Partners is a perfect example of this. There's a strong international element to our work and we are extending our reach within Europe and beyond – providing great opportunities for travel and interaction with other professionals across the globe. We are using IT to extend quality safeguards and improve efficiencies. We see a wealth of new challenges and opportunities on the horizon and are confident of our ability to keep evolving in response to them.

### Where might you fit in?

If you are careful, energetic and keen to learn and you have a top degree in a relevant technical field then we are keen to hear from you. We can provide you with a strong training experience, working closely with our senior attorneys to develop the core skills of a patent attorney. You will learn both on the job and alongside your peer group in 'HLK Academy', our dedicated in-house training school. You will enjoy financial and practical support for your professional exams. And after you qualify we will continue to offer you professional development opportunities throughout your career with us. A significant majority of our partners trained with Haseltine Lake Kempner, proving that if you have the aptitude and the commitment to quality you can go all the way. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
207

**No. of Partners**  
36

**No. of Qualified Patent Attorneys**  
69

**No. of Trainee Patent Attorneys**  
17

**No. of Qualified Trade Mark Attorneys**  
8

**No. of Trainee Trade Mark Attorneys**  
3

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
4-6

**Disciplines Recruited From**  
Physics, Chemistry, Electronics,  
Engineering and Life Sciences

**Benefits**  
25 days holiday, bike scheme, pension  
scheme, season ticket loan, social events  
and relocation allowance

**Office Locations**  
Bristol, London, Leeds, Glasgow and  
Munich

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
W: [www.hlk-ip.com/](http://www.hlk-ip.com/)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Egheosa Ogbomo
LOCATION	London
UNIVERSITY	Warwick
DEGREE	Mechanical Engineering
ROLE	Trainee Patent Attorney



## How did I get into IP and why did I choose HLK?

A friend of mine told me about the nature of the IP profession, the career progression and the breadth of scientific concepts that I would learn about. I was sold! I applied to HLK, where I had a face-to-face interview and then was tasked with completing exercises testing skills important for the job (written & verbal communication, analytical skills, scientific knowledge etc.).

The recruitment process for me was very pleasant, from HR answering all my annoying questions, to how friendly my interviewers were. The deciding factor for me was when a trainee took me out for coffee after my interview. Our conversation reassured me that entering this profession would be an amazing opportunity, and HLK would be an excellent place to do so.

## What is the job like?

The day-to-day has been fascinating. The range of technical topics that I have been exposed to has been massive! I have improved my ability to assimilate technical information quickly; a skill that is useful in several professions. I have also learned that attention to detail is very important, as the quality of work that HLK ask for is very high. That might

sound stressful, but I love that I am constantly pushed to achieve my best work. It has definitely been challenging, but HLK have great infrastructure for supporting mental health, so I have never felt overwhelmed.

HLK are very serious about maintaining a good work-life balance; you are never expected to work crazy hours. Our in-house training programme (HLK Academy) has been incredibly helpful too. It has allowed me to ease myself into the job (rather than being thrown in at the deep end) while giving me a chance to get to know the other trainees and colleagues from all corners of the firm.

## Advice to applicants/incoming trainees?

For those applying to the IP profession, doing more than just applying goes a long way. Reaching out to a current trainee (myself included) is a great way to find out more about the job, if you are suitable, and what it is like to work at a particular firm.

For those just entering the field, don't be afraid to say if you are stuck on something or if you are feeling overwhelmed. I feel like I speak for the majority of attorneys when I say that we have all found aspects of the job difficult. Speaking about it really helps to feel more assured that you aren't alone. ●



HGF Limited is one of Europe's largest intellectual property specialist firms and one of only a few to offer a fully integrated IP solution, bringing over 200 patent attorneys, trade mark attorneys and IP solicitors together to provide a full-service IP solution. The firm has 21 offices across the UK, Ireland, The Netherlands, Germany, Switzerland and Austria.

### Technical expertise

HGF has a strong group of strategic business units with experience and expertise covering chemistry, engineering, electronics, life sciences, nano-technology, trade marks and IP law.

### Professional development

The training process is a challenge (one we hope you'll relish). We offer exceptional support in helping you get there, for example, through our mentoring programme where you will be paired up with qualified attorneys who have a deep understanding of what it is like to be a trainee, having been there and done it in the not so long and distant past. There is so much knowledge you can tap into, including supervision from experienced partners and senior attorneys, supporting you on your journey to full Chartered UK and European qualification.

### Current success

HGF is ranked in The Financial Times special report 'Europe's Leading Patent Law Firms 2020'. The firm is also ranked by Chambers & Partners, Legal 500, Intellectual Asset Management, Managing Intellectual Property and World Trade Mark Review. In addition, 14 HGF attorneys are listed as MIP stars, and 14 listed on the IAM Patent 1000 'World's leading patent professionals'. We regularly receive other awards including: Business Leaders Awards (Director of the Year), Worldwide Financial Advisor Awards (Golden Advisor, IP law firm of the Year), MIP Awards (Scottish 'Firm of the Year' for Prosecution) and many more.

### What HGF can offer

HGF recruits graduates for traineeships throughout the year, each recruit is selected specifically for the technical team and office location.

A minimum of a 2:1 degree in a relevant STEM discipline is required. We seek to ensure that candidates' potential is unlocked by providing high quality training to equip you with not only the technical skills and tools but the business ones too so you can perform at your very best, in addition there is also opportunities to attend events and seminars. HGF is a friendly, sociable and lively firm, with a professional but relaxed working environment. We believe in progressing people based on merit and will strive to work with you to achieve your career ambitions. ●

## EMPLOYEE NUMBERS

### No. of Employees

399

### No. of Partners

61

### No. of Qualified Patent Attorneys

61 excl. Partners

### No. of Trainee Patent Attorneys

50

### No. of Qualified Trade Mark Attorneys

18 excl. Partners

### No. of Trainee Trade Mark Attorneys

5

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

10-15 p.a

### Disciplines Recruited From

Electronic Engineering, Physics, Chemistry, Life Sciences, Engineering, Law and Materials Science

### Benefits

27 days' holiday, annual performance bonus, healthcare, pension scheme, season ticket loan, individual trainee training budget, holiday purchase scheme, home working and PHI

### Office Locations

Aberdeen, Amsterdam, Basel, Bern, Birmingham, Dublin, Edinburgh, Glasgow, Heidelberg, Leeds, London, Manchester, Munich, Newcastle, Nottingham, Oxford, Salzburg, Sheffield, The Hague, Westport and York

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruitment@hgf.com](mailto:recruitment@hgf.com)

W: [www.therightplaceforyou.info](http://www.therightplaceforyou.info)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Phoebe Hunter
LOCATION	Manchester
UNIVERSITY	Liverpool
DEGREE	Physics
ROLE	Trainee Patent Attorney



During my last year at university, I spent time researching potential career paths available to me with my Physics degree. I discovered the role of a patent attorney and from the job description, it sounded like a career I would enjoy. I'm almost two years into my job as a trainee patent attorney, and I'm pleased to say that I made the right decision! I enjoy analysing technical documents and using this analysis in combination with patent law to formulate arguments. Although formulating and communicating arguments is not something that I'd had an opportunity to do during my degree, I knew I would find this aspect challenging and rewarding.

HGF appealed to me because it is a large European firm with strong company values. The HGF company values are People, Excellence, Teamwork and Progressive. I have found this is demonstrated in a number of ways. For example, HGF supports trainees by offering a tutorial and mentoring program for exam preparation. In addition, the way HGF has adapted to the recent coronavirus situation, for both staff and clients, illustrates how progressive the firm is.

One of the most enjoyable parts about working for HGF is the large number of trainees. Having trainees who have recently experienced the transition to working as a

trainee patent attorney and recently sat exams is helpful for support and encouragement. HGF has a large team of qualified patent attorneys with varied technical backgrounds who are always willing to answer questions, provide advice and guidance.

The transition from university to working as a trainee patent attorney presents many challenges. For example, I had no previous knowledge of patent law and presenting legal arguments. However, with valuable feedback and guidance from my colleagues at HGF, I am continuously learning and developing the skills required to become a qualified patent attorney.

My typical day involves checking emails, reading and understanding technical documents and formulating arguments based on my understanding of the documents. The challenge is to then present those arguments clearly and concisely to the Patent Office. I have also worked on preparing new patent applications and attended meetings with new and existing clients.

My plan for the next few years is to pass my exams to become a qualified UK and European patent attorney. I've been told that it can take multiple attempts before passing, so I am ready for the challenge! ●

# HINDLES

Patent & Trade Mark Attorneys

## The firm

Hindles is a growing firm based in the centre of Edinburgh. We also have an office in Liverpool. We provide a full range of patent and trade mark attorney services to clients ranging from start-ups and SMEs to international corporations in Europe, the USA and Japan.

We pride ourselves on providing high quality, commercially focused advice. Most of our new work comes to us by way of recommendations and so we are strongly committed to providing our trainees with the training required to ensure that they become excellent practitioners. Training is predominantly in-house but our trainees are also encouraged to attend appropriate external courses.

We offer a pleasant, friendly working environment and an interesting case load dealing predominantly with direct clients. As a result of our ongoing growth, long-term career prospects are exceptional.

## Recruitment

We are looking for personable candidates with strong analytical and communication skills, attention to detail, and the ability to pick up complex technical ideas quickly. Applicants should have a good honours degree in a major scientific or engineering discipline. Vacancies are advertised from time to time but speculative applications are also welcomed. ●

## EMPLOYEE NUMBERS

### No. of Employees

15

### No. of Partners

2

### No. of Qualified Patent Attorneys

4

### No. of Trainee Patent Attorneys

2

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2

### Disciplines Recruited From

All mainstream Science and Engineering disciplines considered

### Benefits

25 days holiday and pension scheme

### Office Locations

Edinburgh and Liverpool

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [careers@hindles.co.uk](mailto:careers@hindles.co.uk)

W: [www.hindles.co.uk](http://www.hindles.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Rebecca Douglas
LOCATION	Edinburgh
UNIVERSITY	Glasgow
DEGREE	PhD Physics
ROLE	Trainee Patent Attorney



I started studying for my M.Sci. in Physics at the University of Glasgow in 2007, choosing physics because I liked learning how things worked. I also liked research, making a Ph.D. an obvious choice. After my Ph.D. and a year in postdoctoral research I was ready for a new challenge. Training as a patent attorney sounded like a good route for broadening my exposure to new technology and would give me the chance to try my hand at studying law. I researched the career and applied to and interviewed with several companies, including Hindles in Edinburgh.

The interview was challenging, but fair, and I got the impression that my interviewers wanted to be sure that I was making the right decision in my career change, as well as that I had the appropriate technical background. In turn, I was pleased to learn that the work would be varied, and that I'd be given the opportunity to be involved with a wide range of tasks from day one. I was delighted to be offered the position and I started a few months later.

My favourite aspect of the work is the variety. I've worked on everything from drafts and oppositions through to IP audits, designs

and trade marks, and I've been given plenty of opportunities to meet with our clients as well. The technology is just as varied; there are engine improvements, veterinary tools, positioning systems, biotech, photonics, renewables and more. This means that I'm constantly learning, but also making good use of my degree.

I'm now part-qualified, having passed my UK foundation exams. In October, I plan to sit two of the four UK qualifying exams and I'm also working towards my European qualifications. I've been offered the opportunity to attend external courses to help prepare me for these exams and I'm also getting great support from the attorneys at Hindles, who are happy to answer questions, or to set challenges! I feel like my training is one of the top priorities for the company.

It's a challenging career to move into, and there's always more to learn, but that's part of the fun of it. If you want to use your skills in science and writing, and varied days appeal to you, then I strongly recommend training as a patent attorney. So far, Hindles has given me the best possible introduction to my new career and I haven't looked back. ●



### The firm

Founded in 1892, Hoffmann Eitle is one of the oldest and largest intellectual property law firms in Europe. The firm has full-service offices in London, Munich, Düsseldorf, Milan, Madrid, Hamburg and Amsterdam. Our high standing amongst the leading IP firms in Europe is built upon providing clients with top quality IP legal services.

Hoffmann Eitle's clients are mainly large multinational companies, the majority of which are based in America, Japan, Europe and South Korea. Both our London and Munich offices have English as their principal working language.

The size of Hoffmann Eitle as a firm ensures that we can provide counsel to clients in all areas of technology. We have an unrivalled reputation for advocacy in inter partes hearings at the European Patent Office.

### Job prospects

In the last decade, the firm has expanded rapidly. We now have 102 qualified attorneys with a further 35 technical assistants at various stages of training. We have much to offer the right candidate: we provide first class training, carried out under the close supervision of highly skilled attorneys; our trainees have a choice of studying for the Certificate in IP Law at Queen Mary University of London, or taking the foundation examinations and our London trainees spend six months in our Munich office, allowing them to attend hearings at the EPO.

Hoffmann Eitle provides highly competitive remuneration packages to trainees. The steady growth of the partnership reflects our desire to retain the many excellent graduates that we have recruited and trained. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
406

**No. of Partners**  
48

**No. of Qualified Patent Attorneys**  
102

**No. of Trainee Patent Attorneys**  
35

**No. of Qualified Trade Mark Attorneys**  
6

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2

**Disciplines Recruited From**  
All Science and Engineering degrees

**Benefits**  
25 days' holiday, healthcare, life assurance, pension scheme, season ticket loan and social events

**Office Locations**  
London, Munich, Düsseldorf, Hamburg, Madrid, Milan and Amsterdam

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL  
✓ POST

**Contact Information**  
Harmsworth House, 13-15 Bouverie Street,  
London EC4Y 8DP  
E: london\_recruitment@hoffmanneitle.com  
W: www.hoffmanneitle.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Iven Mueller
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	MEng Electrical and Electronic Engineering
ROLE	Trainee Patent Attorney



When I entered my final year at university I was unsure about what I wanted to do next. I had previously done a few internships working in engineering roles, but I found that the work would mostly focus on small details in a very specific area of technology. I wanted a technology-focused job where I could work with a variety of technologies with more focus on the commercial context of the technology. I came across the patent law profession by accident, but it appeared to tick all my boxes. I spent some time researching the job and applied to several firms.

The interview at Hoffmann Eitle lasted a full morning and consisted of a mix of personal questions as well as technical questions, which assessed my ability to understand technical concepts and explain them in a clear and concise manner. This was followed by a lunch with some trainees and attorneys which allowed me to ask questions about training and life at the firm.

I eventually chose Hoffmann Eitle because of the international focus of the firm. Having offices in five different countries, there are ample opportunities to work with different partners and clients from all over the world. Our Christmas and summer parties are usually held in Munich and provide an opportunity

to meet colleagues from the other offices. Every trainee is also given the opportunity to spend six months working in our Munich office. I thoroughly enjoyed my time in Munich which allowed me to work with many partners and clients on a wide range of technologies. As Munich is the centre of the European patent system, I had the opportunity to attend numerous oral proceedings at the European Patent Office. Attending these is invaluable, and I certainly benefitted greatly from observing first-hand how experienced attorneys present their case.

On a day-to-day basis, I am involved in a variety of work, ranging from drafting and prosecuting patent applications, assisting with freedom-to-operate assessments, oppositions and appeals and advising clients on matters of UK and European law. I particularly enjoy working closely with clients and inventors on a new invention and providing advice on patent matters through the entire product development process. There is a lot of support for trainees in the office and everyone is willing to take time out of their day to answer my questions or help me out when I get stuck on a case. ●



## Intellectual Property Office

The IPO is the United Kingdom's principal government authority on intellectual property (IP) with responsibility for patents, trademarks, designs and copyright. We are an Executive Agency of the Department for Business, Energy & Industrial Strategy (BEIS). As part of BEIS we are responsible for the role of IP rights in supporting and promoting innovation, helping to protect, define and reward creativity.

### Patent Examiner role

Patent Examiners help companies to innovate and grow by granting high quality, valid patents. They scrutinise both the technical and legal aspects of a patent application, comparing the new invention against those found in patent databases, before considering whether or not to grant a patent.

Patent examining offers an unusual opportunity to combine your scientific and technical knowledge with legal skills. We are seeking people with highly developed analytical and critical skills, as well as the communication skills necessary to express complex technical and legal arguments along with strong oral communication skills to communicate effectively with colleagues and customers. The office deals with a wide range of subject matter, from chemical compounds to smart phones; we endeavour for each examiner to work in areas appropriate to their qualifications and interests.

### Recruitment requirements

Patent examiners require or are expected to achieve at least a 2:2 degree or equivalent in a relevant science, engineering, computer science or mathematics subject, or relevant industrial experience at that level. GCSE/ Olevel grade C or above in Mathematics and English is also required. Additional requirements may be necessary in specific technology areas.

### Professional developments

No exams are required, instead examiners undergo a two month in-house training period on joining the Office. Trainees are then assigned to a Senior Examiner who supervises further development and on-going training. A technical training programme also provides continual opportunities for development within different areas of technology. ●

## EMPLOYEE NUMBERS

### No. of Employees

1,200

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Up to 50

### Benefits

25 Days' holiday rising to 30 over 5 years, pension scheme, flexitime with no core hours, Patent Examiner roles start at £29,894

### Office Locations

Newport (South Wales)

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

**E:** [adminvacancies@ipo.gov.uk](mailto:adminvacancies@ipo.gov.uk)

**W:** [www.gov.uk/government/organisations/intellectualproperty-office](http://www.gov.uk/government/organisations/intellectualproperty-office)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About ip21

ip21 is an industry leader in client centred, commercially focused Intellectual Property Services. We offer the usual comprehensive range of IP legal services, but we also specialise in ongoing commercial consultancy including licensing negotiation, valuation of IP assets, market/competitor analysis and product commercialisation advice.

Our team includes professional client account managers and expert commercial consultants as well as our top-class legal team of patent, trade mark and design attorneys and assistants. In the UK, we have offices in Norwich, London, Cambridge, Chelmsford, Hitchin and Bury St Edmunds to geographically cover all of East Anglia, although our clients come from all over the UK, and the world. The majority of our client work on the patent side involves mechanical engineering, electrical engineering, computer software, renewable energy and consumer product development.

### What We Are Looking For

We are looking for ambitious, pro-active graduate trainees keen to develop both IP legal analytical skills and the communication, sales and consultancy skills to add value to our clients' businesses and our own. Great interpersonal skills and exemplary written and verbal communication are a must, as is a hard-working and adaptable approach to the trainee role and its development over time.

Trainees can expect a wide variety of client work from an early stage originating from a diverse and often demanding client base, and expect to head out to business networking events, conferences and client meetings on a regular basis. We consider candidate applications from any STEM subject graduate (typically to Masters level) and we are particularly looking for demonstrable experience/interest in general business and technology as opposed to purely academic excellence.

### What We Can Offer

Beyond the attractive benefit package we offer all employees (including up to 30 days' holiday), our trainees will have the opportunity to develop a broad commercial and legal skillset. Our offices throughout East Anglia allow our staff to work in a beautiful region with a stunning countryside and coastline, low crime rate, affordable housing and strong social community. Norwich was recently acknowledged as the 'UK's happiest city to live and work in' by the Guardian Newspaper. ●

## EMPLOYEE NUMBERS

### No. of Employees

25

### No. of Qualified Patent Attorneys

2

### No. of Trainee Patent Attorneys

1

### No. of Qualified Trade Mark Attorneys

5

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2

### Disciplines Recruited From

All STEM subjects

### Benefits

25-30 days holiday, healthcare, pension scheme, performance bonus and social events

### Office Locations

Norwich, London, Cambridge, Chelmsford, Hitchin and Bury St. Edmunds

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [info@ip21.com](mailto:info@ip21.com)

W: [www.ip21.com](http://www.ip21.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### Who we are

IP Asset is committed to the highest levels of technical and legal excellence. Our growing teams take the time to get to know our clients and work with them hand-in-hand to extract maximum value from their ideas. At every stage of the IP process, our focus is on making the complex simple.

We appreciate the importance of taking a holistic approach to intellectual property strategy and, alongside our main areas of patents, designs and trademarks, we provide personalised coaching and advice on protecting valuable know-how and trade secrets. All team members are actively encouraged to engage with multiple aspects of practice, strategy and business development and manage client portfolios from an early stage.

Combining many years' experience in managing IP worldwide with varied technical and commercial backgrounds, our Life Sciences, Chemistry, Engineering and Trademark teams adapt their expertise to each case to deliver pragmatic advice.

### What about you?

We provide on-the-job mentoring and one-to-one support to help you through your professional qualifications. We keep a strong emphasis on team cohesion and enjoy regular social events, both organised and spontaneous!

We always welcome speculative applications for trainee positions or qualified positions at our Oxford, London or Dublin offices. So if you:

- hold a high-class bachelors, master's, or PhD from a relevant technical discipline,
- work well in an engaged and sociable environment,
- have top communication skills, and
- are keen to stretch yourself as part of a cracking team,

**then get in touch with your CV and cover letter. ●**

## EMPLOYEE NUMBERS

**No. of Employees**  
<25

**No. of Partners**  
5

**No. of Qualified Patent Attorneys**  
8

**No. of Trainee Patent Attorneys**  
4

**No. of Qualified Trade Mark Attorneys**  
2

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS
- ✓ INTERNSHIPS
- ✓ INSIGHTS

**No. of Graduate Jobs**  
1-3

**No. of Undergraduate Opportunities**  
Varies

**Disciplines Recruited From**  
Relevant Technical Disciplines

### Benefits

5 weeks holiday (+ public holidays), healthcare, pension scheme, performance bonus, social events and study support

**Office Locations**  
London, Oxford and Dublin

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

**E:** [recruitment@ipasset.com](mailto:recruitment@ipasset.com)

**W:** [www.ipasset.com](http://www.ipasset.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### Who We Are

ipconsult was established in 2006 and was one of the first companies to offer an alternative approach to many IP practices. We have a core of employed staff, including qualified attorneys, technical assistants and patent and trade mark administrators, and a network of qualified consultants with expertise in various specialist fields, opening the door to flexible working.

### What We Do

We are a small and nimble firm of patent and trade mark attorneys providing conventional IP related services as well as bespoke IP management and advice on a consultancy basis. We help clients protect, manage and importantly commercialise their IP. We regularly help our clients to secure business support, investment and grant funding to help propel their innovation towards the market in the UK and overseas and have been involved in the successful licensing and sale of IP assets. With commercial support from the outset we help a significant number of our clients extend their IP rights outside the UK and help them build and manage their overseas IP portfolios in line with their business strategy.

### Where We Are

Our main office is based in the seaside town of Swanage, but our client base is throughout the UK. Our main office provides a central hub that supports our employees and consultants enabling them to provide a full service with the option of working remotely or at our office.

### Our Clients

Our clients are mainly SME and start-up businesses, but we also represent a number of larger companies and we have a growing range of overseas originating work, mostly in software and engineering related subject matter.

### Our Network

We work closely with a network of professional specialists and businesses to identify new clients and assist existing clients and were recently acknowledged as one of the top 20 firms filing new UK patent applications.

We are focused on driving innovation and continuously work to further develop connections locally and at a national level to enable more clients to successfully commercialise their IP. ●

## EMPLOYEE NUMBERS

### No. of Employees

4

### No. of Qualified Patent Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No of Graduate Jobs

Varies

### Disciplines Recruited From

All degrees dependent on the needs of the business

### Benefits

25 days' holiday, flexitime, healthcare

### Office Locations

Swanage, Dorset

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [officemanager@ipconsult.co.uk](mailto:officemanager@ipconsult.co.uk)

W: [www.ipconsult.co.uk](http://www.ipconsult.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About Us

J A Kemp is one of the largest UK and European patent and trade mark attorney firms with offices in London, Oxford, Cambridge, Paris and Munich.

J A Kemp's patent attorneys handle patent applications in the UK, Europe and worldwide. The firm has particular expertise in patent oppositions and appeals, especially before the European Patent Office. The firm also conducts intellectual property litigation.

J A Kemp has a varied client base ranging from startups, spinouts and SMEs through to some of the largest corporate clients and most prestigious academic institutions in the world.

### Opportunities Available:

We are looking for bright graduates suited to an intellectually challenging and rewarding career that brings together a unique blend of science, law and business skills.

Trainee Patent Attorney candidates should have an excellent track record of achievement at school and university, with a minimum of a 2:1 honours degree in a scientific or technical subject, preferably physics, engineering, computer science, chemistry or biosciences. We are open to applications from candidates holding or studying for a first or higher degree or doctorate.

Essential skills: Excellent spoken and written English, an enquiring and analytical mind, an eye for detail, motivation, drive, a team player, listening skills, leadership and people skills.

### Training:

Our programme of training takes you right through to qualification as a patent attorney (European and UK Chartered). We support you with one to one mentoring, external courses, internal tutorials and on-the-job training. Our reputation for training and our record of first time examination success are second to none. We will continue to support your professional development throughout your career. We offer a sensible work/life balance combined with excellent salary prospects, flexible working and generous benefits. We have a friendly and supportive culture. ●

## EMPLOYEE NUMBERS

### No. of Employees

219

### No. of Partners

43

### No. of Qualified Patent Attorneys

60

### No. of Trainee Patent Attorneys

29

### No. of Qualified Trade Mark Attorneys

7

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

6

### Disciplines Recruited From

Degrees in a scientific or technical subject, preferably Physics, Engineering, Computer Science, Chemistry or Biosciences.

### Benefits

20 days holiday plus 8 additional flex days, bike scheme, flexitime, life assurance, pension scheme, performance bonus, season ticket loan, study support, travel and accident insurance, enhanced maternity and paternity package and group income protection

### Office Locations

London, Cambridge and Oxford

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [careers@jakemp.com](mailto:careers@jakemp.com)

W: [www.jakemp.com/en/careers](http://www.jakemp.com/en/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Sally Higson
LOCATION	London
UNIVERSITY	Cambridge and UCL
DEGREE	MSci and PhD Chemistry
ROLE	Trainee Patent Attorney



Like a lot of people, I greatly enjoyed my PhD research but knew halfway through that I didn't want to make a career out of it. I didn't find the day-to-day labwork very engaging and, on a more practical note, the lack of job security also turned me off. I met some patent attorneys at a STEM careers fair, and the more I heard about working in patent law, the more it appealed to me. In particular, I was more interested in reading and writing about research than doing it myself, and I wanted an intellectually challenging job in which I could use my scientific knowledge in a commercial context.

I've worked at J A Kemp for two years now. The support provided for our training and professional development includes in-house tutorials, weekly team meetings, a monthly 'junior journal club' where trainees review case law, regular webinar viewings, and plenty of ad-hoc teaching from the partners as we work on cases with them.

Every trainee is assigned a partner as their mentor, who provides a lot of their work for the first few months as well as a friendly face they can go to with any questions or problems. That said, we quickly start working with several different partners, which provides a great a wealth of experience to learn from.

As J A Kemp is a fairly large IP firm, we get to work on an interesting and diverse range of inventions - I regularly work in the fields of pharmaceuticals, biologics, polymers, process chemistry, electrochemical devices and more.

A 'typical day' for me might involve, for example, responding to client queries, preparing written arguments, researching case law, discussing a case with a partner, analysing 'prior art' scientific documents and/or calling up the UK or European patent office. The job is very deadline-oriented and you do need to be organised, but the firm has a range of systems in place to facilitate this and our secretaries are always willing to help.

An IP firm like J A Kemp is also a very friendly, sociable place to work, with plenty of firm-organised events and parties, more casual trainee-organised quiz nights and sports, as well as just simply heading to the pub after work.

If you like the sound of an intellectually stimulating career with a commercial focus on scientific advances, I'd heartily recommend you apply! ●

# Keltie

Keltie is an innovative and commercially-focused IP firm with an award-winning working environment and an enviable mix of clients. If you join us, you will be welcomed into a modern, forward-thinking firm where a culture of hard work, reward and enjoyment go hand in hand. Your contributions and ideas will be heard and your personality will be celebrated.

## Experience

Keltie's training focuses on gaining knowledge and experience through exposure to real attorney work. Our trainees are exposed to a wide range of interesting and demanding IP matters from the outset. Qualified attorneys work closely with trainees throughout their training and every job is an opportunity for learning. Trainees are trusted with the responsibility of interacting with clients at an early stage; they are not hidden from view behind a partner's signature and can take ownership of their own work with pride, enjoying the satisfaction of building valuable client relationships from day one.

## Variety

Trainees work in different client teams across many technologies and across the entire IP lifecycle, including patent drafting, patent prosecution, IP strategy and contentious matters. Although one partner has oversight of a trainee's workload and development, trainees will work with many attorneys across the firm, gaining a great breadth of experience.

## Support

At Foundation level, trainees can choose between the Foundation examinations or the Bournemouth University course, both complemented by an in-house seminar series. At Finals level, trainees are encouraged to tackle exams at a pace that suits them. Exam-focused tutorials are available in-house and each trainee is provided with a budget for external courses. The combination of early exposure to a wide variety of work, frequent input from qualified attorneys, and tutorial support gives rise to consistently excellent and prize-winning exam performances from our trainees. ●

## EMPLOYEE NUMBERS

### No. of Employees

95

### No. of Partners

18

### No. of Qualified Patent Attorneys

23

### No. of Trainee Patent Attorneys

13

### No. of Qualified Trade Mark Attorneys

8

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

3-4

### Disciplines Recruited From

Degree in Science or Engineering for patents, or in Law or Business-oriented disciplines for trade marks, combined with an excellent command of English and attention to detail.

### Benefits

25 days holiday, bike scheme, healthcare, life assurance, pension scheme, season ticket loan, social events, study support, buying and selling holidays

### Office Locations

London, Cambridge, Cirencester and Galway

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

E: [graduate.recruitment@keltie.com](mailto:graduate.recruitment@keltie.com)

W: [www.keltie.com](http://www.keltie.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Thomas Franks-Moore
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	MSci Materials Science
ROLE	Trainee Patent Attorney



I first heard about patent law between my second and third years at university but really started having serious thoughts about pursuing it as a career during my master's year. By this point, I'd had a bit of experience in both industry and research through various summer jobs and placements, as well as my master's project, and had decided that neither area particularly appealed to me careers-wise. In contrast, the opportunity to keep learning about different fields of technology and maintain a broader knowledge base was a real draw to the patent profession.

Fortunately, I had a number of friends on my course who had also reached the same conclusion and so the burden of researching firms through resources like IP Careers was one we could share. Knowing that the profession was quite a small one, I applied to as many firms as I could and was lucky enough to receive interviews at a few. Of the interviews, I felt immediately at ease at Keltie, with the interview feeling more like any other conversation and so I was delighted when they offered me a position in their Engineering group as a Patent Assistant.

I've been at Keltie for just over a year and a half now and have been able to get involved with work for a number of different clients in various technology areas. Trainees at Keltie get the opportunity to work under a number of different supervisors and so get exposure to different styles of working, which I find helps in developing your own unique style of writing that works for you. People sitting around you, even if they're not involved with a case you're working on, are always happy to answer any questions you might have.

As an example, a typical day might involve any of these activities:

- Drafting a new patent application for a client.
- Writing a response letter to an examination report issued by the Intellectual Property Office or European Patent Office or corresponding with an overseas agent about a client's application in that country.
- Discussing a case with a supervisor, either regarding the strategy with which to approach a case or going over a draft piece of work.
- Corresponding with a client about their portfolio.

Outside of day-to-day work, I was also able to get involved with organising the Intellectual Property Ball, which is a yearly event for approximately 300 people in the IP profession that the Chartered Institute of Patent Attorneys (CIPA) help to support. We raised over £12,500 for Great Ormond Street Hospital, which we were really pleased with after the hard work. It's often relatively new trainees who are on the IP Ball Committee and so a massive positive of the experience was being able to get to know other people at different firms.

The job can definitely be challenging at times. It is heavily deadline driven and on a daily basis you need an ability to understand and digest many different technologies, many of which will be at least somewhat unfamiliar to you. The legal side of the job also has a steep learning curve. However, the challenge is one I am continuing to enjoy thoroughly. The support and general environment at Keltie is one of the biggest factors behind this and so I'd really recommend it as a place to start your career in IP. ●

# Kilburn & Strode

Kilburn & Strode is a partnership in the true sense of the word. We work collegiately as a firm, pooling our knowledge and experience, and collaboratively with our clients to achieve their goals. Established in 1906, we are one of Europe's leading patent and trade mark firms.

We're known for professional, commercially-minded advice delivered in plain English by expert attorneys. We believe in tailoring our approach to fit each client and we thrive on the challenge of helping them to navigate the complex world of patents, trade marks, designs and copyright.

With many leading science and technology specialists amongst our attorneys, the firm is ideally placed to advise on the legal, technical and commercial interests that come together in this complex area of the law.

## Our approach to training

We're known for the quality of our structured training programme, and it's the support we offer that really sets our approach apart, starting with a partner or associate who will mentor you throughout. Another key difference is the level of responsibility – expect to be in client meetings early on in your training. You'll be supervised, but we know that the best (and most enjoyable) way to learn is to let you roll up your sleeves and get stuck in alongside other members of the team.

The exams can be tough, but the good news is that if you're part of the Kilburn & Strode team, we'll do everything we can to help you succeed.

## Our people

Our firm is rated as one of the best places to work in patents and trade marks. We keep some very demanding clients happy with advice of the highest standard, all whilst keeping our people happy too. We work closely together, and every member of the team is equally respected – secretaries, paralegals, attorneys and our business support teams. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
212

**No. of Partners**  
26

**No. of Qualified Patent Attorneys**  
52

**No. of Trainee Patent Attorneys**  
37

**No. of Qualified Trade Mark Attorneys**  
7

**No. of Trainee Trade Mark Attorneys**  
6

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
See website

**Disciplines Recruited From**  
Patents: STEM Subjects  
Trade Marks: any degree discipline

**Benefits**  
28 day's holiday, life assurance, healthcare, pension scheme, performance bonus, season ticket loan, cycle to work scheme, gym membership, eye care vouchers and flexible benefits including: travel insurance, dental insurance, health cash plan and critical illness

**Office Locations**  
Central London

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [hireing@kilburnstrode.com](mailto:hireing@kilburnstrode.com)  
W: [www.kilburnstrode.com](http://www.kilburnstrode.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Ioana Hill
LOCATION	London
UNIVERSITY	University College London
DEGREE	PhD in Machine Learning for Medical Imaging
ROLE	Trainee Patent Attorney



## Why I chose to become a patent attorney

My lifelong passion for computer science and mathematics drove me to complete a PhD in Machine Learning for Medical Imaging. It was during these years that I developed an in-depth understanding of topics such as machine learning, computational modelling and brain imaging. One of the most valuable lessons I learned, however, was how much I enjoy operating at the nexus between different fields of science. It was this realisation that made the patent attorney profession so appealing to me. The opportunity to take the depth of scientific knowledge gained from academia and apply it in a client-facing commercial setting was a hugely exciting prospect.

I came across my first patent whilst working at a FinTech start-up as a machine learning researcher. I was immediately hooked. Having researched more into the profession, it became clear to me that it manages to strike the right balance between indulging in your scientific curiosity and using that curiosity to create commercial opportunities for your firm and your clients. Ultimately, helping clients turn their ideas into patentable inventions and working at the cutting edge of scientific innovation was very appealing, and it has been an immensely enjoyable experience so far.

## Why I chose to join Kilburn & Strode

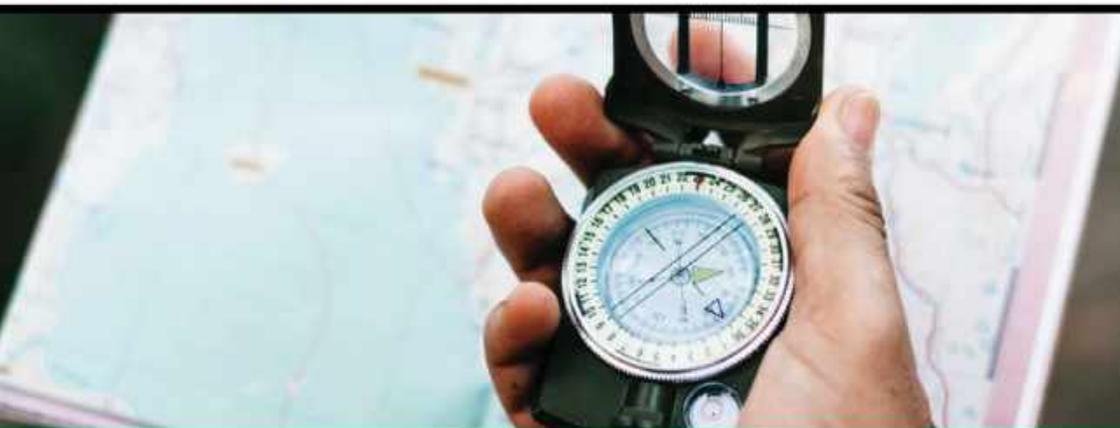
My decision to join Kilburn & Strode was driven by two main factors; the interview experience and the size of their yearly trainee intake. What particularly stood out about the interview experience at Kilburn & Strode was

how genuinely interested they were in me as a person and not just as a potential employee. What also surprised me was how enjoyable the interviews themselves were, touching on a wide variety of topics, from the mathematics behind a neural network to opera. The size of the trainee intake was also a big plus. Being part of a larger cohort of trainees was particularly important to me, especially when you consider that the life of an academic is a somewhat solitary affair!

## What's it like working at Kilburn & Strode

It can be however you would like it to be. Besides the more standard aspects of being a patent attorney, the firm is very open to you developing in whatever direction most interests you, from business development to running a book club. Personally, I am still very interested in machine learning, so I dedicate a few hours every week to stay up to date with the most recent publications in the field. I believe that this makes everyone valuable in a unique way, and ultimately translates into a culture of diversity and technical expertise.

Regarding training, I have been encouraged from the start to get involved with all aspects of the business. This has helped me gain a strong understanding of the profession early on in my career. What has really impressed me, however, has been the opportunity to work with several senior patent attorneys on important client projects from my first week at the firm. This level of exposure so early on has been invaluable for my training and demonstrates the level of trust and belief that Kilburn & Strode has in its trainees. ●



**Make sure your career  
is heading in the right  
direction**





Patents | Trade Marks | Designs | Copyright  
European Patent and Trade Mark Attorneys

### About us

Lawrie IP is a rapidly expanding firm of European patent and trade mark attorneys based in Glasgow. We offer a comprehensive range of intellectual property services to a range of clients in a variety of sectors. We are a client and employee focussed firm who invest time in getting to know our clients. We pride ourselves on giving clear, accessible and, most importantly, useful IP advice to all our clients. Likewise, our attorneys work with each other as a team, our focus being on giving clients the best possible service.

Lawrie IP is committed to ensuring that it has all necessary systems, procedures and policies in place to allow it to deliver the best possible service to our clients. We therefore invest significant resource and effort in the quality of our internal processes and procedures and data protection. To exemplify this, we have achieved and successfully maintained ISO 9001:2015 Certification for Quality Management Standards and ISO 27001:2013 Certification for Information Security Management.

We are highly ranked in Managing Intellectual Property's 2019 IP Stars Firm rankings for both patent and trade mark prosecution work in Scotland. We are also the only Scottish headquartered firm to receive a gold ranking in the 2020 World Trade Mark Review. Lawrie IP has also signed up to the IP Inclusive Charter, which demonstrates our commitment to supporting and promoting equality, diversity and inclusion in the IP profession.

### Why work for us?

We are a values-driven firm, these values being core to the way that we work with clients, and the way that we interact with each other. We value our employees, because they are key to the success of both our clients' businesses and our business. We offer a friendly and supportive working environment and the opportunity to develop your career in line with the growth of the business.

We are committed to providing tailored, high quality training and encourage our attorneys to express their ideas so that we can continually improve our services. As part of our continued growth, attorneys are provided with a number of business development opportunities to engage with new and existing clients.

### What are we looking for?

The ideal candidate will be motivated, conscientious and diligent, and will take ownership and responsibility for their work. We are looking for candidates who are interested in developing their own client portfolio, while assisting with the growth and expansion of the firm. ●

## EMPLOYEE NUMBERS

### No. of Employees

23

### No. of Partners

3

### No. of Qualified Patent Attorneys

3

### No. of Trainee Patent Attorneys

3

### No. of Qualified Trade Mark Attorneys

5

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

### No. of Graduate Jobs

3-5

### No. of Undergraduate Opportunities

Varies

### Disciplines Recruited From

Chemistry, Life Sciences, Physics, Engineering and Computer Software

### Benefits

Competitive holiday allowance, private healthcare, pension scheme, flexitime, performance bonus and social events

### Office Locations

Glasgow

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

E: [recruitment@lawrie-ip.com](mailto:recruitment@lawrie-ip.com)

W: [www.lawrie-ip.com](http://www.lawrie-ip.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# Marks&Clerk LLP

## About us

Marks & Clerk is one of the world's leading intellectual property firms and the UK's largest firm of Patent and Trade Mark Attorneys. Our international coverage is extensive, with a network of offices in Europe, Asia and North America. Working closely with our associated solicitor firm, we provide a comprehensive range of intellectual property services to a variety of clients, from multinational corporations to the latest start-up ventures, in all sectors worldwide.

## What we offer

Our extensive network and the strength of our client portfolio gives our attorneys a great platform to develop their careers, and to work on the technology that best suits their experience and interests. While we are the UK's largest Patent and Trade Mark Attorney firm, our people tell us that's not how it feels on the inside, because each office has a distinct identity and a strong sense of community. At Marks and Clerk, we value diversity and welcome applications from people of all backgrounds.

Each year we recruit a group of trainees across our UK offices, who are given the support needed to achieve qualification as Chartered (UK) and European Patent Attorneys. Our comprehensive in-house Training Academy, combines lectures and tutorials with mentoring and supervision from Partners and other qualified attorneys. The Academy has a strong track record and our trainees regularly receive national prizes for their examination success. In addition, our accredited business skills training supports wider career development. We offer excellent remuneration, benefits and career development so you can enjoy a rewarding career in intellectual property.

## What we are looking for

We recruit graduates with degrees in electronics, engineering (all disciplines), computer science and AI, mathematics, chemistry and life sciences. We also welcome applications from those completing a doctorate, who are undertaking postgraduate research or who are working in industry.

Working as a Patent Attorney is a unique, challenging and rewarding role. If you have the right qualifications, outlook and ambition, we want to hear from you! ●

## EMPLOYEE NUMBERS

**No. of Employees**  
356

**No. of Partners**  
52

**No. of Qualified Patent Attorneys**  
94

**No. of Trainee Patent Attorneys**  
50

**No. of Qualified Trade Mark Attorneys**  
24

**No. of Trainee Trade Mark Attorneys**  
13

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Up to 15

**Disciplines Recruited From**  
Electronics, Engineering (all disciplines), Computer Science and AI, Mathematics, Chemistry and Life Sciences

**Benefits**  
26 days' holiday, pension scheme, study support, life assurance, season ticket loan, bike scheme, social events and employee assistance programme

**Office Locations**  
Aberdeen, Birmingham, Cambridge, Edinburgh, Glasgow, London, Manchester and Oxford

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
**E:** [recruitment@marks-clerk.com](mailto:recruitment@marks-clerk.com)  
**W:** [www.marks-clerk.com/graduates](http://www.marks-clerk.com/graduates)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Jian Siang Poh
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	PhD, Organic Chemistry
ROLE	Trainee Patent Attorney



## What first attracted you to Marks & Clerk?

The "Away Days" that Marks & Clerk offers as part of the in-house Training Academy stood out the most for me. Every two or three months, all of the Trainees in the year group get together for a social event, followed by a training session focusing on some of the skills needed for our day-to-day work and the qualifying exams. It's a great opportunity to catch up with your peers and establish a support network.

## What skills have you found to be particularly useful in this sector/profession?

A few crop up regularly - good written and/or oral communication, time management, technical subject knowledge and how to apply it. However, if I were to pick one skill in particular, it would be attention to detail. Many cases hinge on the tiniest nugget of information you can extract from a number of documents, with which you can argue your case and thereby allow you to obtain the best possible protection for your client.

## Give us an idea of the range of clients you work with and the variety of technologies?

The clients I work with vary from world-famous multinationals, to local start-ups and single inventors. It is sometimes challenging to work with a wide variety of clients because your advice needs to be tailored according to how familiar the client is with IP, but this in itself makes our work dynamic and exciting. In terms of technologies, I've worked on patenting new

active pharmaceutical ingredients and the processes involved in their synthesis, organic light-emitting compounds, new purification methods and medical devices. Because of its size and wide range of clients, Marks & Clerk is a place where you can keep learning and apply your technical expertise.

## Tell us about your career highlight to date?

In my first year, I was able to attend two appeal hearings in Munich with my supervisor. Needless to say, they weren't easy cases and it is quite intense in the hearing room (fortunately as a Trainee, you can spectate without the pressure!). However, I was able to make some suggestions during the breaks that were well received, and overall it made for a unique and interesting experience.

## What opportunities are there for development at Marks & Clerk?

I am directly supervised by several Partners and qualified Associates, which has given me experience with different writing styles and ways of arguing cases. In addition, the Training Academy provides weekly webinars and assignments that help you prepare for the exams. Thanks in part to this, I was awarded the Chris Gibson Prize for passing with the highest mark in one of the UK qualifying exams. Marks & Clerk provides a great environment for you to learn effectively, benefit from the experience of colleagues and grow into a capable and confident patent attorney. ●



Mathys & Squire is a firm of patent and trade mark attorneys advising on all aspects of intellectual property. We seek to combine technical expertise, specialist legal skills and commercial awareness to help maximise our clients' rewards from innovation and minimise their risks in bringing that innovation to market. We have been established for over 100 years but have a dynamic approach and progressive culture.

### Our requirements

We seek to recruit the very brightest and best graduates with a background in engineering and science. A curiosity about how things work, and an analytical mind and first rate communication skills are essential. Our business is focused on providing added value to our clients, so we also look for an appreciation of the commercial implications of intellectual property.

### Your development

We have an impressive portfolio of clients, from household names to emerging technologies. Our annual graduate intake is increasing so we have a sufficient number of trainees at each level of qualification that all trainees benefit from the experience of those ahead of them, as well as from the support of others within their peer group. We have an informal and friendly atmosphere; we know that hard work must be balanced with fun so we have a very active Social Committee which organises events from soft ball to quizzes to black tie parties.

We have a good record of helping trainees to prepare for professional examinations. We run internal tutorials and provide access to external courses. All of our trainees work under the direct supervision of a partner or associate, having exposure to clients from the very earliest stage of their career, and taking more personal responsibility for clients and their cases as they develop.

We recruit with the long-term in mind and our aim is to train those who join us to be future partners of the firm so we have a visible career progression framework. In summary, we like to think that we offer a stimulating environment and a well-rewarded career. ●

## EMPLOYEE NUMBERS

### No. of Employees

177

### No. of Partners

27

### No. of Qualified Patent Attorneys

67

### No. of Trainee Patent Attorneys

32

### No. of Qualified Trade Mark Attorneys

5

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

### No. of Graduate Jobs

3-5

### No. of Undergraduate Opportunities

Variable

### Disciplines Recruited From

Biochemistry, Chemistry, Physics, Engineering and IT related disciplines

### Benefits

25 days' holiday excl. bank holidays plus an extra day for your birthday, healthcare, pension scheme, study support, season ticket loan, bike scheme, gym membership, social events, life assurance and income protection

### Office Locations

Cambridge, Oxford, Manchester and London

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

E: grads@mathys-squire.com

W: www.mathys-squire.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Helen Springbett
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	Materials Science MSci and PhD
ROLE	Technical Assistant



As I finished my PhD, I decided that while I did not wish to pursue a career in academia, I wanted to put my scientific training to good use. I have always enjoyed writing and developing arguments, so patent law seemed a perfect combination of what I was looking for in a career.

The core of the profession is really to encourage and reward innovation – this was a large attraction to me as it means we keep up to date on the very latest developments in technology throughout our careers. I also appreciate the opportunity to work on a wide range of technologies, some of which are related to the area of my PhD while the majority are not. At Mathys, I am lucky to work with clients spanning from an individual who made an invention during a school project, to household names handling large patent portfolios! The variety of the work means am I constantly being challenged and intellectually stimulated.

Starting a new career and facing professional exams is a daunting prospect, but we receive a great deal of training and support throughout the process. Your training starts on the job

straight away, and everyone is always happy to take the time to train you and answer your questions. In my first week I was working on a potential litigation case! After about a year of learning on the job, I took the Certificate in Intellectually Property Law at Queen Mary last Autumn. This provided a more formal introduction to the academic aspects of Intellectual Property Law, and was a great opportunity to meet other trainees across the profession. I am now preparing for the UK qualification exams through in-house tutorials run by Associates and Partners at the firm, and the next steps will be the European pre-examination and European qualifying exams.

We are a relatively large firm and have a large cohort of trainees, which means we can learn together and support each other through the training. This is a reflection of the firm in general – it is ultimately the people who make Mathys a great place to work. There is an active social calendar including casual pub trips after work on a Friday, bake sales, doughnut Fridays, games night and more formal Summer and Christmas parties. Post-work drinks up the Shard are a particular highlight! ●



### About the firm

Maucher Jenkins is a recognised leading firm of Chartered (UK) and European Patent and Trade Mark Attorneys, Attorneys-at-Law and IP Litigators. Our diverse client base includes individual inventors and entrepreneurs, early stage/start-ups, SMEs and multinational corporations. Some of our larger clients are headquartered in the United States and Japan. Our growing IP litigation practice handles disputes in the European, English and German courts.

We have offices in London, Farnham, Munich and Freiburg. We also have satellite offices in Cambridge, Edinburgh and Basel, together with representative offices in Beijing, Shenzhen and Nanjing. We have 14 partners and over 130 staff (attorneys and business support) across the firm.

Our standards are high, but we offer the right candidates stimulating work, excellent professional development and early responsibility. We are a friendly firm and we take pride in our professional, encouraging and supportive culture.

We are proud to attract the most talented and brightest people to this specialist and unique area of law. The work is varied and may include both non-contentious and contentious matters. Secondment opportunities to our German and Chinese offices are available.

### Graduate applications

Candidates should have a relevant degree with at least upper second-class honours. They must be able to write in clear and concise English. A PhD would be an advantage. Candidates should have the commitment and drive to deliver excellent client service, whilst studying for and passing professional examinations. We are also keen to hear from candidates with Chinese or German language skills.

All necessary training will be provided to lead to full qualification as a UK Patent Attorney and European Patent Attorney.

Our trainees will be interacting with clients, so confidence, together with strong social and communication skills is beneficial, along with the ability to work in a team. ●

## EMPLOYEE NUMBERS

### No. of Employees

140

### No. of Partners

14

### No. of Qualified Patent Attorneys

29

### No. of Trainee Patent Attorneys

14

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Varies, usually 2-3 each year

### No. of Undergraduate Opportunities

1-2

### Disciplines Recruited From

Communications Engineering, Electrical Engineering, Computer Science, Artificial Intelligence and Physics

### Benefits

25 days' holiday, healthcare, life assurance, pension scheme, study support, season ticket loan, bike scheme, performance bonus, and social events

### Office Locations

London, Farnham, Munich and Freiburg

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

**E:** [careers@maucherjenkins.com](mailto:careers@maucherjenkins.com)

**W:** [www.maucherjenkins.com/careers](http://www.maucherjenkins.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Christopher Ashcroft
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	Physics
ROLE	Trainee Patent Attorney



## Applying

After submitting my CV via their website, I was invited to interview with a Partner at the Firm's London office. The interview was in two parts and involved a technical test, followed by a face-to-face interview with the hiring Partner. The answers given in the technical test helped to form the structure of the discussions in the interview, and provided an opportunity to discuss in more detail those questions that I found challenging, as well as those questions that I found most interesting and thought-provoking.

## Work

The partners, associates, other trainees and support staff are all very supportive, friendly and approachable. The Partners actively encourage us to achieve a healthy work-life balance. I work mainly on telecommunications technology such as 5G. However, I also have the opportunity to work on a wide variety of other technologies from novel transistors to magnetic memory devices.

On a typical day I would be working on a number of cases concurrently which would involve amending patent claims and drafting response letters to objections raised against a patent by the European Patent Office. Once a draft is ready I am able to discuss it with my supervisor for the case. This is done in an

informal and supportive way. They help to scrutinize my arguments and provide guidance on how to improve my responses.

## Skills

As a Trainee Patent Attorney, I have to draw on every aspect of my training and education gained as an undergraduate and PhD student. Some of the key skills that I would argue are invaluable in my role are:

- Being able to communicate in a clear and concise manner
- Having an eye for the smallest detail
- Being able to do independent reading and research
- Being able to work independently

## Support & Training

The best training you can get to become a Patent Attorney is on the job experience. The Firm also provides both regular training sessions covering topics from claim drafting to recent court cases, and in-house tutorials which cover examination guidance and exam techniques.

## Future

I have just taken the IP PGCert at Queen Mary University. I now plan to progress through the UK and European exams, to become a fully chartered UK and European Patent Attorney. ●



### Why Mewburn Ellis?

Mewburn Ellis is the forward-looking IP firm. We work with organisations building the brands and technologies that will define tomorrow. We help them use their intellectual property to navigate that journey - to imagine, plan, nurture, protect and deliver their innovations to market. Ranked top tier, the firm is synonymous with quality and technical excellence.

### What can you expect?

Graduate recruitment is at the heart of our firm and is something we invest a lot of time and energy into. We are renowned in the profession for our training programme and offer a professional education in conjunction with hands-on practical experience. This includes the opportunity to work with diverse and exciting clients in a supportive and relaxed environment.

Our trainees work with at least four partners or senior members of staff. They move between principals about every six months and often this involves a change in geographical location too. After about three years we expect a trainee to have settled into one of our offices to further develop their career.

In addition to learning at work and on our internal training scheme, there are also opportunities to attend external courses, in particular the QMUL Certificate in Intellectual Property course, and training seminars for EPO exams in Strasbourg.

### What are we looking for?

We have vacancies across all science disciplines to join us and work towards qualification as a UK and European patent attorney.

We are looking for people with an active mind and a desire to develop new skills. You should have a broad-based interest in science as well as specific knowledge of your particular degree field. Excellent communication skills (especially in writing) are vital. Good people skills and general commercial sense are also beneficial. No prior knowledge of patent law is required.

So, if you're ambitious, committed, forward-looking and enjoy a challenge, come join us. In exchange we promise you a stimulating and rewarding career, cutting edge work and a chance to be part of our growth story. ●

## EMPLOYEE NUMBERS

### No. of Employees

263

### No. of Partners

44

### No. of Qualified Patent Attorneys

70

### No. of Trainee Patent Attorneys

34

### No. of Qualified Trade Mark Attorneys

8

### No. of Trainee Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

12

### Disciplines Recruited From

Any scientific discipline

### Benefits

23 days' holiday plus 6 'flex' days, bonus scheme, pension scheme, flexible working, season ticket loan, health care, life assurance, social events, study support, enhanced maternity and paternity pay and more

### Office Locations

London, Bristol, Cambridge and Manchester

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

✓ EMAIL

### Contact Information

E: [graduate.recruitment@mewburn.com](mailto:graduate.recruitment@mewburn.com)

W: [www.mewburn.com/about-us/recruitment](http://www.mewburn.com/about-us/recruitment)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Joseph Newcombe
LOCATION	London
UNIVERSITY	Sussex and UCL
DEGREE	MChem, and PhD in Chemistry
ROLE	Trainee Patent Attorney



I thoroughly enjoyed my degrees and knew I wanted to stay in the field of science. Poor job security put me off pursuing a career in academia. I came across patent law during my PhD and realised that it requires technical scientific knowledge and analytical skills, both of which were aspects of research that I enjoyed.

I undertook a short internship at another IP firm and attended an open day at Mewburn Ellis while considering where to apply, both experiences were incredibly informative. I applied early on to many firms with offices in London. Mewburn Ellis were fastest to get back to me and offered me a role months before other firms picked up my application.

### Life at the firm

From my first day in the office, I have been working on real cases. The workload largely requires digesting information, and communicating it to others. I find communicating technical information to specific audiences a very engaging part of the job.

Mewburn Ellis has an unusual practice of rotating trainees between different partners for approximately 6-month intervals. This means we get to experience different caseloads and working practices of partners at the firm. Some moves require relocation to different offices, all of which are in vibrant cities.

Many partners here were trained in-house and remember being in our position. As a result, trainees are respected within the firm. From early on I have been in direct contact with clients and my work is usually billed in my name. This establishes relationships with our

clients that are important in later years. I have been exposed to an extensive range of topics (within chemistry). My cases have involved pharmaceuticals, building materials, food additives, analytical equipment and dyes amongst many more.

### A typical day

My daily tasks fluctuate, however, a typical day involves:

- Reviewing instructions from foreign attorneys
- Responding to clients queries about their patent portfolios
- Disseminating examination/ search reports to clients
- Drafting arguments in response to patent examiners
- Drafting patent applications

### Challenges

The coming years present many challenges, not least, in preparing for the UK and European qualifying exams. Mewburn Ellis provide regular tutorials for trainees. These have already helped me progress a lot. Trainees here also attend the Queen Mary Certificate in Intellectual Property Law which exempts us from the foundation exams to reach UK qualification.

If you are enthused by new technology and its inner workings, as well as analysing complex technical information and communicating it effectively, then patent law may well be a good fit for you. I find the job stimulating and fulfilling, whichever level you are at within the firm, there is always more to learn! ●

## MohunAldridgeSykes

INTELLECTUAL PROPERTY ATTORNEYS

### About us

Mohun Aldridge Sykes is a young and growing firm of IP professionals based in the Northern Powerhouse city of Leeds. The firm prides itself on its consistently high level of service and quality of work across a range of sectors, with the vast majority of its clients being based in the United Kingdom. Whilst covering all aspects of patent and trade mark practice, our emphasis is on understanding the wider business needs of our clients and providing sound commercial advice.

Leeds is the vibrant unofficial capital of Yorkshire and combines world class arts, sport and entertainment with close proximity to some of the most beautiful countryside in the UK.

### Key Requirements

- Excellent communication skills
- Science or engineering degree (2:2 min)
- Analytical approach to solving problems
- Ability to work within a team
- Good with detail.

### Opportunities

We are always seeking able, talented graduates from science and engineering disciplines to train as patent attorneys in our Leeds office.

Successful applicants will begin solving real client problems from the very start, under the close supervision of qualified attorneys. Trainees will be supported and encouraged on their journey to qualification and beyond. Client-facing skills and a positive attitude to development feature high on our list of requirements. ●

### EMPLOYEE NUMBERS

**No. of Employees**  
10

**No. of Partners**  
3

### JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Varies

**Disciplines Recruited From**  
Science or Engineering

**Benefits**  
30 days' holiday and performance bonus

**Office Locations**  
Leeds

### APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [careers@mohun-ip.co.uk](mailto:careers@mohun-ip.co.uk)  
W: [www.mohun-ip.co.uk](http://www.mohun-ip.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About Us

Murgitroyd is a pan-European patent and trade mark attorney firm, with 15 offices in Europe, 2 business development hubs in the US (East and West Coast) and a patent searching facility in Nicaragua.

Our 315 staff serve a wide variety of clients, from the world's largest corporations to SMEs to cutting-edge entrepreneurs, universities and research institutions, across all industry sectors.

We were founded in 1975 by Ian Murgitroyd, an entrepreneur himself, and his ethos of "finding a better way" is a thread that has run throughout the firm ever since, giving rise to an innovative and forward-thinking company culture.

We pride ourselves on providing a tailored, one-stop global service to our clients, delivered to the ISO 9001:2015 quality standard. We go the extra mile for our clients, and are dedicated to providing world-class customer service at every interaction.

Above all, we are an ethical firm, with a culture of respect for all with whom we work and for our planet, and clear corporate values of honour, wisdom, anticipation and clarity.

### Opportunities Available

If you'd like to be part of a growing global team with a passion for innovation, and the opportunity to make your mark in an environment that nurtures and develops the best talent, then we'd love to hear from you.

We're looking for candidates (with either a Bachelor's, Masters or PhD qualification) who can demonstrate:

- Excellent communication skills
- Analytical and creative approaches to problem-solving
- Independent thinking with strong collaborative skills
- Interest in building and growing our firm

### Training

We provide a customised training and mentoring programme for our trainee attorneys. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
315

**No. of Partners**  
42

**No. of Qualified Patent Attorneys**  
41

**No. of Trainee Patent Attorneys**  
15

**No. of Qualified Trade Mark Attorneys**  
17

**No. of Trainee Trade Mark Attorneys**  
3

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Varies

**Disciplines Recruited From**  
All degrees dependent on the needs of the business

**Benefits**  
Competitive holiday entitlement, healthcare, pension scheme and study support

**Office Locations**  
Aberdeen, Belfast, Dublin, Glasgow, Helsinki, London, Milan, Munich, Newcastle, Nice, Southampton and York

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: mary.quinn@murgitroyd.com  
W: www.murgitroyd.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Established in the 1870s, Page White and Farrer is one of the leading firms of specialist patent and trade mark attorneys in Europe. We have a wide range of clients from well-known blue chip organisations; to lone inventors and start-ups, where our advice can make a material difference to the success of the company. We also work with a diverse range of technology, making the work as varied as it is interesting.

### Working environment

We have a friendly and supportive atmosphere, exemplified by our dress-down policy, and our flexible starting hours, with the opportunity to work from home at more senior levels. Our working environment is particularly suited to self-motivated individuals that are looking for a proactive role both within the development of the firm itself and with clients. Our approach is dynamic and progressive where new ideas are always welcome. Lastly, we pride ourselves on the approachable nature of everyone in the firm, from trainees to directors alike.

The firm has a main office located a short distance from Kings Cross and Chancery Lane in central London, and an office in Munich, with secondment opportunities available in the Munich office for more experienced trainee levels and above.

### Training

Our trainees qualify as both UK and European patent attorneys. Each new trainee is able to choose to attend either Queen Mary University or University of Bournemouth to complete the Postgraduate Certificate in Intellectual Property Law, gaining exemption from the UK foundation exams. We have a good record in passing exams and provide in-house tutorials, plus CIPA memberships.

### Graduate applications

We recruit throughout the year, in the field of computer science, electronic engineering, physics, biochemistry, chemistry, and related disciplines. We are particularly looking for candidates with experience in fields related to artificial intelligence. We welcome application from those with a PhD, and are looking for well-rounded individuals with excellent communication skills. ●

## EMPLOYEE NUMBERS

### No. of Employees

75

### No. of Partners

12

### No. of Qualified Patent Attorneys

19

### No. of Trainee Patent Attorneys

10

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

4

### Disciplines Recruited From

Biochemistry, Chemistry, Computer Science, Electronic Engineering and Physics

### Benefits

25 days' holiday and pension scheme

### Office Locations

London and Leeds

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [tim.searing@pagewhite.com](mailto:tim.searing@pagewhite.com)

W: [www.pagewhite.com](http://www.pagewhite.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Matthew Bannister
LOCATION	London
UNIVERSITY	UCL
DEGREE	MRes Electronic Engineering
ROLE	Technical Assistant



## Why I chose to become a patent attorney

After my undergraduate degree I began pursuing a career in research, so completed a Master of Research, which led into studying towards a PhD. Towards the end of my PhD I realised that I wasn't enjoying research and wasn't suited to academia. Still wanting to be challenged and use my knowledge and skills gained throughout my studies, I came across Patent Law.

Being a Patent Attorney requires an understanding of science and technology across a variety of subjects, as well as good communication skills. The diversity in subjects is what I enjoy most about the job; I have worked on topics such as a telecoms systems, computer game software, and reactor coolant systems. Before starting in the profession I had no prior experience of the majority of these areas, and every case provides the opportunity to learn something new and interesting.

## Training & Qualification

Aside from technical knowledge and communication skills, the job requires knowledge of the relevant law. As a physicist, this was unfamiliar to me, and I have found learning about the law to be a very interesting and challenging aspect of the job. Learning the law is mostly self-directed while working – I was given an active case on my first day, and have learned a lot through reading, talking with other trainees, and talking to my supervising attorneys. Working on actual cases from day one helped to provide context to what I was

learning, as well as an early opportunity to get to know the different technologies.

The firm offers the opportunity to attend either Queen Mary University or University of Bournemouth for the Postgraduate Certificate in Intellectual Property. I attended Bournemouth, and found it to be very interesting and a great opportunity to meet trainees from other firms.

My next steps towards qualification are taking the UK Higher Exams later in 2018. Qualified attorneys at the firm run tutorial sessions in the months preceding the UK and European exams, with self-directed study forming the rest of the preparation. Unlike some firms, there is no pressure to take the exams until you feel ready, which exemplifies the supportive nature of the firm.

## The Firm

I find the working environment to be friendly and relaxed. Initially there is a heavy focus on developing your understanding of the technology and law, without having to meet targets. The firm is continually developing and growing - since I started there have been three new partners, as well as the opening of the Munich office. The work/life balance is also very good – the flexible starting hours mean I can start work at 10am and avoid rush hour, and very rarely do I have to work late. I thoroughly enjoy working here, and would encourage anyone interested in joining the profession to put Page White and Farrer at the top of their list! ●



## PATENT BOUTIQUE

Launched in 2014 and based in Shoreditch, Patent Boutique LLP was created with a view to doing things a bit differently.

Our energetic team members work closely together to provide the best possible client service. We invest in our people and systems, and embrace modern working practices, which are difficult for established firms to migrate towards.

We really enjoy what we do, and our clients enjoy working with us.

### The Work

The response to our offering has been extremely positive and so the firm has grown rapidly.

Our clients include multinational pharmaceutical companies, global FMCG manufacturers, SMEs, start-ups, and universities, to name but a few. The workload will be varied. Initially trainees will work on an excellent mix of drafting, prosecution and other pre-grant case work, with the opportunity to work on contentious matters as their experience and confidence grows.

Our trainees work directly with the full range of attorneys across the firm, providing the breadth of experience needed to excel.

### Recruitment

Autumn 2021 will be our fourth graduate intake and we plan to recruit two candidates to join our ever expanding team.

Candidates need to be articulate and affable, have a range of interests, and demonstrate academic excellence. Realistically, successful candidates need to have, or be on track for, a first-class honours degree and/or a masters with distinction. Our interviews are challenging and test a range of skills.

Full training will be given as you work towards qualifying as a UK and European patent attorney, including attending the Queen Mary certificate in intellectual property law. We expect a lot from our technical assistants and provide an environment in which they can thrive. ●

## EMPLOYEE NUMBERS

### No. of Employees

15

### No. of Partners

3

### No. of Qualified Patent Attorneys

6

### No. of Trainee Patent Attorneys

4

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2

### Disciplines Recruited From

Engineering, Chemistry and Life Sciences

### Benefits

25 days' holiday, healthcare, pension scheme, performance bonus and season ticket loan

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruitment@patent.boutique.com](mailto:recruitment@patent.boutique.com)

W: [www.patent.boutique.com](http://www.patent.boutique.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	James Eaton
LOCATION	London
UNIVERSITY	Oxford
DEGREE	DPhil Cardiovascular Medicinal Chemistry
ROLE	Technical Assistant



## Why did you choose Patent Boutique?

I wanted to be a part of a small but growing team and to join a firm that was looking forward rather than back. I felt that being a part of a small team would allow me to get to know my colleagues better and give me the opportunity to make an impact from the start. I wanted to be in a place that was constantly looking to optimise, improve and willing to do things a little differently.

When I came for my interview, I immediately realised that Patent Boutique met these requirements. The interview felt like a conversation and it was clear that they really cared about whether the person they were hiring was a good fit for the firm. Hearing about their modern working practices and flexible working arrangements further cemented this view.

## What are your main duties/roles in your current position?

Most of my work has been centred around the process of getting a patent granted at the European Patent Office. This usually involves reviewing the patent examiner's objections, advising a client on what to do next and preparing a written response to the objections. All of this is done under close supervision from a qualified attorney!

I have also met with inventors to discuss their inventions and assisted with drafting patent applications for them. I have had the chance to perform some legal research, which allowed me to spend a bit of time getting to know a specific area of patent law. I have also been given the opportunity to assist with advising a client on their acquisition of a patent from another company. All of these experiences have allowed me to learn and fully experience the blending of science, business and law.

## What challenges have you come across and what support have you received?

I found that moving from the lab, where I had experience and knowledge, to a job where I essentially knew nothing was a bit of a shock. However, when I started there was no expectation for me to have any knowledge of patent law and I have been given plenty of time and support to learn as I go. For example, our weekly lunchtime tutorials have allowed me to improve my understanding on specific areas of the law.

## What skills are useful in this profession?

Communication skills are essential. You will have to talk to people with different backgrounds so being able to tailor your language is key. Time management and the ability to quickly read and understand a document is vital as well. ●



**Find your dream IP role  
online today**



# PHILLIPS & LEIGH

## The firm

Established over 130 years ago, Phillips & Leigh has been offering a complete IP service to clients and associates across the globe.

At Phillips and Leigh, we pride ourselves on working closely with our clients and associates to get the fullest understanding of their situation and matching both short- and long-term business strategies with the best routes forward to obtain the required outcomes for clients.

## Range of client services

Phillips & Leigh serve a wide range of clients ranging from large multinational corporations to SME's and single inventors. For some of our clients, there is a high level of client contact with the emphasis of tailoring our service to meet their individual needs. Our patent attorneys and support staff have backgrounds and experience in a wide range of technical disciplines. At present, we are composed of five attorneys, three partners and two associates.

Our firm offers advice to clients in all areas of technology pertaining to patents, trade marks, designs, IP due diligence, domain name registrations, defence and enforcement of IP rights and IP portfolio management and filing strategies.

## Recruitment requirements

Phillips & Leigh seek graduate entrants fresh to the IP industry or with some experience. Whilst we are happy to receive applications from candidates from all technical disciplines, we are particularly interested in hearing from graduates with expertise in computer science or IT to support our computer implemented invention (CII) practice.

## Professional development and training

Phillips & Leigh personnel have acted as examiners for the UK examinations and the European Qualifying Examination, and one has sat on the UK Joint Examination Board. This allows us to give well focused training tailored to the requirements of the candidate and the examinations.

We also encourage all staff to attend external courses to gain valuable skills from other experts in the profession. ●

## EMPLOYEE NUMBERS

### No. of Employees

7

### No. of Partners

2

### No. of Qualified Patent Attorneys

3

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2

### Disciplines Recruited From

Computer Science, Electronics, Electrical Engineering, IT and Physics

### Benefits

25 days' holiday, season ticket loan and study support

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL
- ✓ POST

### Contact Information

Temple Chambers, 3-7 Temple Avenue, Temple, London EC4Y 0DA

T: Lin Luder - 020 7822 8888

E: recruitment@pandl.com

W: <http://www.pandl.com/>

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Potter Clarkson LLP is one of the leading pan-European firms, with seven offices across the UK, Denmark, Sweden and Germany. Following a period of rapid international expansion over the last two years, we now provide an even better place to train as a patent or trade mark attorney, or IP solicitor.

We offer clients a full IP service to support them in achieving their commercial objectives. We pride ourselves in the exceptional level of client care offered by our approachable and engaged team. The breadth of our client base means we can offer opportunities to get involved in a diverse range of work.

We have 82 patent and trade mark professionals and 10 IP solicitors, who are expertly assisted by over 100 support staff and state of the art IT infrastructure. We have adapted to remote working seamlessly during the coronavirus outbreak, and have continued to provide unparalleled service to our clients as well as retaining the social culture of our friendly firm.

We pride ourselves in recruiting outstanding graduates from around the world. Following on from a thorough induction, our trainees are supported through a comprehensive and highly regarded training programme. Our pan-European presence provides inspiring opportunities for secondments and knowledge sharing across our integrated offices. The exceptional opportunities offered to our trainees mean that we achieve remarkable success in professional examinations.

In 2019 we were awarded the Investor in People Silver Award as recognition of the importance we place on the professional development of our people. The firm is consistently ranked in the top tier of major legal guides, such as Legal 500 and MIP. We also hold three independent ISO accreditations which evidence our high level of environmental awareness, service provision and information security.

We are committed to promoting a healthy work-life balance, and supporting the wellbeing of all our people. We offer a range of health and wellbeing benefits and resources including healthcare, flexible working options, sports and social groups, virtual yoga and meditation sessions, a virtual wellbeing hub, an Inclusivity and Wellbeing Working Group, mental health first aiders, and a busy social calendar (which Jack will fill you in on!). If you want to join our team and start an exciting IP career with Potter Clarkson, we'd love to hear from you. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
208

**No. of Partners**  
40

**No. of Qualified Patent Attorneys**  
48

**No. of Trainee Patent Attorneys**  
23

**No. of Qualified Trade Mark Attorneys**  
9

**No. of IP Solicitors**  
10

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS
- ✓ INTERNSHIPS
- ✓ INSIGHTS

**No. of Graduate Jobs**  
6

**No. of Undergraduate Opportunities**  
Varies

### Disciplines Recruited From

Biotechnology, Chemistry, Electronics, Engineering, Physics and Law

### Benefits

24 days' holiday which increases with service, flexitime, life assurance, healthcare scheme, pension scheme, season ticket loan, study support, social events, performance bonus, buying and selling holiday scheme

### Office Locations

Nottingham, London, Stockholm, Copenhagen and Aarhus

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

**W:** [www.potterclarkson.com/](http://www.potterclarkson.com/)  
[want-to-join-us/opportunities/](http://www.potterclarkson.com/want-to-join-us/opportunities/)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Jack Livsey
LOCATION	Nottingham
UNIVERSITY	Leeds
DEGREE	Chemical Engineering (MEng)
ROLE	Assistant



## Pre-Potter Clarkson

At university I chose to pursue a career in IP rather than in industry because I realised that I enjoy learning about a variety of different technologies, particularly those at the forefront of innovation. My first interview with Potter Clarkson was my first interview for an IP firm and I wasn't sure what to expect. I was pleased to find that everyone I met was incredibly welcoming and that there was a friendly and relaxed atmosphere throughout the office. My second interview included a lunch with two associates at the firm and this was a great opportunity to find out more about the job, the firm and living in Nottingham. I eagerly accepted a role in the Designs and Engineering department and haven't looked back since starting in September 2018.

## Working at Potter Clarkson

I have learnt a huge amount since I first started in my role and that is largely due to the fact that I have been working on real cases from day one. So far my work has already included countless interactions with clients (face-to-face, over the phone and via email), drafting of new patent specifications, initiating patent grant procedures and everything in between.

An aspect of working at Potter Clarkson that I really appreciate is the forward-thinking approach to flexible working styles as well as a range of computer systems that support remote working. A fortunate by-product of this is that working from home during the Coronavirus outbreak has been very straight forward. The firm has also been very supportive throughout the pandemic and the strong sense of community has helped to offset the isolation that we have all experienced.

## Beyond the 9 to 5

The firm offers a wide range of support to trainees as they revise for exams, including several tutorial programs led by senior colleagues with expertise in the relevant fields. Those tutorials have continued through the lockdown via video call and I find them to be a valuable addition to my revision.

Potter Clarkson is a brilliantly sociable firm to work for. Some of the highlights are the annual away-day, summer BBQ, quiz night and Christmas party. There is also a variety of sports clubs open to all skill-levels and a boardgame group. Additionally, trainees will regularly meet up socially and I have found this to be a great help with adjusting to life in a new city. ●



# REDDIE & GROSE

## About Reddie & Grose

Reddie & Grose is an internationally renowned firm of European and United Kingdom patent, trade mark and design attorneys. With over 50 attorneys based in London, Cambridge and Munich, we offer services across all key technologies, with particular strengths in electronics and software, chemistry, mechanical engineering and biotechnology.

## Range of client services

We handle the full range of IP rights for a global client base ranging from SMEs through to large corporations. In the UK and Europe we work closely with solicitors, barristers and other members of the legal profession to support clients in litigation before the courts.

## Professional development

The firm has an outstanding reputation for training and the majority of partners trained with the firm. Every trainee takes part in our bespoke training programme which complements the day to day training provided by the firm. Members of the firm are active in committees and councils of professional bodies in the UK and internationally, including the Chartered Institute of Patent Attorneys and the Chartered Institute of Trade Mark Attorneys. Trainees are encouraged to take advantage of courses and lectures provided by the Chartered Institutes, Queen Mary, University of London and other organisations which supplement the thorough practical training provided internally. German and French language classes are held in the London office.

## Minimum academics requirements

Good honours degree in a scientific or technical subject, as well as excellent English. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
150

**No. of Partners**  
24

**No. of Qualified Patent Attorneys**  
44

**No. of Trainee Patent Attorneys**  
25

**No. of Qualified Trade Mark Attorneys**  
12

**No. of Trainee Trade Mark Attorneys**  
5

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2-7

**Disciplines Recruited From**  
Patents: Science and Engineering degrees;  
Trade Marks: all degrees considered

**Benefits**  
25 days' holiday, bike scheme, healthcare, life assurance, pension scheme, season ticket loan and study support

**Office Locations**  
London, Cambridge and Munich

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
W: [www.reddie.co.uk](http://www.reddie.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Tessa Ryder
LOCATION	London
UNIVERSITY	UCL
DEGREE	Natural Sciences
ROLE	Trainee Patent Attorney



## How did you get into the profession?

I first became interested in the patent profession whilst studying for my degree, but it was not until after, when I was working in the pharmaceutical industry, that I began to discover more about patents and their commercial importance. After further research into the role of a patent attorney, I felt that it fulfilled all of the requirements I was looking for in a career. In particular, I was drawn to the unique mix of technology, law and language as well as the prospect of working in a client facing role whilst applying and building on the scientific knowledge I had gained from my degree. I have always enjoyed building relationships and meeting new people so a career as a patent attorney seemed like the perfect fit.

Although I initially considered becoming a patent attorney in-house I felt that I could gain exposure to a more diverse range of inventions by working in private practice. Reddie & Grose immediately leapt out at me as a firm I would love to work for. They have a clear focus on professional development and a structured training program, including a two-week training camp immediately after joining followed by fortnightly training sessions that are designed to thoroughly prepare trainees for the rigorous qualifying exams. I had two interviews at Reddie & Grose followed by lunch with some of the current trainees and associates. They were incredibly friendly and

welcoming and when the offer of a job came through I accepted immediately.

## What are your main roles and responsibilities?

I work directly with a partner within the Life Sciences team and the majority of my work comes from this area. Since my first day I have been given real cases to work on, which, under the supervision of my partner, I am responsible for managing and monitoring. The work on each case is diverse and ranges from formulating arguments to overcome Examiners' objections, to drafting new patents for inventions made by our clients. I have also been involved in several opposition cases and attended meetings with new clients to discuss their invention.

The work I produce is reviewed by my partner who will offer constructive feedback and advice. There is a lot of new information to learn, particularly when getting to grips with a new technical area or a relevant piece of intellectual property law. Often patents for pharmaceutical products are filed in many countries, so it has been fascinating for me to gain an insight into the specific laws and practices of these countries and tailor my arguments to each particular prosecuting country. Each patent I work on offers its own unique challenges and provides an opportunity to learn and further develop my knowledge. ●



With offices in Marlow and Cambridge, Sagittarius IP is a firm of patent attorneys which specialises in advising clients in the life sciences.

### About

Established in 2002, we have grown year on year and have an enviable portfolio of clients ranging from SMEs to industry leading FTSE 100 companies, including start-ups, academic research organisations and university spin-outs.

Our practice is dominated by direct rather than agency work and attorneys therefore have extensive opportunities to engage closely with clients. We offer a range of patent services, including drafting, prosecution, freedom-to-operate analysis and due diligence investigations, as well as providing IP strategy and portfolio management advice.

We are a highly focused and collaborative team with a passion for helping our clients achieve maximum value from their intellectual property. Our goal is to maintain exceptionally high standards and to continually exceed our clients' expectations.

### Training

Having a highly capable team is crucial to the success of Sagittarius IP. The firm includes employees at a range of stages in their IP careers, providing a supportive network for individuals as they advance through their training. All attorneys in the firm are involved in providing in-house tutorials and trainees are also offered the opportunity to attend external courses.

The Partners have all been involved in IP education and know the importance of providing full support during training. Therefore, as well as being given direct supervision and training by their Line Managers, all trainees are allocated Training Mentors who will provide help and guidance throughout the process.

We typically recruit one trainee per year. If you have a strong academic background in chemistry or biological sciences, we welcome speculative applications. ●

## EMPLOYEE NUMBERS

### No. of Employees

20

### No. of Partners

4

### No. of Qualified Patent Attorneys

4

### No. of Trainee Patent Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

0-2

### Disciplines Recruited From

Chemistry, Biochemistry and Biological Sciences

### Benefits

25 days' holiday, healthcare, pension scheme, social events and study support

### Office Locations

Marlow and Cambridge

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

✓ POST

### Contact Information

Marlow International  
Parkway  
Marlow SL7 1YL

E: [mail@sagittariusip.com](mailto:mail@sagittariusip.com)

W: [www.sagittariusip.com](http://www.sagittariusip.com)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Schlich are European and UK patent and trade mark attorneys, focusing on protection and enforcement of intellectual property in biotech, chemical, pharmaceutical and mechanical technologies.

We act for local, national and international clients. Through our associates, we protect and enforce IP globally. Contentious matters represent a speciality of ours; we have particular expertise before the Opposition Divisions and Appeal Boards of the European Patent Office and have acted before the UK IPO, the UK courts and trade mark tribunals in the UK and at the EUIPO.

Technically, we are a mix of chemists, biochemists and geneticists. This is reflected in our client list, which includes multinational pharmaceutical companies, major biotech companies, international law firms and, closer to home, UK companies that carry out waste destruction, paint recycling, bacteriophage therapies and food processing etc. We are at the forefront of the CRISPR patent battles at the EPO, representing Intellia Therapeutics, Inc.

Technology, such as electronic filing, enables us to operate from our offices located in Littlehampton on the south coast of England.

We provide employees with full training from in-house training and tutorials to external training through recognised professional bodies. Our internal monthly meetings and teamwork make us a cohesive unit of professionals. For inter partes proceedings it is essential for the team to function as a unit. Sharing of knowledge and experience means our clients are always supported by the whole team.

Training extends across the whole firm and applies to all. The attorneys participate in monthly meetings to discuss and remain updated on relevant case law. At our monthly support meetings you will find the records manager, running through updates on electronic filing procedures, new rules and best practice in patent and trademark formalities. ●

## EMPLOYEE NUMBERS

### No. of Employees

18

### No. of Qualified Patent Attorneys

8

### No. of Trainee Patent Attorneys

2

### No. of Qualified Trade Mark Attorneys

4

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Benefits

25 days' holiday, pension scheme, study support and social events

### Office Locations

Littlehampton, West Sussex

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

9 St Catherine's Road  
Littlehampton  
West Sussex, BN17 5HS  
W: [www.schlich.co.uk](http://www.schlich.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About us

Secerna LLP is a progressive and expanding firm of Chartered and European patent attorneys based in York and Newcastle. We deal with clients worldwide assisting some of the world's most innovative businesses to protect and enforce their intellectual assets.

We build long-term business relationships with our clients, based on exceptional trust, teamwork and value for money.

### Opportunities

Due to the firm size and expansion, there is great opportunity in personal and professional development. Individuals can expect to be exposed to a range of business situations, range of clients and technology, such as providing strategic advice to corporate clients, dealing with day to day matters with in-house teams and discussing new technology with inventors. We are a growing firm, committed to our recruitment plans and develop bespoke training programmes for each recruit.

### What we offer

We have a great depth of technical expertise across a broad range of technologies and in particular in the fields of telecommunications, computer-implemented inventions, oil and gas delivery technologies and assisted and consumer service solutions. In addition, the Life Sciences and Pharmaceutical groups have considerable experience working in the fields of NCEs, bio-therapeutics, nucleic acid-based diagnostics and regenerative medicine.

As a trainee patent attorney at Secerna you will be given full training and support as you work towards qualifying as a Chartered and European Patent Attorney and will work closely with senior attorneys with a track record of successful training. We appreciate you'll be an individual too and will bring your own personal skills, areas of interest and unique abilities to our team. At Secerna you will have an exceptional opportunity to further your career within a supportive and friendly environment.

We are looking for graduates with good technological knowledge in their field, good interpersonal skills, who are motivated and keen to learn new skills; as well as candidates that are keen to qualify as a patent attorney and become a partner in a growing firm. ●

## EMPLOYEE NUMBERS

### No. of Employees

16

### No. of Partners

2

### No. of Qualified Patent Attorneys

5

### No. of Trainee Patent Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2

### Benefits

25 days' holiday and healthcare

### Office Locations

York, Newcastle upon Tyne

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [docketing@secerna.co.uk](mailto:docketing@secerna.co.uk)

W: [www.secerna.co.uk](http://www.secerna.co.uk)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Jonathan Roberts
LOCATION	York
UNIVERSITY	Lancaster
DEGREE	PhD in Physics
ROLE	Trainee Patent Attorney



## Why did you decide to pursue a career as a patent attorney?

During the course of my PhD I was fortunate enough to be involved in the filing and prosecution of several patent applications. I therefore gained first-hand experience in the world of intellectual property. Immediately, I was intrigued and, upon researching what the career might entail and speaking with several patent attorneys, I decided that a career as a patent attorney would not only satisfy my desire to learn about new technology but would also be well suited to my particular skillset.

## What's it like working at Secerna?

Working at Secerna has been fantastic and I immediately found it to be a comfortable and friendly working environment with support always on hand if needed. The range of clients I have worked with has satisfyingly expanded my scientific knowledge into areas I hitherto knew nothing about, and, as our clients include international enterprises, individual inventors, universities and SMEs, I have also gained invaluable experience in client management. My duties have also been highly varied, ranging from patent drafting to prosecution and has provided me with a broad experience even though I am relatively new to the profession.

This broad range of clients and responsibilities is certainly a perk of working at a smaller firm and has given me experience that I might not have otherwise had.

## What skills are required?

Many different skills are required to be successful in the patent profession. For example, good communication skills are vital as they are employed daily as you will be required to explain challenging concepts to fellow colleagues, clients and patent offices – not all of whom will have English as a first language. You should also be self-motivated as you will be required to compliment the skills and knowledge that you are acquiring during daily practice with study in your own time. Other desirable skills are good problem-solving skills, time management and attention to detail. If you feel you have these skills, find the overlap of science, law and commerce fascinating and have a keen interest to learn new things then I would definitely recommend a career as a patent attorney.

## What progression opportunities are available?

I have found the firm to be flexible and if you are keen to develop there is a great supportive network to help you do this ●



### The firm

Slingsby Partners LLP is a patent attorney firm based in central London. The firm has a strong and growing client base of technology companies from across Europe. We are particularly proud that the great majority of our instructions come through recommendations from existing clients. This success is a result of the strong professional relationships we build with our clients at all levels of the firm. We are recommended by The Legal 500 and IAM Patent 1000.

Slingsby Partners is focused on providing patent advice to predominantly UK and European technology companies in the fields of engineering, electronics and the physical sciences. Our clients range from start-ups to large multinationals. The core of the firm's practice is patent drafting and prosecution, but we have a depth of experience across every area of patent procurement and exploitation, from patent due diligence and acquisition to multi-jurisdictional litigation and licensing.

### Graduate recruitment

We are looking for highly motivated individuals with exceptional communication skills to join our close-knit team. You will need a strong academic background and a collaborative and enthusiastic approach to work. All our partners and associates are involved in training and from day one you will be working on a wide range of IP matters directly with our clients.

We take an active interest in our trainees' progress towards qualification as European and UK Chartered Patent Attorneys. The breadth of the firm's work means your day to day training will be directly relevant to the professional exams you will need to undertake. We also provide in-house exam-specific tutorials and encourage our trainees to attend external lectures and courses. ●

## EMPLOYEE NUMBERS

### No. of Employees

40

### No. of Partners

4

### No. of Qualified Patent Attorneys

14

### No. of Trainee Patent Attorneys

9

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2-3

### Disciplines Recruited From

Physics, Engineering, Electronics, Computer Science and Materials Science

### Benefits

27 days' holiday, healthcare, pension scheme, bike scheme, gym membership, season ticket Loan, social events and study support

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruitment@slingsbypartners.com](mailto:recruitment@slingsbypartners.com)

W: [www.slingsbypartners.com](http://www.slingsbypartners.com)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Anna Bools
LOCATION	London
UNIVERSITY	Exeter
DEGREE	BSc Physics
ROLE	Part-Qualified Patent Attorney



Gaining a job at Slingsby Partners LLP involved a concise application process consisting of submitting a CV and covering letter via IP Careers and attending a single interview. Having already submitted preliminary tasks, completed psychometric tests and attended multiple interviews over a number of months as part of applying to other firms, I was delighted to receive an offer from Slingsby Partners in the week following my interview.

The interview itself was comprehensive and included a number of challenging tasks, which I now realise were chosen to provide an indication of my ability to carry out the everyday work of the firm. I found the interview to be very thorough, but the friendly and relaxed atmosphere of the firm certainly came across, so I did not hesitate to accept my offer.

From day one at Slingsby Partners, I was encouraged to hit the ground running. Starting in May, I had a few months in the office to get my bearings before beginning the Queen Mary course in September. Following a whirlwind drafting masterclass in my first month, under careful supervision I was involved in drafting three applications by the time I attended my first lecture. This is certainly unusual for a new trainee.

The majority of the firm's work is direct client prosecution. I believe that one of the benefits of working for a smaller firm is that

you are encouraged to be involved in client communication very early on. I was fortunate to participate in client meetings and phone calls within just a month or two of starting the job.

Being thrown in at the deep end definitely resulted in a steep learning curve and the first few months involved a lot of adaptation to my surroundings. For example, a significant amount of reading is required for each new case.

However, I feel that the skills developed during a science degree do stand you in good stead in this job. For example, the perseverance required to understand a new technical invention even when, at first reading, the relevant patent specification doesn't seem to make any sense.

Being a trainee at Slingsby Partners involves working with all senior attorneys and partners which I think helps to yield a very cooperative environment. However, this does mean that no one person is responsible for your workload so time management definitely plays a big part of this role.

Having now completed the Queen Mary course, over the next few years I will be aiming to sit some of the UK and European qualifying exams and through experience also hope to develop my ability to advise clients on a wide range of IP matters. ●



Swindell & Pearson provides a high-quality, client-focused service to companies, academic institutions, government agencies and individuals. Formed 140 years ago, we are one of the UK's leading specialists in patents and trade marks. Some of the world's foremost multi-national companies trust our attorneys with their patent and trade mark portfolios.

Client relationships are very, very important to us and we really care about delivering outcomes our clients want. We are patient, approachable, friendly, responsive and dependable.

We know that our reputation is only as good as the individuals we employ. We therefore recruit people with potential and help them fulfil that potential. We pay our trainees well and invest very heavily in their training.

You will work under the direct supervision of experienced attorneys and receive one-on-one constructive feedback on your work. Training includes internal courses, regular seminars and external courses. You will work on cutting edge technology and, unusually, be given early responsibility and your own caseload. A large proportion of your work will be for direct clients where you work directly for the owner of the patent. You will benefit from contact with clients and will be encouraged to become more independent as you develop. You will initially share office space with other trainees, in a friendly and supportive environment and will quickly become a respected and valued member of the team.

Trainees are based in our head office in Derby's professional quarter. Derby has the UK's highest export value per capita and is one of England's fastest-growing cities. It is also an affordable place to live, not far from the Peak District, and just a two-hour train ride from London.

We work on a meritocracy basis where hard work and success are rewarded. The majority of our IP directors trained with the firm, providing proof that we firmly believe that our trainees are our future.

We would welcome speculative applications at any time. ●

## EMPLOYEE NUMBERS

### No. of Employees

50

### No. of Partners

9

### No. of Qualified Patent Attorneys

10

### No. of Trainee Patent Attorneys

8

### No. of Qualified Trade Mark Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2 p.a

### Disciplines Recruited From

Physics, Engineering, Natural Sciences, Computer Sciences and Applied Mathematics

### Benefits

Up to 33 days' holiday, pension scheme, study support, cycle to work scheme and social events

### Office Locations

Derby, Sheffield, Stafford, Stoke and Wolverhampton

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruit@patents.co.uk](mailto:recruit@patents.co.uk)

W: [www.patents.co.uk](http://www.patents.co.uk)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Henry Makings
LOCATION	Derby
UNIVERSITY	Cambridge
DEGREE	MEng- Mechanical Engineering
ROLE	Patent Advisor



## Why patents?

I feel like the job of a patent attorney offers everything I was looking for in a career. It not only fits the analytical and problem-solving aspects of my personality but it provides a fast-paced and highly-varied environment where I'm working on inventions at the cutting-edge of technology every day. I was also drawn to the prospect of working for a wide range of different clients.

## Choosing Swindell & Pearson

I wanted to work for a firm that provided personalised mentoring and support throughout my training, allowing me to develop in line with my ambitions, as opposed to merely being another fish in a sea of trainees. And S&P sounded like the perfect fit!

Practical learning is the key focus of the firm's training. Trainees aren't just given piecemeal items, they start real work right away and they're given the responsibility to manage cases through the entire patent prosecution process. Trainees also receive supervision from the firm's most senior attorneys.

Learning directly from someone with so much experience in this way is invaluable and it allows trainees to quickly develop their skills.

The close-knit nature of the firm also means that trainees have a large team of additional mentors to help support them throughout their career.

## Interviews

As with many companies, the first stage of the process was a telephone interview. However, something which really struck me was that this call was with the firm's managing director (now my supervisor)! For me, this was one of the best illustrations of the firm's ethos. It showed the interest that senior attorneys take in the development of trainees and also gave me a great impression of what life would be like. When I hung up the phone, I knew S&P was somewhere I would be challenged and pushed to achieve my full potential.

## The job

I'm coming to the end of my second year at S&P and I'm starting to see real progress with my professional development. I've taken my first steps towards qualification, having passed my first set of exams, and I've also begun to grow my own portfolio of clients. I'm really enjoying the greater independence and variety of work this brings and am keen to continue along this path in the future. ●

# TL BRAND & Co

TL Brand & Co is a small full-service IP law firm assisting in-house counsel and R&D directly with strong commercial understanding and a common-sense, practical approach. We are a progressive and developing firm, based in central London.

The structure of TL Brand & Co was devised differently from the traditional IP firm from the outset. Our staff operate in a highly interconnected fashion, supporting each other beyond their core functions. Attorneys will also be trained to understand fully the support functions necessary to allow the firm to run effectively, consequently gaining business management understanding alongside professional training and development.

Set up five years ago as an environmentally conscious paperless office our aim has been to cut out needless printing and filing. Using a cloud-based software system, we reduce our waste and also are able to work anywhere there is an internet connection. Our employees tend to work from home at least once a week, something that is encouraged to maintain a good work/life balance.

Training will involve working with our senior attorneys and attending qualification courses, plus internal and external seminars and tutorials. We believe the best way to learn is through understanding the client and their business, and to that end trainees will attend client meetings and hearings from the start. There are excellent long-term prospects for assisting in the future development and expansion of this new firm.

Our clients range from multinationals with head offices in the UK and US to smaller UK based companies and overseas law firms. We are frequently asked by our clients to advise in connection with wider commercial issues such as agreements, acquisitions, toll manufacturing and trade secrets. Although a young firm, the majority of our attorney-client relationships are long established at a personal level.

While we work on a wide variety of technology, the firm is primarily chemistry and biotechnology oriented. ●

## EMPLOYEE NUMBERS

### No. of Employees

8

### No. of Partners

1

### No. of Qualified Patent Attorneys

3

### No. of Trainee Patent Attorneys

2

### No. of Qualified Trade Mark Attorneys

1

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1

### Benefits

25 days' holiday, bike scheme, flexitime, healthcare, pension scheme, performance bonus, social events, study support, life assurance and home working

### Office Locations

Central London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

**E:** info@tlbrand.co.uk

**W:** www.tlbrand.co.uk

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About us

We work with the brands and technologies that shape the way we live and work today.

The sectors we're active in include chemistry and materials; consumer brands; life sciences and health; automotive, engineering and industry; software, telecoms and technologies; and creative, media and games.

Our team advises over 1,900 clients in the UK and overseas including small, medium and large organisations, universities and research bodies. We're proud to work with some of the world's leading companies including DePuy, Fulham FC, Hermès, Hitachi, JD Sports, Konica Minolta, Lidl, nChain, Nisa and Stanley Black & Decker.

We specialise in British, European and international patent, trade mark, design and copyright law, from strategy through to litigation and dispute resolution. We're a global firm with a local feel, operating from offices across the UK including London, Leeds, Cardiff, Milton Keynes, Newcastle and Bristol. Our attorneys are ranked in The Legal 500, IAM Patent 1000, IP Stars and Financial Times Europe's Leading Patent Law Firms for 2020.

### Working for us:

If you want to work with innovative clients and creative brands, and value independence within a team environment — we could be the firm for you.

We always:

- support learning, development and career progression opportunities
- provide excellent employee benefits at all levels
- encourage inclusion, diversity and collaboration
- ensure the physical and mental wellbeing of our people
- give back through our charity and community partners

### What we look for:

As a firm we value enthusiasm, collaboration, attention to detail and a willingness to drive the practice forward. Our people build strong relationships and long-term trust with their clients, taking the time to truly understand the businesses we work with, and providing straight-talking, commercial and pragmatic IP advice. ●

## EMPLOYEE NUMBERS

### No. of Employees

90

### No. of Partners

18

### No. of Qualified Patent Attorneys

22

### No. of Trainee Patent Attorneys

4

### No. of Qualified Trade Mark Attorneys

12

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Varies

### No. of Undergraduate Opportunities

Varies

### Disciplines Recruited From

Any

### Benefits

25 day's holiday, healthcare, bike scheme, pension scheme, study support, season ticket loan and social events

### Office Locations

Leeds, London, Cardiff, Milton Keynes and Newcastle

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

E: [hello@udl.co.uk](mailto:hello@udl.co.uk)

W: [www.udl.co.uk/our-firm/join-us](http://www.udl.co.uk/our-firm/join-us)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Venner Shiple LLP is a leading firm of European patent and trade mark attorney and lawyers. We have offices in London, Cambridge, Guildford, Manchester and Munich, and work with clients based across the globe. Our diverse range of clients includes well known multinationals (both domestic and internationally headquartered), small and medium-sized enterprises and universities.

We have a team of over 75 partners and associates who are dedicated to offering comprehensive advice relating to all aspects of intellectual property. We have qualified Chartered and European patent attorneys from diverse academic backgrounds, with graduate and postgraduate qualifications in all of the major scientific and technical disciplines. Our teams focus on Electronics & Software, Chemical & Life Sciences, Engineering and Trade Marks. We also have a Legal team. Within each of these teams, we have experts recognised as being at the top of their field.

Venner Shiple is a modern firm with a distinctive culture which aims to foster ingenuity, flexibility and teamwork. We look to employ people with excellent technical and interpersonal skills who are keen to work in an area where they are constantly learning about new things. We give our attorneys an opportunity to use their specialist knowledge of science and technology to help protect future innovations, whilst also helping them develop skills to deal with the commercial aspects of patents. We always seek to understand and involve ourselves in our clients' businesses to help them develop a commercially viable IP strategy. We work with clients to exploit new developments, avoid conflicts with the rights of others, and determine the commercial value for the intellectual property assets of a venture. ●

## EMPLOYEE NUMBERS

### No. of Employees

139

### No. of Partners

25

### No. of Qualified Patent Attorneys

48

### No. of Trainee Patent Attorneys

30

### No. of Qualified Trade Mark Attorneys

4

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

See website

### No. of Undergraduate Opportunities

See website

### Disciplines Recruited From

Chemical & Life Sciences, Electronics & Engineering, Computing and Physics

### Benefits

20/25 day's holiday, healthcare, pension scheme, season ticket loan, social events, life assurance, childcare and eye test vouchers and employee assistance programme

### Office Locations

London, Cambridge, Guildford, Manchester and Munich

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE
- ✓ EMAIL

### Contact Information

E: [vacancies@vennershipley.co.uk](mailto:vacancies@vennershipley.co.uk)

W: [www.vennershipley.co.uk](http://www.vennershipley.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Nusrat Rahman
LOCATION	Guildford
UNIVERSITY	Hong Kong University Science & Technology
DEGREE	BEng Electronic Engineering
ROLE	Trainee Patent Attorney



## What made you apply to be a patent attorney?

In the final year of my degree, I was exploring jobs mostly in the software development industry. I unexpectedly received a job offer as an in-house Patent Engineer in a company specializing in high performance routers and networking solutions.

I thoroughly enjoyed my work in the in-house patent department. After a few years in that role, I decided to start my formal training

## Why did you apply to Venner Shipley?

Venner Shipley has a great reputation in terms of being one of the best IP firms in the UK. When I went in for the interview, I was very pleased to see how friendly the people were. They made sure I was comfortable and encouraged open communication. After the interview, I was sure that Venner Shipley would be a good fit for me. Despite being a big firm, each and every employee is treated with respect, and is valuable to the firm.

## What type of work have you done?

I have done a broad range of work. I work on prosecution and drafting of UK and EP patent applications related to a wide range of technologies in electronics. The clients I work with include large multinational corporations. An added advantage of being based in Guildford at Surrey Research Park is that I also get to work with a number of small-to-medium enterprises and start-up companies based around our office. The variety of clients helped me grow my technical knowledge significantly. I also learned various ways of drafting and prosecution of patents based on the preferences and needs of different clients.

## What has been your most interesting piece of work?

One of the best learning experiences for me was attending oral proceedings with my supervisor before the examining division. It was very interesting to see how my supervisor communicates with the examining division and presents the arguments, and more importantly how the examining division reacts to arguments. I helped my supervisor with preparing proposals on the spot during the hearing based on the examining division's comments, and finally the examining division approved one of our proposals.

## How is the training?

I have enjoyed my on-the-job training quite a lot. While I am given enough responsibility to organize my own workload, I also get constructive feedback and mentoring from my supervisor. I provide significant inputs to the work and at the same time learn from my supervisor. It is a perfect balance. I am also encouraged to do tasks at my own pace so that I can maximize my learning experience. At the same time, I am learning how to be more time efficient as my responsibilities increase over time. For UK foundation level qualification, the firm sends its trainees for the Queen Mary course. I felt the course is very helpful in terms of studying together in a team, and getting to know fellow trainees. The firm also provides additional training through internal seminars and tutorials. Trainees are also encouraged to attend a lecture series at CIPA, which provides an introduction to the topics studied in more detail during the Queen Mary course. ●

# WilsonGunn

PATENT & TRADE MARK ATTORNEYS

## Background

Opening our doors in 1864, we are one of the longest established firms of Patent and Trade Mark Attorneys in the country. The firm was founded in Manchester, where our head office is located, and we also have offices in Birmingham, Chesterfield, Liverpool, London and Dublin.

## Clients and services

We serve a wide range of local, national and international clients, from individuals to multinational corporations across all sectors, and enjoy a high proportion of direct client work. We advise clients in relation to all aspects of intellectual property law including patents, trade marks, designs and copyright. Although we deal primarily with obtaining intellectual property rights for our clients, we also advise on enforcement, licensing and related matters. We pride ourselves on our commercial approach combined with a user-friendly style, and we are consistently recognised by the major legal directories.

## Graduate applications

For trainee patent attorneys we seek candidates with a broad based technical background. Most attorneys in the firm deal with a broad range of subject matter. For trade mark trainees we seek candidates with a legal background. For all trainees, good communication skills are essential, especially an excellent command of English.

## Professional development

The firm has a commitment to training through a close working relationship between trainee and a designated partner, as well as structured in-house training supplemented by external courses and tutorials. Trainees are involved with casework from the beginning, and our high proportion of direct client work means that trainees can expect client contact from an early stage. Trainees can also expect a varied and interesting caseload. We encourage trainees to take on responsibility as soon as they are able. Once qualified, attorneys enjoy a high degree of autonomy. ●

## EMPLOYEE NUMBERS

### No. of Employees

62

### No. of Partners

9

### No. of Qualified Patent Attorneys

15

### No. of Trainee Patent Attorneys

5

### No. of Qualified Trade Mark Attorneys

13

### No. of Trainee Trade Mark Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2

### Disciplines Recruited From

Chemistry, Life Sciences, Electrical, Electronic and Mechanical Engineering, Physics and Law

### Benefits

25 days' holiday plus extra for long service and buy/sell holiday days, pension scheme, study support, bike scheme, performance bonus and social events

### Office Locations

Manchester and Birmingham

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

T: 0161 827 9400

E: graduates@wilsongunn.com

W: www.wilsongunn.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Henry Cox
LOCATION	Manchester
UNIVERSITY	Manchester
DEGREE	Physics
ROLE	Trainee Patent Attorney



## Why I chose the patent attorney career?

I have always enjoyed learning about new science and technology, so when I spoke to a patent attorney at a University careers session it immediately felt like a good fit for me. After reading the IP Careers Guide, I was happy to see there were plenty of firms in Manchester, my preferred location.

Before applying, I attended an open day of a Manchester-based firm. This was a great experience and I strongly recommend attending one if you can. A few different firms run them and it is a good way to get an insight into the profession. It is also a good thing to mention in a cover letter or interview.

## Why did I choose Wilson Gunn and how did I secure a position?

I initially made a phone call to Wilson Gunn in December 2018 enquiring about a job advert I had seen. They put me straight through to one of their senior partners to discuss opportunities, and this gave me confidence that they valued new trainees and were an open, friendly place to work. I followed up the call by sending in a cover letter and CV, then had a face-to-face interview and was subsequently offered a job.

The CV I sent in had been through a few iterations with the University Careers Service advisors. These kinds of services really help with preparing cover letters and CVs, as well as doing mock-interviews. No matter how good you think your CV is, having another pair of eyes take a look is always a good thing!

## How do I feel about the profession one year in?

At Wilson Gunn you work on patents from a variety of fields and, on occasion, other aspects of a client's IP such as trade marks and designs. As such, no two weeks are the same and you are constantly learning. I am also enjoying the work more as I progress and need less frequent guidance from my supervising partners.

As a patent attorney you sometimes review physical samples of a proposed invention. This means your office often has some interesting additional furniture, and that you occasionally venture out of the office to meet clients at their office to discuss inventions. This is an aspect of the work I particularly enjoy.

The work culture is very friendly and there are regular social events to let your hair down both within the firm and with trainees in other firms. As such, I have no regrets about joining Wilson Gunn or the patent attorney profession. ●



European & Chartered Patent Attorneys  
Trade Mark Attorneys

Withers & Rogers is one of Europe's largest dedicated intellectual property law firms, with offices in London, Bristol, the Midlands, Sheffield and Munich. Established more than 130 years ago, we remain as passionate as ever about making intellectual property work to our clients' best advantage. Today, our clients include many renowned, innovative organisations from across Europe, North America and Asia.

We operate in four principal practice groups: Electronics, Computing & Physics; Advanced Engineering; Life Sciences & Chemistry, and Trade Marks. We also have a number of specialist practice groups including Higher Education, Clean Technology, Medical Devices and Aerospace & Defence.

### Your development

When you start your training at Withers & Rogers, from the get-go you'll be given the support and guidance you need to succeed and pass your exams to qualify as a chartered UK and European patent attorney or a chartered trade mark attorney.

Throughout your training, you'll attend courses, lectures and tutorials to give you the very best chance of success. Our own extensive in-house tutorial programme provides regular and structured feedback to trainees as they work towards qualifying.

The main focus of your training, however, will be exposure to a wide variety of work on actual live cases. This is where you will quickly develop your 'real world' skills and understanding of the role, as well as the culture and working practices that have led to our firm's reputation and success. This includes involvement in client meetings, the marketing process, and we encourage membership of networking organisations from early on in the training process.

### Who can apply?

We hire graduates with a strong academic record in a relevant subject, but above all, we're looking for people who can demonstrate a passion for technology. Trainee patent attorneys will need an engineering or science related degree. All trainees need to be able to demonstrate excellent verbal and written communication skills as well as strong commercial awareness. ●

## EMPLOYEE NUMBERS

### No. of Employees

211

### No. of Partners

30

### No. of Qualified Patent Attorneys

49

### No. of Trainee Patent Attorneys

17

### No. of Qualified Trade Mark Attorneys

8

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-5

### Disciplines Recruited From

Engineering and Science, plus other disciplines

### Benefits

23 days' holiday (increasing to 28), bike scheme, healthcare, pension scheme, performance bonus, season ticket loan, social events, study support, sabbatical leave, healthcare cash plan and more.

### Office Locations

London, Bristol, Leamington Spa, Sheffield and Munich

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [www.withersrogers.com/careers](http://www.withersrogers.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Sheri Jeyakumar
LOCATION	Bristol
UNIVERSITY	Cardiff
DEGREE	MEng Medical Engineering
ROLE	Trainee Patent Attorney



## About me

I studied Medical Engineering at Cardiff University. It is primarily a mechanical engineering degree, but I had exposure to a combination of medical devices, machinery and electronics. I came across patents during work experience in a medical device company in Ireland – we were trying to work around another company's patent!

Working in engineering was interesting, but I found it to be quite slow paced as you work on one project for an extended period of time. The idea of working on a wide variety of subject matter from different technologies really drew me into the world of IP.

## Choosing Withers & Rogers

Withers & Rogers really stood out during the application process. In comparison to rigorous engineering assessment days, the selection day was more focused on who I was as a person. The interviewers were friendly and I thoroughly enjoyed the day.

I have grown a lot since starting work at Withers & Rogers. I have been challenged intellectually but I have been supported throughout, and everyone in the office is approachable. I especially appreciate the patience my managers have while I have been learning the legal system as well as new technical concepts!

My advice for those applying to Withers & Rogers is try not to be too nervous on the selection day! They are trying to find who you are as a person and they can only really do that if you're relaxed enough to talk to everyone.

## My first year at Withers & Rogers

I am predominantly trained by three supervisors and have had exposure to a wide variety of technology, writing styles and clients. I have been involved in prosecution of pending applications, going to inventor meetings, drafting patent applications, been exposed to opposition procedures and involved in marketing.

The hardest part is learning a lot and trying not to be discouraged. You have to accept that you aren't going to know everything, but the only thing that matters is that you are willing to learn. Everything I do is passed through multiple people before being sent out, so there's no worry about doing 'the wrong thing'. Everyone starts from somewhere!

I am approaching my first set of exams, which are the UK qualification exams. We were given the choice of exams or a university course, and I chose the exams because they suit me better than coursework in general. ●



Wynne-Jones IP a vibrant, dynamic, modern and fast-paced firm with an enthusiastic, talented and highly motivated team of positive and like-minded individuals.

We are a full service firm meaning we cover patents, trade marks, designs, IP strategy, IP licensing, enforcement, IP audits and IP renewals. We work across a broad range of industries and sectors but specialise particularly in automotive & aviation, engineering & sciences, IT & cyber, SME & entrepreneurs, toys & games and licensing.

With offices in Cheltenham, London, Cardiff and Telford we work with many exciting clients across the world that vary in size from FTSE 100 companies to the entrepreneurs and start-ups that stand at the forefront of innovation.

We are passionate about innovation and believe that our job is to enable our clients to take their ground-breaking ideas to the market and be confident that they are protected. We believe in forward thinking, quality advice and the same principles are applied within our Training Academy.

In addition to our UK offices, we are proud to part-own APEX BV; a pan-European IP law firm. This enables us to be able to provide opportunities for our trainees to work on APEX's accounts and gain experience working on large IP portfolios. There are also opportunities for trainees to take part in exchange programmes and meet and share best practice with over 250 other trainees and qualified attorneys across Europe.

### Training and beyond Wynne-Jones IP

The Wynne-Jones Training Academy is our pioneering training body that offers structured programmes providing training for patent attorneys, trade mark attorneys and business professionals (examples include marketing, HR and other qualifications).

Our approach ensures trainees are well supported and best prepared for examinations and real-life practice. Trainee attorneys are exposed to the commercial and business environment much earlier than is traditional meaning that IP practice management skills are developed and established faster than they are traditionally.

### What we're looking for

Candidates can be from a range of disciplines and on track to receive a 2:1 or above. You will be adept at problem solving, have an eye for detail, have excellent communication skills and a proven ability to meet deadlines. ●

## EMPLOYEE NUMBERS

### No. of Employees

40

### No. of Partners

4

### No. of Qualified Patent Attorneys

6

### No. of Trainee Patent Attorneys

2

### No. of Qualified Trade Mark Attorneys

4

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

All degrees considered but specialists in Engineering, Sciences, Aviation, Automotive, IT and Cyber preferred.

### Benefits

24 days' holiday, healthcare, pension scheme, social events, study support and many other benefits

### Office Locations

London, Telford, Cheltenham and Cardiff

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [www.wynne-jones.com](http://www.wynne-jones.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Suzanne Gregson
LOCATION	Cardiff
UNIVERSITY	Cardiff
DEGREE	MChem Chemistry
ROLE	Analytics Specialist/Trainee Patent Attorney



## My path to the profession

When I left university, I had no inclination whatsoever to apply for a job in a lab. My sister, who is a lawyer, pushed the IP Careers guide across the table towards me one day, but I ended up falling into a (non-lab) job at a pharma company. It wasn't until redundancy (due to the end of a patent term, of all things!) caused me to fall out the other side that I considered a career in IP. I worked at the UK IPO (mainly as a patent examiner) for over 10 years; however, as my career progressed, I couldn't find any opportunities at the UK IPO that combined all of the things I liked the most about the various roles I'd enjoyed. As I was mulling over my options, the stars aligned somewhat (including a chance encounter with an attorney who offered me some work experience), and I realised that qualifying as a patent attorney could well be the answer. (I should've listened to my sister!)

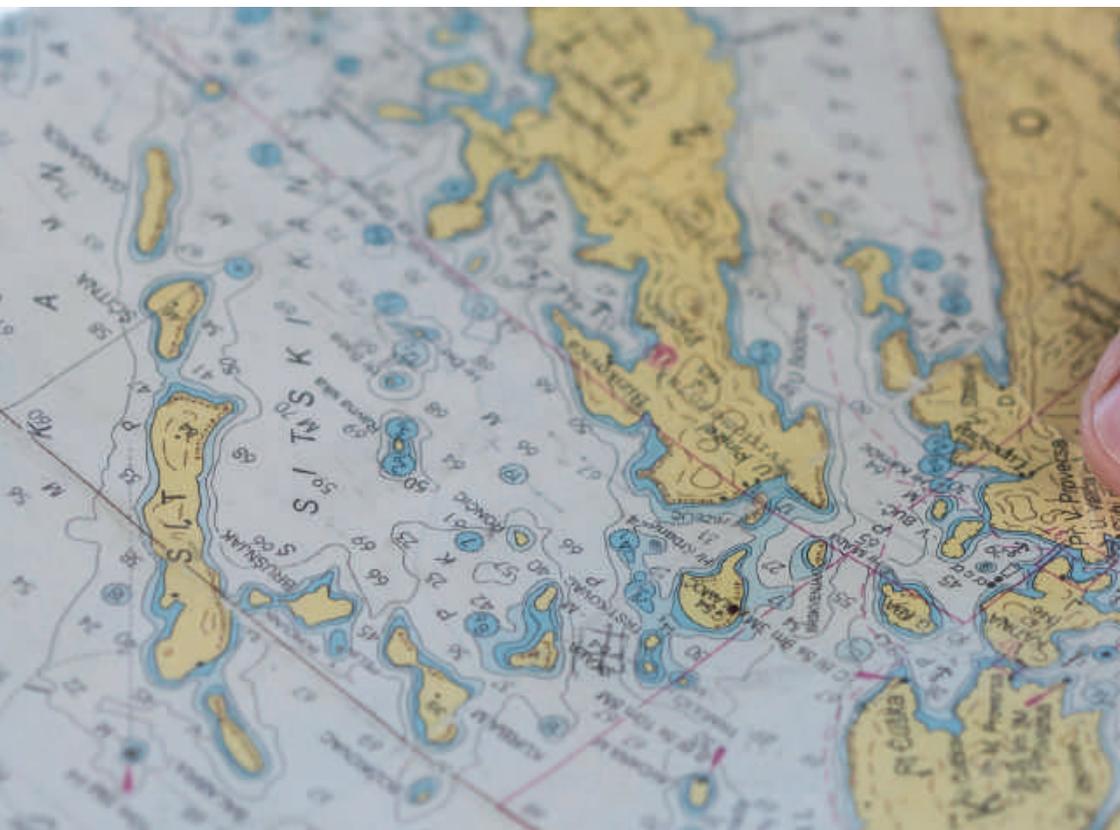
## Training at Wynne-Jones

I've just finished my first year in the profession, and I'm so glad that I made the move. My existing experience meant that I didn't really fit the usual graduate mould, but the training at Wynne-Jones has been flexible enough to capitalise on the skills I already had, while developing the skills required of an attorney and preparing me for qualification. I would

encourage candidates with industry experience to consider a role at Wynne-Jones; I would encourage everyone to complete some work experience before applying.

My supervisor and team provide excellent support, and I have a good amount of autonomy and responsibility. I've also had the opportunity to contribute to various projects, and I always feel like my voice is heard and my views are valued. Away from the day-job, Wynne-Jones has been very supportive of my work on the CIPA Informals Committee and has encouraged my participation in CIPA training events, and I've found this to be a very enjoyable aspect of the profession.

For me, my role at Wynne-Jones is the perfect blend of challenging technical and legal work, problem-solving, learning, teamwork, client care, networking, and social events. The work can be very demanding and unpredictable at times, and this is when stress is likely to creep in, but even that brings with it its own exhilaration – and it's certainly never boring! ●



# JOB FINDER

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Provides summary information on employers recruiting Trainee Patent Attorneys, including page numbers in the left-hand column to make finding detailed information in each employer's 'Company Profile' easier.



Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 <small>INTELLECTUAL PROPERTY LAW</small>	72	14	12	5	●	●	-	-	Up to 3	See Website
	94	17	25	10	●	-	-	-	1-3	-
 <small>Adams Jones</small> <small>Lawyers &amp; Solicitors</small>	22	4	8	1	●	-	-	-	1	-
	126	19	29	18	●	●	-	-	Open	Open
 <small>Intellectual Property</small>	138	26	31	17	●	-	-	-	2	-
	44	11	13	4	●	-	-	-	1-2	-
 <small>BOULT WADE TENNANT</small>	200	38	19	15	●	●	-	-	2-8	Varies
	271	25	50	44	●	-	●	●	10-14	30

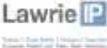
	No. of Days Holiday	BENEFITS					Office Locations	HOW TO APPLY			Further Information (page)	
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan		Social Events	Online	Email		Post
	26-28	●	●	●	-	●	-	London	-	●	-	82
	22-30	●	●	●	-	●	●	London, Cardiff and Bath	●	-	-	84
	25	●	●	●	●	-	●	Nottingham and Leicester	-	●	-	87
	25	●	●	●	●	●	●	Manchester, Leeds, Halifax, Cambridge and BioHub, Alderley Park	●	-	-	88
	25	-	●	-	-	-	-	Birmingham and Southampton	●	-	-	90
	25-30	●	-	●	●	●	●	London	-	●	●	92
	23	-	●	-	-	-	-	London, Berlin, Madrid, Frankfurt, Cambridge, Reading, Oxford and facilities in Munich	-	●	-	94
	23	●	●	●	-	●	●	Central London	●	-	-	96

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 cleveland scott york <small>strategic legal</small>	54	13	13	6	●	-	-	-	1-2	-
 C/M/S <small>Law &amp; Tax</small>	>4,500	>1,000	13	7	●	-	-	-	Varies	-
 D YOUNG & CO INTELLECTUAL PROPERTY	226	36	46	34	●	-	●	-	6	8-12
 Dehns <small>Patent and Trade Mark Attorneys</small>	228	32	63	50	●	-	●	-	8-10	8-10
 eIP	150	23	30	19	●	-	-	-	4-5	-
 E+F <small>ELKINGTON + FIFE</small>	72	13	24	16	●	-	-	-	2	-
 Europäisches Patentamt European Patent Office <small>Office européen des brevets</small>	7,000	-	-	-	●	-	-	-	Varies	-
 FORRESTERS <small>Clear direction</small>	100	19	24	13	●	-	-	-	See Website	-

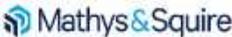
	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	22	●	-	●	-	●	-	London, Hertfordshire and Thames Valley	-	●	-	98
	25	●	●	●	-	●	-	70+ Offices in the UK, Europe, the Middle East, Asia and South America	●	-	-	101
	25-35	●	●	●	●	●	●	London, Munich and Southampton	●	-	-	102
	25	●	●	●	●	●	●	London, Brighton, Bristol, Oxford, Manchester and Munich	●	-	-	104
	20-25	●	●	●	●	●	●	Bath, Cardiff, Leeds and London	-	●	-	106
	25	●	●	●	●	●	●	London and Sevenoaks	●	-	-	108
	30	●	●	-	-	-	-	Munich, The Hague	●	-	-	111
	28-31	●	●	●	●	●	●	London, Birmingham, Liverpool, Southampton and Munich	-	●	●	112

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	125	13	36	14	●	-	-	-	3-5	-
	100,000	-	79	7	●	-	-	-	1-2	-
	15	1	3	1	●	-	-	-	1	-
	207	36	69	17	●	-	-	-	4-6	-
	399	61	61	50	●	-	-	-	10-15	-
	15	2	4	2	●	-	-	-	1-2	-
	406	48	102	35	●	-	-	-	2	-
	1,200	-	-	-	●	-	-	-	Up to 50	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	●	●	●	●	●	●	London	●	-	-	114
	26	●	●	-	●	-	-	Brentford, Stevenage, Ware, Wavre, Siena, Nyon and Multiple Offices in the USA	●	-	-	116
	25	-	-	●	-	●	-	Sevenoaks	-	●	-	117
	25	●	-	-	-	●	●	Bristol, London, Leeds, Glasgow and Munich	●	-	-	118
	27	●	●	-	●	●	-	Various locations across the UK and Europe	-	●	-	120
	25	●	-	-	-	-	-	Edinburgh and Liverpool	-	●	-	122
	25	●	●	-	-	●	●	London, Munich, Dusseldorf, Hamburg, Madrid, Milan and Amsterdam	-	●	●	124
	25-30	●	-	-	-	-	-	Newport (South Wales)	●	-	-	126

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	25	-	2	1	●	-	-	-	1-2	-
	<25	5	8	4	●	●	●	●	1-3	Varies
	4	-	2	-	●	-	-	-	-	-
	219	43	60	29	●	-	-	-	6	-
	95	18	23	13	●	-	-	-	3-4	-
	212	26	52	37	●	-	-	-	See Website	-
	23	3	3	3	●	-	●	-	3-5	Varies
	356	52	94	50	●	-	-	-	Up to 15	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25-30	●	●	-	●	-	●	Norwich, Cambridge, Chelmsford, London, Hitchin and Bury St. Edmunds	-	●	-	127
	5 wks	●	●	●	●	-	●	London, Oxford and Dublin	-	●	-	128
	25	-	●	-	-	-	-	Swanage, Dorset	-	●	-	129
	20	●	-	●	●	●	-	London, Cambridge and Oxford	-	●	-	130
	25	●	●	●	-	●	●	London, Cambridge, Cirencester and Galway	●	-	-	132
	28	●	●	-	●	●	-	Central London	-	●	-	134
	Comp.	●	●	-	●	-	●	Glasgow	-	●	-	137
	26	●	-	●	-	●	●	Aberdeen, Birmingham, Cambridge, Edinburgh, Glasgow, London, Manchester and Oxford	●	-	-	138

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 Mathys & Squire	177	27	67	32	●	-	●	-	3-5	Variable
 MAUCHER JENKINS	140	14	29	14	●	●	-	-	2-3	1-2
 Mewburn Ellis <small>The forward-looking of law</small>	263	44	70	34	●	-	-	-	12	-
 MohunAldridgeSykes <small>INTELLECTUAL PROPERTY ATTORNEYS</small>	10	3	-	-	●	-	-	-	Varies	-
 MURGITROYD	315	42	41	15	●	-	-	-	Varies	-
 P&F page white and farrer <small>AN A&amp;P COMPANY</small>	75	12	19	10	●	-	-	-	4	-
 PATENT BOUTIQUE	15	3	6	4	●	-	-	-	2	-
 PHILLIPS & LEIGH	7	2	3	-	●	-	-	-	2	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	●	●	●	-	●	●	Cambridge, Oxford, Manchester and London	-	●	-	140
	25	●	●	●	●	●	●	London, Farnham, Munich and Freiburg	●	-	-	142
	23	●	●	●	●	●	●	London, Bristol, Cambridge and Manchester	●	●	-	144
	30	-	-	-	●	-	-	Leeds	-	●	-	146
Comp.		●	●	●	-	-	-	Aberdeen, Belfast, Dublin, Glasgow, Helsinki, London, Milan, Munich, Newcastle, Nice, Southampton and York	-	●	-	147
	25	●	-	-	-	-	-	London and Leeds	-	●	-	148
	25	●	●	-	●	●	-	London	-	●	-	150
	25	-	-	●	-	●	-	London	-	●	●	153

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	208	40	48	23	●	●	●	●	6	Varies
	150	24	44	25	●	-	-	-	2-7	-
	20	4	4	3	●	-	-	-	0-2	-
	18	-	8	2	●	-	-	-	Varies	-
	16	2	5	6	●	-	-	-	1-2	-
	40	4	14	9	●	-	-	-	2-3	-
	50	9	10	8	●	-	-	-	1-2	-
	8	1	3	2	●	-	-	-	1	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	24	●	●	●	●	●	●	Nottingham, London, Stockholm, Copenhagen and Aarhus	●	-	-	154
	25	●	●	●	-	●	-	London, Cambridge and Munich	●	-	-	156
	25	●	●	●	-	-	●	Marlow and Cambridge	-	●	●	158
	25	●	-	●	-	-	●	Littlehampton, West Sussex	●	-	-	159
	25	-	●	-	-	-	-	York, Newcastle upon Tyne	-	●	-	160
	27	●	●	●	-	●	●	London	-	●	-	162
	Up to 33	●	-	●	-	-	●	Derby, Sheffield, Stafford, Stoke and Wolverhampton	-	●	-	164
	25	●	●	●	●	-	●	Central London	-	●	-	166

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	90	18	22	4	●	●	-	-	Varies	Varies
	139	25	48	30	●	●	-	-	See Website	See Website
	62	9	15	5	●	-	-	-	2	-
	211	30	49	17	●	-	-	-	1-5	-
	40	4	6	2	●	-	-	-	Varies	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	●	●	●	-	●	●	Leeds, London, Cardiff, Milton Keynes and Newcastle	-	●	-	167
	20-25	●	●	-	-	●	●	London, Cambridge, Guildford, Manchester and Munich	●	●	-	168
	25	●	-	●	●	-	●	Manchester and Birmingham	-	●	-	170
	23-28	●	●	●	●	●	●	London, Bristol, Leamington Spa, Sheffield and Munich	●	-	-	172
	24	●	●	●	-	-	●	London, Telford, Cheltenham and Cardiff	●	-	-	174



# Innovation and talent

## Join the Mathys & Squire team for a dynamic future

We are proud to be a leading Tier 1 firm. We only recruit the best, which means that you are surrounded by committed, hardworking, ambitious and highly capable colleagues. We act for global corporations such as Proctor & Gamble, BP and Cisco, but there is also plenty of scope to work with smaller organisations, universities and startups.

Career progression is based on meritocracy, and we have a clear career progression structure from Trainee to Associate to Partner. We take pride in having a diverse working environment and are active members of IP

We are keen to hear from ambitious, commercially minded individuals who would like to join us. If you would like a career that offers a professional qualification, excellent prospects and a fresh challenge every day, consider joining the team at Mathys & Squire.

For a confidential chat, get in touch with our Head of HR, Lorraine Doherty:

T +44(0)20 3770 6147  
E [ldoherty@mathys-squire.com](mailto:ldoherty@mathys-squire.com)

# YOUR CAREER & YOUR LIFESTYLE

With offices in London, Munich and Southampton, working at D Young & Co offers attorneys the opportunity to work with world-renowned clients, alongside highly acclaimed and motivated peers, and to forge exciting and successful careers.

Whether your lifestyle leads you to want a city environment, a coastal location or a country life, you can fully harness your potential by joining a firm that offers a top tier full IP law service. We have roles in the following practice areas, which will give you the opportunity to work alongside other specialists in your technological field:

- Biotechnology, Chemistry & Pharmaceuticals
- Electronics, Engineering & IT

You will find a friendly and supportive culture at D Young & Co and the opportunity to tailor our unique benefits package to suit your lifestyle. Join our flexible and professional environment where your hard work and dedication will be recognised and rewarded and you can enjoy life both inside and outside of work.

For more information, please contact our recruitment team at [recruitment@dyoung.com](mailto:recruitment@dyoung.com) or view our current vacancies and apply at [www.dyoung.com/careers](http://www.dyoung.com/careers).



**D YOUNG & CO**  
**INTELLECTUAL**  
**PROPERTY**